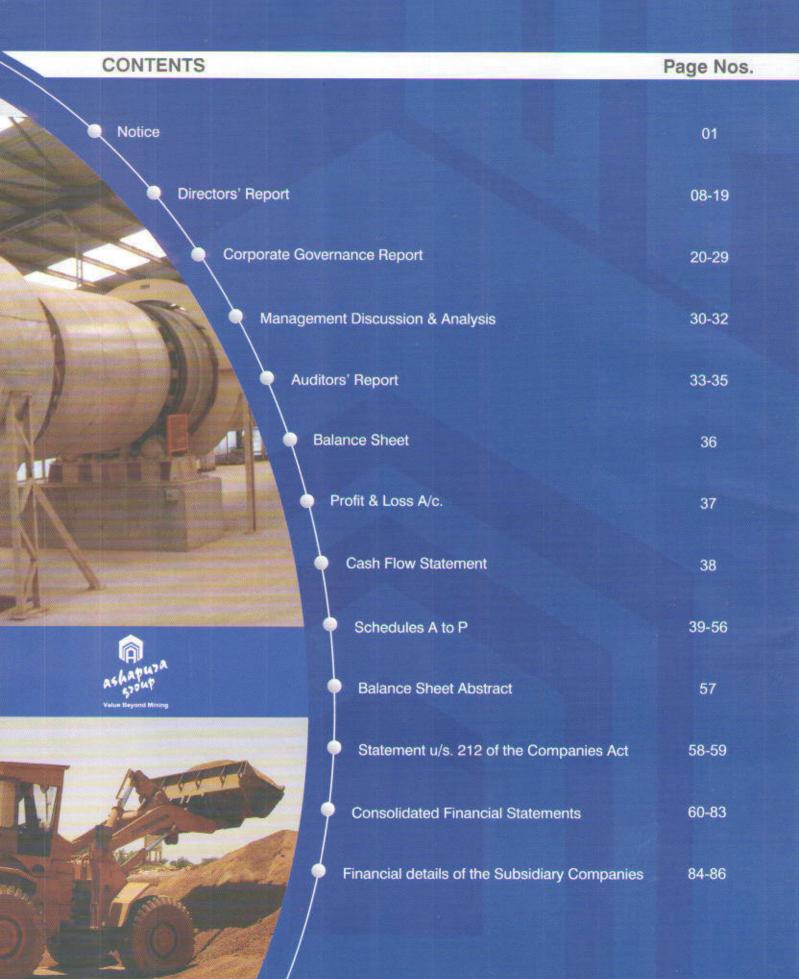




Annual Report 2010 2011





# **BOARD OF DIRECTORS**

# **Executive Directors**

Mr. Navnitlal Shah (Executive Chairman)

Mr. Chetan Shah (Managing Director)

# **Non-Executive Directors**

Mr. Piyush Vora

Mr. Ashok Kadakia

Mr. Abhilash Munsif

Mr. Harish Motiwalla

Mr. Rajendra Khanna

(Nominated by EXIM Bank w.e.f. 8th June, 2011)

Mrs. Dina Shah

(Resigned w.e.f. 1st February, 2011)

Mr. Larry Washow

(Resigned w.e.f 31st December, 2010)

# **Chief Financial Officer**

Mr. Rajiv Gandhi

# **Company Secretary**

Mr. Sachin Polke

# Auditors

M/s. Sanghavi & Company Chartered Accountants

# Bankers

Bank of India Ltd.

Axis Bank Ltd.

Annual Report 2010 2011



# REGISTERED AND ADMINISTRATIVE OFFICE

Jeevan Udyog Bldg., 3rd Floor, 278, D.N.Road, Fort, Mumbai - 400 001. Tel No. +91-22-66221700

Fax No.: +91-22-22079395 / +91-22-22074452

# SHARE TRANSFER AGENT

M/s Link Intime India Pvt. Ltd.
C-13, Pannalal Silk Mills Compound,
L.B.S. Marg, Bhandup (West), Mumbai - 400 078.
Tel.: +91-22-25963838, Fax: +91-22-25946969

E-mail: rnt.helpdesk@linkintime.co.in

For handling over documents only 201, Davar House, 2nd Floor, 197/199, D.N.Road, Mumbai - 400 001.

Tel.: +91-22-22694127

### PLANT LOCATIONS

Plot No. 256/3, Village Baraya, Bhuj-Mundra Highway, Tal. Mundra, Kutch (Gujarat) - 370 415.

Survey No. 328/2, KINFRA Apparel Park, Menamkulam, Thiruvananthapuram, Kerala - 695586.

Survey No. 447 & 448, Tandur Road, Dharur Village & Mandal - 501121, District - Ranga Reddy, (A.P.).

Plot No. 182, Baikampady Industrial Area, Baikampady, New Mangalore- 575011

# SHAREHOLDERS INFORMATION

The Company's Securities are listed on the following Stock Exchanges

Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.

National Stock Exchange of India Limited "Exchange Plaza", Bandra Kurla Complex, Bandra (East), Mumbai - 400051

Annual Report 2010 2011



#### **NOTICE**

**NOTICE** is hereby given that the Thirtieth **Annual General Meeting** of the Members of **ASHAPURA MINECHEM LIMITED** will be held on Wednesday, the 28<sup>th</sup> day of September, 2011, at 11.30 a.m. at The K R Cama Oriental Institute Hall, 136, Mumbai Samachar Marg, Opp. Lion Gate, Fort, Mumbai – 400 023 to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Balance Sheet as at 31<sup>st</sup> March, 2011 and the Profit and Loss Account for the year ended on that date and the Reports of the Directors' and the Auditors' thereon.
- To appoint a Director in place of Shri Abhilash Munsif, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in place of Shri Ashok Kadakia, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint M/s. Sanghavi & Co., Chartered Accountants, as Auditors of the Company and to pass the following resolution:

"RESOLVED THAT pursuant to the provisions of Section 224, and other applicable provisions, if any, of the Companies Act, 1956, M/s. Sanghavi & Co., Chartered Accountants (Registration No – 109099W), be and are hereby appointed as the Auditors of the Company for the purpose of audit of the Company's Accounts and to hold office from the conclusion of this Annual General Meeting till the conclusion of next Annual General Meeting at such remuneration as may be mutually agreed between the Board of Directors and the Auditors of the Company."

# 5. To appointment Branch Auditors:

"RESOLVED THAT pursuant to the provisions of Section 228 and other applicable provisions, if any, of the Companies Act, 1956, the Board of Directors be and is hereby authorised to re-appoint in consultation with the Company's Auditors, M/s. B. Purushottam & Co., Chartered Accountants, Chennai, as Branch Auditors for Company's Branches at Chennai, Dharur, Hospet & Trivendrum, for carrying out the audit of the books of accounts for the financial year 2011-2012 and to hold

their office until the conclusion of next Annual General Meeting and to fix their remuneration."

#### **SPECIAL BUSINESS:**

# 6. Re-appointment of Shri Navnitlal Ratanji Shah as an Executive Chairman:

To consider and if thought fit, to pass with or without modification(s) the following resolution as a **Special Resolution:** 

"RESOLVED THAT in accordance with the provisions of Sections 198, 269 & 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, (including any statutory modifications, or reenactment thereof, for the time being in force) and subject to the approval of the Central Government, if required, the Consent of the Company, be and is hereby accorded for the re-appointment Shri Navnitlal Ratanji Shah as the Executive Chairman of the Company for a period of 3 (three) year with effect from 1st October, 2011, on terms and conditions including remuneration as are set out in the draft Agreement to be entered into between the Company and Shri Navnitlal Ratanji Shah, a copy whereof is placed before the Meeting which is hereby specifically approved with liberty to the Board of Directors (hereinafter referred to as "the Board" which term shall be deemed to include the Remuneration Committee constituted by the Board) to alter and vary the terms and conditions of the said appointment and/or remuneration and/or draft of the agreement subject to the same not exceeding the limits set out in the said Schedule XIII to the Companies Act, 1956 including any statutory modification or re-enactment thereof for the time being in force or as may hereafter be made by the Central Government in that behalf, from time to time or any amendments thereto as may be agreed to by the Board and Shri Navnitlal Ratanji Shah.

**RESOLVED FURTHER THAT** in the event of inadequacy or absence of profits in any financial year, Shri Navnitlal Ratanji Shah, the Executive Chairman, be paid the aforesaid remuneration as Minimum Remuneration for that year, subject to the ceiling as prescribed in Schedule XIII to the Companies Act, 1956.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to take all such steps as may be

necessary, proper and expedient to give effect to this resolution."

# 7. Re-appointment of Shri Chetan Navnitlal Shah as a Managing Director:

To consider and if thought fit, to pass with or without modification(s) the following resolution as a Special Resolution:

"RESOLVED THAT in accordance with the provisions of Sections 198, 269 & 309 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, (including any statutory modifications, or re-enactment thereof, for the time being in force) and subject to the approval of the Central Government, if required, the Consent of the Company, be and is hereby accorded for the re-appointment Shri Chetan Navnitlal Shah as the Managing Director of the Company for a period of 3 (three) year with effect from Ist October, 2011, on terms and conditions including remuneration as are set out in the draft Agreement to be entered into between the Company and Shri Chetan Navnitlal Shah, a copy whereof is placed before the Meeting which is hereby specifically approved with liberty to the Board of Directors (hereinafter referred to as "the Board" which term shall be deemed to include the Remuneration Committee constituted by the Board) to alter and vary the terms and conditions of the said appointment and/or remuneration and/or draft of the agreement subject to the same not exceeding the limits set out in the said Schedule XIII to the Companies Act, 1956 including any statutory modification or re-enactment thereof for the time being in force or as may hereafter be made by the Central Government in that behalf, from time to time or any amendments thereto as may be agreed to by the Board and Shri Chetan Navnitlal Shah.

**RESOLVED FURTHER THAT** in the event of inadequacy or absence of profits in any financial year, Shri Chetan Navnitlal Shah, the Managing Director, be paid the aforesaid remuneration as Minimum Remuneration for that year, subject to the ceiling as prescribed in Schedule XIII to the Companies Act, 1956.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to take all such steps as may be necessary, proper and expedient to give effect to this resolution."

# 8. Inter-Corporate Loan(s) and Investment(s)

"RESOLVED THAT pursuant to the provisions of Section 372A and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof, for the time being in force) and subject to the approval of the Members at the General Meeting and in accordance with the provisions of Memorandum & Articles of Association of the Company and the provisions of the Listing Agreements entered into by the Company with the Stock Exchanges where the Shares of the Company are listed and subject further to such approvals or permissions of other Authorities, if any, as may be necessary, consent/approval of the Company be and is hereby accorded to the Board of Directors of the Company (hereinafter referred to as "the Board", which term shall include any committee constituted by the Board or any person(s) authorized by the Board to exercise the powers conferred on the Board by this Resolution) to make further loans or investment(s), in one or more tranches by subscription, purchase or otherwise in its subsidiary(ies) / joint venture(s) / other associate(s) in India or abroad, for facilitating day-to-day operating expenses, as also to meet any business emergencies / urgencies, upto a maximum limit of ₹. 100 crores (Rupees One Hundred Crores only).

"RESOLVED FURTHER THAT the Board be and is hereby authorized to negotiate and finalise the terms and conditions of the said Loans & Investments as it may deem fit in the interest of the Company, to take all such actions and to settle all matters arising out of and incidental thereto, and to sign and execute all deeds, applications, documents and writings that may be required to be signed, on behalf of the Company, in connection with such Loans & Investments and generally to do all such acts, deeds and things that may be necessary, proper, expedient or incidental for the purpose of giving effect to this Resolution."

# 9. Donation to Charitable Trust(s) / Fund(s):

To consider and if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT consent of the members be and is hereby accorded to the contribution made by Board of Directors to charitable, religious and other funds not



directly relating to the business of the Company and/or welfare of its employees from time to time including contribution to Ashapura Foundation, Kutch Navnirman Trust, etc., for an amount not exceeding ₹. 3,54,056/- in aggregate in financial year 2010-2011, which is in excess of fifty thousand rupees or five percent of the average net profits as determined in accordance with the provision of Sections 349 and 350 of the Companies Act, 1956.

By order of the Board of Directors

sd/-SACHIN POLKE Company Secretary

Place : Mumbai

Date: 2<sup>nd</sup> August, 2011

#### **NOTES**

- An Explanatory Statement, pursuant to Section 173(2) of the Companies Act, 1956, in respect of the Special Business as set out in the Notice is annexed hereto.
- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT PROXY(IES) TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- The instrument appointing proxy in order to be effective must be deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.
- Members are requested to bring their copies of Annual Report and duly filled Attendance Slip for attending the Meeting.
- Members are requested to address all correspondences, including dividend matters, to the Registrars and the Share Transfer Agents, M/s. Link Intime India Pvt. Ltd., C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West), Mumbai – 400 078.
- 6. The members are requested to intimate, well in advance, to the Company and to the Depositories, as the case may be, of the changes in their addresses with the postal pin code numbers and also the particulars of their Bank Account Numbers to minimise the chances of fraudulent encashment of the future dividend warrants/cheques/ drafts, if any.
- The Company's Transfer Books will remain closed from 20<sup>th</sup> September, 2011 to 28<sup>th</sup> September, 2011 (both days inclusive).

- The relevant details of Directors seeking re-appointment under item number 2 & 3 of the Notice, as required under clause 49 of the Listing Agreement entered into with the Stock Exchanges are given under the Corporate Governance Report.
- 9. Members wishing to claim dividends, which remain unclaimed, are requested to correspond with Company Secretary at the Company's Registered Office. Members are requested to note that dividends not encashed or claimed within seven years from the date of transfer to the Company's Unpaid Dividend Account, will, as per Section 205A of the Companies Act, 1956, be transferred to the Investor Education and Protection Fund.
- 10. Queries on accounts and operations of the Company, if any, may please be sent to the Company ten days in advance of the meeting so that the answers may be made available at the Meeting.
- II. Members may please note that, Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) for participating in the Securities Market, Deletion of name of the deceased shareholder(s), Transmission of shares to the legal heir(s) and Transposition of shares. Members holding shares in dematerialised form are requested to submit the PAN details to their Depository Participant, whereas Members holding shares in physical form are requested to submit the PAN details to the Company's Registrar & Share Transfer Agent.
- 12. The Ministry of Corporate Affairs (MCA) has taken a "Green Initiative in Corporate Governance" allowing paperless compliances by Companies through electronic mode. Companies are now permitted to send various notices/documents to its shareholders through electronic mode to the registered email addresses of shareholders.

To support this green initiative and to receive communication from the Company through electronic mode, members who have not registered their e-mail addresses and holding shares in physical form are requested to contact the Company's Registrar & Share Transfer Agent and register their e-mail ID and Members holding shares in dematerialised form are requested to contact their Depository Participant. Members may please note that notices, annual reports, etc. will also be available on the Company's website viz. www.ashapura.com.

By order of the Board of Directors

sd/-

SACHIN POLKE Company Secretary

Place : Mumbai

Date: 2<sup>nd</sup> August, 2011 **Registered Office:** Jeevan Udyog Building,

3<sup>rd</sup> Floor, 278, D. N. Road, Fort,

Mumbai - 400 001.

#### EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

As required under Section 173(2) of the Companies Act, 1956, the following Explanatory Statement sets out all material facts relating to the business mentioned under Item Nos.6 to 9 of the accompanying Notice dated 2<sup>nd</sup> August, 2011.

### ITEM NO. 6

# RE-APPOINTMENT OF SHRI NAVNITLAL R. SHAH AS THE EXCECUTIVE CHAIRMAN OF THE COMPANY

The Members of the Company at the Annual General Meeting held on 24<sup>th</sup> September, 2008, re-appointed Shri Navnitlal Ratanji Shah as the Executive Chairman of the Company for a period of three years with effect from 1<sup>st</sup> October, 2008 at a remuneration and on such other terms and conditions as mentioned in the resolution passed at the said meeting and as set out in the Agreement entered into between the Company and Shri Navnitlal Ratanji Shah.

Shri Navnitlal Ratanji Shah, age 85 years, is the founder of the Ashapura Group of Companies with over three decades of experience in the field of Minerals & allied industry. He started his career with a partnership firm in 1967, which grew steadily and was converted into a Private Limited Company in 1982 and which now, with effect from 1992 is a Public Limited Company. He has been a Chairman of Processed Mineral Panel of CAPEXIL and of Export Promotion Committee of the Mineral Merchants and Manufacturers Association of India, Mumbai. He can be described as a pioneer in Bentonite processing in India. Under his able guidance, Ashapura has bagged many Awards and Certificates such as Certificate of Merit for outstanding performance in Ores, Minerals and Ferro Alloys from the Government of India, Ministry of Commerce; Award for Outstanding Contribution toward promotion of Savings, Consumer Protection and Export performance and Special Award from CAPEXIL, Calcutta, for outstanding Export Performance in respect of Processed Minerals.

The Agreement to be entered into between the Company and Shri Navnitlal Shah, inter-alia, provides the following terms and conditions:

# I. Tenure of Appointment:

The Appointment of the Executive Chairman is for a period of 3 years w.e.f. Ist October, 2011.

#### 2. Remuneration:

Salary ₹. 1,50,000/- per month or such other as may be approved by the Remuneration Committee/Board of Directors of the Company within the limits as prescribed under Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956.

#### 3. Nature of Duties:

To manage and conduct the business and affairs of the Company and shall oversee, supervise and guide the operations of the Company faithfully, diligently, honestly and to the best of his ability and power and do and execute all such acts, deeds, matters and things for carrying out such objects as may from time to time be assigned or entrusted by the Board of Directors of the Company or as may be vested in him as an Executive Chairman and shall in all respects confirm to and comply with lawful orders and directions issued and given by the Board of Directors to him and shall faithfully serve the Company and use his best endeavour to promote its interests.

#### 4. Perquisites & Allowances:

The Executive Chairman will also be entitled to such perquisites & allowances as mentioned in the aforesaid Agreement and in accordance with the Rules of the Company and as may be agreed to by the Board of Directors / Remuneration Committee and the Executive Chairman.

Contribution to Provident Fund, Superannuation Fund and Gratuity shall be as per rules of Fund / Scheme in force from time to time.

#### 5. Other terms & conditions:

- (a) Remuneration by way of commission shall be payable, in addition to the salary and perquisites and allowances payable, calculated with reference to the net profits of the Company in a particular financial year, as may be determined by the Board of Directors of the Company at the end of each financial year, subject to the overall ceiling stipulated in Sections 198 and 309 of the Companies Act, 1956.
- (b) Notwithstanding anything to the contrary herein contained, where in any financial year during the currency of the tenure of the Executive Chairman, the Company has no profits or its profits are inadequate the Company will pay remuneration by way of salary and perquisites and allowances as specified above as minimum remuneration subject to the overall ceiling as set out in Section II of Part II of Schedule XIII and the same as may be amended from time to time.
- (c) He shall not be paid any fees for attending meetings of the Board of Directors and / or any Committee thereof.



- (d) He shall not, during his tenure of office as the Executive Chairman, be liable to retire by rotation as Director of the Company.
- (e) The employment of the Executive Chairman under this Agreement shall forthwith terminate if he shall become insolvent or make any composition or arrangement with the creditors or shall cease to be a Director of the Company.
- (f) Notwithstanding anything contained in this Agreement, either party shall be entitled to terminate this Agreement by giving three calendar months notice in writing in that behalf to the other party without any cause and on the expiry of the period of such notice, this Agreement shall stand terminated.

# Shri Navnitlal R. Shah also holds the position of Directorship in following Public Companies:

| Sr. No. | Name of the Company            |  |
|---------|--------------------------------|--|
| I.      | Ashapura International Limited |  |
| 2.      | Ashapura Claytech Limited      |  |
| 3.      | Ashapura Volclay Limited       |  |

The above information may also be treated as an abstract under Section 302 of the Companies Act, 1956.

None of the Directors, other than Shri Navnitlal Shah & Shri Chetan Shah S/o. Shri Navnitlal Shah, is in any way concerned or interested in this resolution.

The Board commends the Resolution set out at Item No. 6 of the Notice for your approval.

#### ITEM NO. 7

#### RE-APPOINMENT OF SHRI CHETAN SHAH AS THE MANAGING DIRECTOR OF THE COMPANY

The Members of the Company at the Annual General Meeting held on 24<sup>th</sup> September, 2008, re-appointed Shri Chetan Shah as the Managing Director of the Company for a period of Three years with effect from 1<sup>st</sup> October, 2008 at a remuneration and on such other terms and conditions as mentioned in the resolution passed at the said meeting and as set out in the Agreement between the Company and Shri Chetan Shah.

Shri Chetan Navnitlal Shah, age 56 years, is one of the Promoter of Ashapura Group, has more than 28 years of experience in the field of Bauxite, Bentonite and allied Industry. He has travelled worldwide and is the moving spirit for development of Ashapura's Export market, which has achieved excellence in Exports of Bauxite and other value added products. Under his leadership in the field of marketing, sales and administration, your Company has become one of the leading mineral processors and is also developing a large and versatile mineral portfolio for the entire value chain which includes mining, processing, value addition and logistics.

The Agreement to be entered into between the Company and Shri Chetan Shah, inter-alia, provides the following terms and conditions:

# I. Tenure of Appointment:

The Appointment of the Managing Director is for a period of 3 years w.e.f. Ist October, 2011.

#### 2. Remuneration:

Salary ₹. 1,50,000/- per month or such other as may be approved by the Remuneration Committee/Board of Directors of the Company within the limits as prescribed under Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956.

# 3. Nature of Duties:

To manage and conduct the business and affairs of the Company and shall oversee, supervise and guide the operations of the Company faithfully, diligently, honestly and to the best of his ability and power, and do and execute all such acts, deeds, matters and things for carrying out such objects as may from time to time be assigned or entrusted by the Board of Directors of the Company or as may be vested in him as a Managing Director under these presents or otherwise, and he shall in all respects confirm to and comply with lawful orders and directions issued and given by the Board of Directors to him and shall faithfully serve the Company and use his best endeavour to promote its interests.

### 4. Perquisites & Allowances:

The Managing Director will also be entitled to such perquisites & allowances as mentioned in the aforesaid Agreement and in accordance with the Rules of the Company and as may be agreed to by the Board of Directors / Remuneration Committee and the Executive Chairman.

Contribution to Provident Fund, Superannuation Fund and Gratuity shall be as per rules of Fund / Scheme in force from time to time.

#### 5. Other terms & conditions:

- (a) Remuneration by way of commission shall be payable, in addition to the salary and perquisites and allowances payable, calculated with reference to the net profits of the Company in a particular financial year, as may be determined by the Board of Directors of the Company at the end of each financial year, subject to the overall ceiling stipulated in Sections 198 and 309 of the Companies Act, 1956.
- (b) Notwithstanding anything to the contrary herein contained, where in any financial year during the currency of the tenure of the Managing Director, the Company has no profits or its profits are inadequate the Company will pay remuneration by way of salary and perquisites and allowances as specified above as minimum remuneration subject to the overall ceiling as set out in Section II of Part II of Schedule XIII and the same as may be amended from time to time.
- (c) He shall not be paid any fees for attending meetings of the Board of Directors and/or any Committee thereof.
- (d) He shall not, during his tenure of office as the Managing Director, be liable to retire by rotation as Director of the Company.
- (e) The employment of the Managing Director under this Agreement shall forthwith terminate if he shall become insolvent or make any composition or arrangement with the creditors or shall cease to be a Director of the Company.
- (f) Notwithstanding anything contained in this Agreement, either party shall be entitled to terminate this Agreement by giving three calendar months notice in writing in that behalf to the other party without any cause and on the expiry of the period of such notice, this Agreement shall stand terminated.

# Shri Chetan N. Shah also holds the position of Directorship in following Public Companies:

| Sr. No. | Name of the Company              |
|---------|----------------------------------|
| 1.      | Ashapura International Limited   |
| 2.      | Ashapura Claytech Limited        |
| 3.      | Ashapura Volclay Limited         |
| 4.      | Bombay Minerals Ltd.             |
| 5.      | Prashansha Ceramics Limited      |
| 6.      | Ashapura Industrial Finance Ltd. |
| 7.      | Ashapura Aluminium Ltd.          |
| 8.      | Asim Resources Ltd.              |

The above information may also be treated as an abstract under Section 302 of the Companies Act, 1956.

None of the Directors, other than Shri Chetan Shah & Shri Navnitlal Shah F/o. Shri Chetan Shah, is in any way concerned or interested in this resolution.

The Board commends the Resolution set out at Item No. 7 of the Notice for your approval.

#### ITEM NO. 8

# **INTER-CORPORATE LOAN(S) AND INVESTMENT(S)**

The Company during the year ended 31<sup>st</sup> March, 2011, provided for certain shipping claims which resulted in negative bottom line and as such negative net worth. In view of the same, the Company thought fit to restructure its limits under Section 372A of the Companies Act, 1956, upto to maximum of ₹. 100 Crores and further restricting it only to its subsidiary(s) / joint venture(s) / other associate(s).

As per the provisions of Section 372A of the Companies Act, 1956, a Company cannot, except with the permission of the Shareholders, make investment(s) or give loan(s), in excess of the limits set out therein.

The Board of Directors in their meeting held on  $2^{nd}$  August, 2011, formed an opinion that the Company may have to give loan(s) or make investment(s), so as to meet certain business emergencies / urgencies, as also to facilitate day-to day operating expenses of the subsidiary(s) / joint venture(s) / other associate(s), as and when the need may arise. Considering the above mentioned state of affairs,



the Board decided to seek Shareholders approvals u/s 372A of the Companies Act, 1956 to enable the Company to make further loan(s) or investment(s) upto a maximum of  $\mathbb{R}$ . 100 Crores and accordingly approval of the Shareholders by way of Special Resolution pursuant to the provisions of said Section 372A is proposed to be sought.

None of the Directors of the Company are concerned or interested in the said resolution.

The Board Commends the Resolution set out at Item No. 8 of the Notice for your approval.

#### ITEM NO. 9

# **DONATION TO CHARITABLE TRUST(S) / FUND(S)**

The Company as a matter of Social Responsibility has donated funds to Religious / Charitable Trust(s) / Fund(s) to the tune of  $\mathbb{R}$ . 3,54,056/- in the financial year 2010-2011. However, the provisions of Section 293(1)(e) of the Companies Act, 1956 requires that donation in excess of fifty thousand or 5% of average net profits of preceding three financial years determined in accordance with the provisions of Section 349 and 350 of the Companies Act, 1956, need to be approved at the General Meeting by way of Ordinary Resolution and thus the matter is proposed for ratification by the Members in the best interest of the Company in the ensuing Annual General Meeting.

None of the Directors, other than Shri Navnitlal Shah & Shri Chetan Shah, is in any way concerned or interested in this resolution.

The Board Commends the Resolution set out at Item No. 9 of the Notice for your approval.

By order of the Board of Directors

sd/SACHIN POLKE
Company Secretary

Place: Mumbai

Dated: 2<sup>nd</sup> August, 2011

Registered Office:
Jeevan Udyog Building,
3<sup>rd</sup> Floor, 278, D. N. Road, Fort,
Mumbai - 400 001.

# **DIRECTORS' REPORT**

То

The Members

The Directors submit the Annual Report of the Company together with the Audited Statements of Accounts (Standalone & Consolidated) for the year ended 31st March, 2011.

# FINANCIAL RESULTS AND PERFORMANCE:

|   | Ashapura N    | linechem Ltd. | Con                 | solidated  |
|---|---------------|---------------|---------------------|------------|
|   | (₹. in        | Lacs)         | (₹.                 | in Lacs)   |
|   | 2010-11       | 2009-10       | 2010-11             | 2009-10    |
| Net Sales / Income from operations                | 45,203.62     | 50,306.49     | 63,675.76           | 71,403.88  |
| Less: Total Expenditure                           | 40,461.02     | 50,155.75     | 56,100.85           | 66,222.50  |
| Profit /(Loss) from Operations before             |               |               |                     |            |
| Dep., Other Income, Interest and                  |               |               |                     |            |
| exceptional items                                 | 4,742.60      | 150.74        | 7574.91             | 5,181.38   |
| Less: Depreciation                                | 1,072.28      | 980.23        | 2,644.71            | 2,568.58   |
| Profit /(Loss) from Operations before             |               |               |                     |            |
| Other Income, Interest and exceptional items      | 3,670.32      | (829.49)      | 4,930.20            | 2,612.80   |
| Add: Other Income                                 | 566.07        | 266.18        | 548.24              | 402.99     |
| Profit /(Loss) before Interest and                |               |               |                     |            |
| Exceptional Items                                 | 4,236.40      | (563.31)      | 5,478.44            | 3,015.79   |
| Interest  | 3,484.02      | 5,217.38      | 4,066.59            | 5,811.90   |
| Profit /(Loss) after Interest but                 |               |               |                     |            |
| before Exceptional Items                          | <b>752.38</b> | (5,780.69)    | 1,411.86            | (2,796.11) |
| Exceptional Items                                 | 51,202.88     | (6,821.80)    | 51,202.88           | (6,821.80) |
| Profit /(Loss) from ordinary activates before tax | (50,450.50)   | 1,041.11      | (49,791.02)         | 4,025.69   |
| Tax Expenses Current Tax                          |               |               | 622.66              | 1,074.90   |
| Earlier Year's Tax                                | 151.63        | _             | 205.93              | 1,074.90   |
| Deferred  |               | 237.30        |                     | 256.73     |
|   | 9,100.00      |               | 9,210.30            | 236./3     |
| Profit /(Loss) from ordinary                      | (70.700.14)   | 002.01        | (70.000.01)         | 2.542.45   |
| activates after tax                               | (59,702.14)   | 803.81        | (59,829.91)         | 2,569.45   |
| Prior Period Items                                | 119.81        | (170.50)      | 124.35              | (553.29)   |
| Extra Ordinary Items                              | 214.73        |               | 214.73              |            |
| Net Profit / (Loss)                               | (60,036.68)   | 974.31        | (60,168.99)         | 3,122.74   |
| Minority Interest                                 | _             | _             | (2.02)              | (4.19)     |
| Share of Profit/(Loss) in                         |               |               |                     |            |
| Associate Company                                 |               |               | (35.39)             | (46.60)    |
| Net Profit / (Loss) of Group                      | (60,036.68)   | 974.31        | ( <u>60,206.41)</u> | 3,071.95   |

During the financial year ended  $31^{st}$  March, 2011, the Profit before depreciation, other income, interest and exceptional items as reported by the Company is  $\mathfrak{T}$ . 4,742.60 lacs in comparison to  $\mathfrak{T}$  150.74 lacs in the previous year. The Company on the basis of legal advice taken from various counsels has written back Foreign Currency Derivatives Loss and made provision for shipping claims and therefore the bottom line reflected a Net Loss of  $\mathfrak{T}$  60,036.68 lacs  $\mathfrak{T}$  60,206.41 lacs respectively, in the standalone  $\mathfrak{T}$  consolidated financial results.



#### **DIVIDEND:**

In view of losses incurred, your Directors have not recommended any Dividend for the year 2010-2011.

#### **REVIEW OF OPERATIONS:**

The standalone turnover for the year ended  $31^{st}$  March, 2011, declined by 11.29% and stood at ₹ 45,203.62 lacs as against ₹ 50,306.49 lacs in the previous year. The turnover for the entire Ashapura Group stood at ₹ 63,675.76 lacs as against ₹ 71,403.88 lacs in the previous year.

Although the Government of Gujarat declared its bauxite policy permitting the resumption of bauxite exports from the State in November 2010; continuing administrative delays in implementation of the policy restrained the Company in achieving optimum volumes of bauxite sales. The management believes that the imminent implementation of the State's mineral policy will help the Company achieve its potential volumes of bauxite sales from the State of Gujarat.

The Company is facing three applications for Enforcement of Ex-party awards in respect of three contracts of Affreightment for US \$ 126.07 million. Till March 2010, the company has shown these claims as contingent liabilities and not acknowledged as debt. Reviewing on the latest developments on lawsuits faced by the company on these contracts and certain pronouncements by the court in the matter, the Board of Director sought an opinion for the independent legal experts and based on the opinion, the Company has decided "strictly without prejudice and without admitting the claims of the shipping companies" to make the provision of ₹ 56,202.20 lacs (US \$ 126.07 million) in current year thereby resulting into negative net worth of the Company and therefore the Board of the Directors have deiced to make a reference to the Board of Industrial and Financial Reconstruction (BIFR).

#### **SUBSIDIARIES:**

#### a) Bombay Minerals Limited

Bombay Minerals Ltd is a 100 percent subsidiary of your Company. The said Company reported a turnover of  $\mathbb{T}$  2798.40 lacs during the year as compared to  $\mathbb{T}$  5814.10 lacs in the previous year. The net profit for the year under review stood at  $\mathbb{T}$  375.26 lacs as compared to  $\mathbb{T}$  823.66 lacs in the previous year.

# b) Ashapura International Limited

Ashapura International Ltd is a 100 percent subsidiary of your Company, has performed well during the year under review. The Company reported a turnover of  $\mathop{\raisebox{.3ex}{$\times$}}$  7705.96 lacs as against a turnover of  $\mathop{\raisebox{.3ex}{$\times$}}$  5536.77 lacs in the previous year. Correspondingly, the Company's net profit stood at  $\mathop{\raisebox{.3ex}{$\times$}}$  451.91 lacs as against  $\mathop{\raisebox{.3ex}{$\times$}}$  295.24 lacs in the previous year.

#### c) Ashapura Aluminium Limited

Ashapura Aluminium Limited is a 100 percent subsidiary of your Company. The said Company is primarily engaged in setting up of an Alumina Refinery in the Kutch District of Gujarat.

# d) Ashapura Claytech Limited

Your Company owns 95.25 percent of the share capital of Ashapura Claytech Ltd. The said Company is in process of exploring new business activities like mining and marketing of Feldspar, Quartz etc. During the year under review, the turnover declined by 6.35 percent and stood at ₹ 458.62 lacs as against to 487.74 lacs in the previous year. The decline in turnover affected the net profit which stood at ₹ 41.32 lacs as compared to ₹ 88.19 lacs in the previous year showing a decrease of 113.43 percent

#### e) Ashapura Minechem (UAE) FZE

Ashapura Minechem (UAE) FZE is a 100 percent subsidiary of your Company established in United Arab Emirates (UAE), which is engaged in the business of import, export and distribution of industrial minerals and other related activities. The said Company during the year under review reported a decline in the total turnover from approx. Rs. 6001.64 lacs (USD 125.19 lacs) to approx. ₹ 1149.63 lacs (USD 25.69 lacs). Subsequently, the bottom line also declined from profit of approx. ₹ 117.65 lacs (USD 2.45 lacs) to loss of approx. ₹ 252.84 lacs (USD 5.65 lacs).

# f) Ashapura Holdings (UAE) FZE

The said Company is a wholly-owned subsidiary of Ashapura Minechem (UAE) FZE and a step down subsidiary of your Company. During the year under review, there were no earnings in the said Company and the expenditure incurred is reflected in statement of financial position as accumulated losses which stood at approx ₹ 34.13 lacs (USD 76,553).

# g) Ashapura Maritime FZE

This is a 100 percent subsidiary of Ashapura Holdings (UAE) FZE and a step down subsidiary of your Company. The said Company is engaged in ship management & operations and has currently leased a vessel from its 100 percent subsidiary – Asha Prestige Co, a Company incorporated in Marshall Islands. During the year under review, the Company earned an income of

₹ 2076.85 lacs (USD 46.41 lacs). However, it incurred a net loss of approx. ₹ 661.85 lacs (USD 14.79 lacs).

## h) PT. Ashapura Resources Indonesia

This is a subsidiary of Ashapura Minechem (UAE) FZE and a step down subsidiary of your Company.

The said Company was incorporated on 21<sup>st</sup> April, 2010, for tapping mining opportunities in Indonesia especially for minerals like Bauxite, Coal and Manganese Ore. During the year under review the accumulated losses stood at approx ₹ 98.81 lacs (USD 2,20,813).

#### **JOINT VENTURES AND ASSOCIATES:**

# i) Ashapura Volclay Limited

Your Company owns 50 percent Equity of Ashapura Volclay Ltd. The Company reported a turnover of ₹ 12519.03 lacs as against a turnover of ₹ 9684.76 lacs in the previous year. The profits after tax stood at ₹ 942.03 lacs for the year under review as compared to ₹ 1362.87 lacs in the previous year.

The Company is in the process of expanding its production capacity of Acid Activated Bleaching Clay. On completion of the expansion, Ashapura will be the World's third largest Bleaching Clay producer in terms of capacity. The Ashapura Group has achieved this milestone within 8 years of its foray into the industry.

# j) Ashapura AMCOL NV

Your Company together with its subsidiary – Ashapura Minechem (UAE) FZE owns 50 percent stake in Ashapura AMCOL NV, a Company incorporated in Belgium with an object of developing, trading, manufacturing and marketing of clay mineral products.

During the year under review, the said Company's income stood at  $\stackrel{?}{_{\sim}}$  4223.26 lacs (Euro 68.15 lacs) and the net loss after tax stood at  $\stackrel{?}{_{\sim}}$  406.52 lacs (Euro 6.56 lacs).

### k) Ashapura Arcadia Logistics Private Limited

Your Company owns 50 percent Equity of Ashapura Arcadia Logistics Private Limited. The said Company's income declined by approx 9.25 % & stood at ₹ 573.66 lacs as compared to income of ₹ 632.12 lacs in the previous year. The said Company reported a net loss of ₹ 55.65 lacs as compared to a net loss of ₹ 321.88 lacs in the previous year.

#### STATUS OF THE PENDING LITIGATIONS:

a) The Contracts of Affreightment entered into by the Company with Shipping Companies - viz. [1] British Marine PLC [2] I.H.X. (UK) Ltd [3] Eitzen Bulk A/s and [4] Armada Singapore Pte Ltd.

The Company has successfully settled the claims with British Marine Plc. In case of the other shipping companies, the Company is facing applications for enforcement of ex-parte awards passed in respect of three Contracts of Affreightment in the Bombay High Court filed by remaining shipping companies for approx US \$ 126.07 million.

- Since the award of claims of each of the three shipping companies were heavily exaggerated the Company has much prior in time filled an application for enforcement of award, initiated legal proceedings against the alleged arbitration award in the Civil Court at Jam-Khambhaliya, Gujarat on the ground of opposed to the Public Policy of India.
- b) In case of Forex Derivatives Contracts, the Company has taken legal opinion that these contracts are void and are not legally enforceable. It has been further advised by the counsels that the Company can take legal actions for challenging the validity of the said contracts. In light of the recently concluded court cases, the Company has approached the Bankers to settle the claims amicably.

# **SUBSIDIARIES:**

The Ministry of Corporate Affairs, Government of India, vide General Circular No. 2 and 3 dated 8th February, 2011 and 21<sup>st</sup> February, 2011, respectively has granted a general exemption from compliance with provisions of Section 212 of the Companies Act, 1956. Accordingly, the Annual Report of the Company does not contain the individual financial statements of its subsidiaries. However, a gist of the financial details of the Subsidiary Companies is contained in the Annual Report.

The Annual Accounts of the Subsidiary Companies along with the related information are available for inspection at the Company's Registered Office and copies shall be provided on request.



#### **EMPLOYEE STOCK OPTION SCHEME:**

Your Company, as approved by the members at the Extra Ordinary General Meeting held on 31st May, 2004, has introduced a stock option Scheme - the Employees Stock Option Plan - 2004 ("ESOP 2004") for its employees and the employees of its subsidiary Companies. An approval to issue upto 15,95,675 Equity Shares of  $\stackrel{?}{_{\sim}}$  2/- each was obtained, wherein not more than 317,500 Equity shares of  $\stackrel{?}{_{\sim}}$  2/- each could be issued per employee.

The information required to be disclosed in terms of the provisions of the SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999, is set out in the Statement annexed hereto (Annexure II) and forms part of this Report.

As required under the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guideline, 1999, the Auditors' Certificate on ESOP is set out in the Statement annexed hereto (Annexure III) and forms part of this Report.

#### **CORPORATE GOVERNANCE:**

Pursuant to the Clause 49 of the Listing Agreement entered into with Stock Exchanges, Report on Corporate Governance alongwith Management Discussion and Analysis and Auditor's Certificate on compliance with the Corporate Governance requirements is set out in the Statement annexed hereto (Annexure IV) and forms part of this Report.

#### **DIRECTORS:**

# Resignation of Directors:

Your Company witnessed a change in its Board of Directors since the last Annual General Meeting.

Shri Larry Washow, Nominee Director representing M/s. Volclay International Corporation on the Board of M/s. Ashapura Minechem Limited resigned w.e.f.  $31^{st}$  December, 2010, thereby creating a casual vacancy which is yet to be filled by M/s. Volclay International Corporation.

Smt. Dina Shah, Promoter Director resigned w.e.f. I st February, 2011, to pursue & devote full time towards Charitable & Philanthropic purposes.

The Company places on record its appreciation for the significant contribution made by the Directors during their tenure as such, with the Company.

#### Retire by Rotation:

In accordance with the provisions of Section 256 of the Companies Act, 1956, Shri Abhilash Munsif and Shri Ashok Kadakia are liable to retire by rotation and being eligible offer themselves for reappointment.

The brief details of the said Directors have been provided in Corporate Governance Report under the heading "Board of Directors".

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

As required under the provisions of Section 217(2AA) of the Companies Act, 1956, the Directors hereby confirm:

- i) that in the preparation of the Annual Accounts for the year ended 31<sup>st</sup> March, 2011, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- ii) that the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year ended 31st March, 2011 and of the LOSS of the Company for the year under review;
- iii) that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv) that the Annual Accounts for the year ended 31<sup>st</sup> March, 2011, have been prepared on a 'going concern' basis.

#### STATUTORY INFORMATION:

The information in accordance with the provisions of Section 217 (I) (e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, regarding Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo is set out in the Statement annexed hereto (Annexure I) and forms part of this Report.

In accordance with the provisions of Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended, is not given, as there are no employees employed during the year or part thereof as required under Section 217(2A).

Your Company has not accepted any Fixed Deposits during the year under review.

The Company's Equity Shares are listed at the Bombay Stock Exchange Limited and National Stock Exchange of India Limited and the Annual Listing Fees have been paid to each of these Exchanges whose addresses have been mentioned under the heading Shareholder information.

The Company during the year under review, voluntarily applied for de-listing of its Shares from Ahmedabad Stock Exchange Limited in accordance with the provisions of SEBI (Delisting of Equity Shares) Regulations, 2009. The Ahmedabad Stock Exchange Limited granted their approval for the same and Company's Shares were de-listed w.e.f. 31<sup>st</sup> March, 2011.

#### **AUDITORS:**

M/s. Sanghavi and Co., Chartered Accountants (Registration No. 109099W), the Auditors of the Company hold their office until the conclusion of the ensuing Annual General Meeting and are recommended for re-appointment as the Company's Auditors for the Financial Year 2011-2012. The Company has received a letter from them to the effect that their appointment, if made, would be within the limits prescribed under Section 224(1B) of the Companies Act, 1956. The Company has also received a copy of the Peer Review Certificate received by the Auditors from the Institute of Chartered Accountants of India.

#### **AUDITORS' OBSERVATION:**

With reference to the observations made by the Auditors in their Report, the Directors hereby state as follows:

- a) In case of foreign currency derivates contracts entered into by the Company with the various bankers are under litigation at various stages. Based on the legal opinion obtained by the Management, these contracts are void in nature and cannot be legally enforced.
- b) In case of interest free loan to wholly-owned subsidiary, the Management stated that the said wholly-owned subsidiary was incorporated to set up the Alumina Project. However, the said project is still in the Initial Stage of being set-up, which impelled the Parent Company to provide interest free loan.

# **BRANCH AUDITORS:**

M/s. B. Purushottam & Co., Chartered Accountants, Chennai, the Branch Auditors appointed pursuant to Section 228 of the Companies Act, 1956, for Chennai, Dharur, Hospet and Trivendrum Branch Offices of the Company, hold their offices till the conclusion of the ensuing Annual General Meeting and are recommended for re-appointment. The Company has received letters from them to the effect that their appointment, if made, would be within the prescribed limits under Section 224(1B) of the Companies Act, 1956.

#### **ACKNOWLEDGEMENT:**

Your Directors takes this opportunity to express their gratitude for the assistance and co-operation received, especially in such tough times and difficult circumstances faced by the Company, from employees at all level, who stood firm with the Company. We would also thank all our investors, clients, bankers and other business associates for their continued support and encouragement during the year.

We also thank all government agencies for their support during the year and look forward for their contributed support in future.

For and on Behalf of the Board of Directors

sd/- sd/-

Navnitlal Shah Chetan shah
Executive Chairman Managing Director

Place: Mumbai
Date: 30<sup>th</sup> May, 2011



#### ANNEXURE TO DIRECTOR'S REPORT

ANNEXURE - "I"

PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO AS REQUIRED U/S 217 (I) (e) OF THE COMPANIES ACT, 1956, READ WITH THE COMPANIES (DISCLOSURES OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988.

# A. CONSERVATION OF ENERGY:

- a) Energy Conservation measures taken:
- i) The Company has been strictly observing and monitoring the power consumption.
- ii) The grinding operation with keeping the automatic regulator of feeds has been maintained to minimise power consumption.
- iii) Dual fuel burner was installed.
- b) Impact of above measures:

Higher power above 0-9 and optimization of the grind-ability has been maintained.

### **B. POWER AND FUEL CONSUMPTION:**

| Particulars                     | 2010-2011     | 2009-2010     |
|---------------------------------|---------------|---------------|
| i) Electricity                  |               |               |
| (a) Purchased:                  |               |               |
| Units                           | 11,137,155    | 7,692,338     |
| Total Amount (₹)                | 59,649,884.00 | 41,217,075.00 |
| Rate / unit (₹)                 | 5.36          | 5.36          |
| (b) Own generation:             |               |               |
| Through diesel generator        |               |               |
| Units                           | 36,707.40     | 94,546.00     |
| Total Amount (₹)                | 1,340,306.00  | 676,131.00    |
| Cost / unit (₹)                 | 36.51         | 7.15          |
| ii) Coal:                       |               |               |
| Qty. (tonnes)                   | 2,090.77      | 17            |
| Total Cost (₹)                  | 12,842,022.00 | 102,951,40    |
| Average Rate (₹)                | 6142.24       | 6,055.94      |
| iii) Furnace Oil/Diesal :       |               |               |
| Qty. (K. Liters)                | 1,000         | 411           |
| Total Cost (₹)                  | 42,280.00     | 14,620,741.51 |
| Average Rate (₹)                | 42.28         | 35,566.91     |
| iv) Others/Suqarcane Briquetts: |               |               |
| Qty. (tonnes)                   | 0.47          | _             |
| Total Cost (₹)                  | 1,578.00      | _             |
| Average Rate (₹)                | 3,357.44      | _             |
| v) Kerosene                     |               |               |
| Qty. (liters)                   | 111,652.68    | 526,629       |
| Total Cost (₹)                  | 4,063,967.00  | 15,968,295.69 |
| Rate / unit (₹)                 | 36.40         | 30.32         |

| vi) Biomass :   |                |               |
|-----------------|----------------|---------------|
| Qty. (tones)    | 7,093.12       | 365           |
| Total Cost (₹)  | 34,846,433.00  | 834,114.64    |
| Rate / unit (₹) | 4,912.71       | 2,282.49      |
| TOTAL (₹)       | 112,786,470.00 | 73,419,309.24 |

# C. ACTUAL PRODUCTION:

| Production of               | 2010-2011<br>Qty. (in MTS) | 2009-2010<br>Qty. (in MTS) |
|-----------------------------|----------------------------|----------------------------|
| Bentonite Granules          | 10,606                     | 16,579                     |
| Bentonite Powder            | 117,471                    | 50,993                     |
| Bentonite Processed Lumps   | 263,546                    | 159,789                    |
| Bentonite Unactivated Lumps | 11,060                     | 96,312                     |
| Bauxite Lumps               | 766,310                    | 546,909                    |
| Attapulgite Lumps           | 13,597                     | 5,912                      |
| Bleaching Clay              | _                          | _                          |
| Kaolin                      | 16,439                     | 12,745                     |
| China Clay                  | 109,322                    | 54,287                     |

# D. RESEARCH & DEVELOPMENT (R & D):

| i)   | Specific areas in which R & D is conducted by the Company | Company's Innovation and Knowledge Centre, focused on various Minerals and its processing leading to the mineral specific process development and value addition. Innovation & knowledge Centre also focussed on product development as well as process development and process improvement. Major focus during this year has been on GCC, Calcined Kaolin, Organoclay, Chamotte and Mullite  |
|------|---|---|
|      |   | For example:  |
|      |   | Ashamotte, a material grade for refractory application developed.   |
|      |   | 2. Ashalite, a Mullite grade for higher grade refractory application developed.   |
|      |   | <ol><li>Material evaluation and process flow sheet development<br/>for GCC project.</li></ol>   |
| ii)  | Benefits derived as a result of above R & D               | <ul> <li>a) Ashamotte and Ashalite, two refractory grade materials developed by Innovation &amp; Knowledge Centre are introduced in the market.</li> <li>b) Complete technical support for major projects like Bhuj Kaolin and GCC project.</li> <li>c) Up-gradation of low grade Bentonite in order to optimize the consumption and conservation of resources.</li> <li>d) Technical input to the marketing team for customer support and hence improved realization on products and better customer satisfaction.</li> <li>e) Resource generation based projects by utilisation of mineral processing laboratory facilities.</li> </ul> |
| iii) | Further Plan of Action                                    | Company's continued focus on new areas of development of minerals and in specific application to ceramics, refractories, paints, paper etc., and improvement of existing products. To name a few:   |



|     |   | L. Kaolin based pr  | roducts for various advanced applications.   |
|-----|---|---|--|
|     |   | Ceramic product development based on ball clay,     Feldspar, Quartz, China Clay etc. |  |
|     |   | 3. Higher Grade   | Mullite development.   |
|     |   | 4. Organoclay d   | evelopment for various applications  |
| iv) | Research and Development activities at Innovati Knowledge Centre, have been one of the most properties of our Company. Our focus on R&D along our customer as partner puts us in win-win situe even during the difficult time. Our dedicated exat Innovation & Knowledge Centre work on the areas of mineral development to convert this to business opportunity for the group. |   | re, have been one of the most priority mpany. Our focus on R&D along with partner puts us in win-win situation difficult time. Our dedicated experts Knowledge Centre work on the new development to convert this to new |
| v)  | Expenditure on R&D  | 2010-2011   | 2009-2010  |
|     |   | (₹.)  | (₹)  |
|     | a) Capital  | 14,374,914  | 2,118,788  |
|     | b) Recurring  | 7,401,768   | 6,512,947  |
|     | c) Total  | 21,776,682  | 8,631,735  |
|     | d) Total R&D Expenditure as a<br>Percentage of total turnover   | 0.47%   | 0.17%  |

# E. TECHNOLOGY, ABSORPTION, ADAPTATION AND INNOVATION:

|  | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| a) Efforts, in brief, made towards technology absorption, adaptation and innovation  | NIL       | NIL       |
| b) Benefits derived as a result of the above c) In case of imported technology(imported during the last 5 years reckoned from the beginning of the financial year) | NIL       | NIL       |
| 1. Technology imported   | NIL       | NIL       |
| 2. Year of import  | NIL       | NIL       |
| 3. Has technology been fully absorbed  | NIL       | NIL       |
| 4. if not fully absorbed, areas where this has not taken place, reasons there for and future plans of action   | NIL       | NIL       |

# F. FOREIGN EXCHANGE EARNING AND OUTGO:

| Activities relating to exports; initiatives taken to increase exports; developments of new exports markets for products and services; and export plans; | In view of the volatilities in the freight and foreign exchange markets, the company has significantly reduced its risk exposure by focusing on Free On Board sales versus sales. Cost Insurance Freight basis along with a bias towards INR denominated sales. The Company has had a measured approach in approaching international ore markets on account of Bauxite supply disruptions from Gujarat. However it continues to enjoy a healthy market share in Bentonite and Barite export markets. |             |
|---|--|-------------|
|   | 2010-2011 2009-2010 (₹.) (₹)   |             |
| Total Foreign Exchange used   | 473,073,700  | 300,331,275 |
| Total Foreign Exchange earned (F.O.B.)  | 1,712,412,031  | 755,336,733 |

For and on Behalf of the Board of Directors

sd/-Navnitlal Shah Executive Chairman

Place: Mumbai Date: 30<sup>th</sup> May, 2011

ANNEXURE - "II"

# INFORMATION REGARDING EMPLOYEES STOCK OPTION PLAN, 2004 (AS ON 31st MARCH, 2011)

# **EMPLOYEE STOCK OPTION SCHEME**

The disclosures as required by Clause 12 of the Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 are as under:

# A. ESOP (I) 2004 - for the Options granted on 15th June, 2004:

- a) Options granted: The total number of options granted to Employee on 15<sup>th</sup> June, 2004 were for 70,050 shares (including 20,000 options granted to Senior Management Personnel).
- b) Pricing formula: The options/shares were granted at ₹ 65.80p, calculated at a discount of 30% on an average of the weekly high and low of the closing prices of the Company's Equity Shares quoted on the Bombay Stock Exchange Limited, during the 4 weeks preceding the date of grant of options.
- c) The number of options vested on 15th June, 2005 were 68,100 shares.
- d) Details of options exercised:

| Date                           | No. of shares |
|--------------------------------|---------------|
| 23 <sup>rd</sup> June, 2005    | 48,150        |
| Ist August, 2005               | 14,650        |
| 25 <sup>th</sup> October, 2005 | 4,250         |
| 30 <sup>th</sup> January, 2006 | 1,050         |

- e) Options lapsed are for 1,950 Shares
- f) The number of options in force: NIL
- g) There has been no variation in terms of options
- h) Money realized by exercise of options: ₹ 44,80,980.00
- i) Employee wise details of options granted to:
  - i. The Executive Director of the Company was granted 20,000 options/shares.
  - There were no other Employee who received a grant of options equal to or exceeding 5% or more of the options granted during the year.
  - iii. There were also no employees who received a grant of options equal to or exceeding 1% of the issued Capital of the Company.
- j) Diluted Earning per Share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with Accounting Standard (AS-20) is ₹16.81 (Diluted EPS before subdivision ₹ 84.05) (As on 31st March, 2006 since no options were in force during the year under review).

# B. ESOP (II) 2004 - for the Options granted on 22<sup>nd</sup> June, 2005:

- a) Options granted: The total number of options granted to Employees on 22<sup>nd</sup> June, 2005, were 412,250 (including 35,000 options granted to Senior Management Personnel).
- \* Thereafter, vide a Special Resolution passed at the Annual General Meeting of the Company held on 18th September, 2007, the members approved the issue of bonus shares in the ratio of 1: I for the options existing as on that date, to be issued as and when the options were exercised within the validity period of the scheme and the price and the number of options was adjusted accordingly so that the total value of the Employee Stock Options remained the same.

Subsequently all the requisite formalities were complied with and the necessary approvals were received from the BSE, NSE and ASE, where Company's Shares are listed.



- b) Pricing formula: The options/ Shares were granted at ₹ 66.14p, calculated at a discount of 35% on the average of the weekly high and low of the closing prices of the Company's Equity Shares quoted on the Bombay Stock Exchange Limited, during the 4 weeks preceding the date of grant of options.
- c) The number of options vested on  $22^{nd}$  June, 2006 were 402,500 shares (excluding Bonus).
- d) Details of options exercised:

| Date                            | No. of shares | Bonus |
|---------------------------------|---------------|-------|
| 3 <sup>rd</sup> July, 2006      | 119,300       | NA    |
| 26 <sup>th</sup> July, 2006     | 56,800        | NA    |
| 18 <sup>th</sup> October, 2006  | 87,195        | NA    |
| 30 <sup>th</sup> January, 2007  | 63,730        | NA    |
| 27 <sup>th</sup> March, 2007    | 40,260        | NA    |
| 15 <sup>th</sup> June, 2007     | 16,700        | NA    |
| 31st July, 2007                 | 9,690         | NA    |
| 31st August, 2007               | 2,000         | NA    |
| 29 <sup>th</sup> November, 2007 | 1,765         | 1,765 |
| 30 <sup>th</sup> January, 2008  | 1,645         | 1,645 |
| TOTAL                           | 399,085       | 3,410 |

- e) Options lapsed are for 9,750 Shares
- f) The number of options in force: 3,415 (including bonus 6,830 Equity Shares)
- g) There has been no variation in terms of options
- h) Money realized by exercise of options: ₹ 26,395,481.90
- i) Employee wise details of options for granted to:
  - i. The Executive Director of the Company was granted 35,000 options/shares.
  - ii. There were no other Employee who received a grant of options equal to or exceeding 5% or more of the options granted during the year.
  - iii. There were also no employees who received a grant of options equal to or exceeding 1% of the issued Capital of the Company.
- j) Diluted Earning per Share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with Accounting Standard (AS-20) is ₹ (32.35).

# C ESOP (III) 2004 - for Options granted on 26th July, 2006:

- a) Options granted: The total number of options granted to Employees on 26th July, 2006 were 455,750.
  - \* Thereafter vide a Special Resolution passed at the Annual General Meeting of the Company held on 18th September, 2007, the members approved the issue of bonus shares in the ratio of 1:1 for the options existing as on that date, to be issued as and when the options were exercised within the validity period of the scheme and the price and the number of options were adjusted accordingly so that the total value of the Employee Stock Options remained the same.
  - Subsequently all the requisite formalities were complied with and the necessary approvals were received from the BSE, NSE and ASE, where Company's Shares are listed.
- b) Pricing formula: The options/ Shares were granted at ₹ 121.30p., calculated at a discount of 35% on the average of the weekly high and low of the closing prices of the Company's Equity Shares quoted on the Bombay Stock Exchange Limited, during the 4 weeks preceding the date of grant of options.
- c) The numbers of options vested on 26th July, 2007, were 455,750 shares. (excluding Bonus).

d) Details of options exercised:

| Date                            | No. of  | Bonus  |
|---------------------------------|---------|--------|
|                                 | shares  |        |
| 31st July, 2007                 | 223,738 | NA     |
| 31st August, 2007               | 36,044  | NA     |
| 29 <sup>th</sup> November, 2007 | 48,330  | 48,330 |
| 30 <sup>th</sup> January, 2008  | 23,098  | 23,098 |
| 30 <sup>th</sup> June, 2008     | 8,754   | 8,754  |
| TOTAL                           | 339,964 | 80,182 |

- e) Options lapsed are for 8750 shares.
- f) The number of options in force: 107,036 (including bonus 214,072 Equity Shares).
- g) There has been no variation in terms of options.
- h) Money realized by exercise of options: ₹ 41,237,633.20
- i) Employee wise details of options for granted to:
  - 1. The Senior Management Personnel are not granted any options/shares.
  - There were no other Employee who received a grant of options equal to or exceeding 5% or more of the options granted during the year.
  - 3. There were also no employees who received a grant of options equal to or exceeding 1% of the issued Capital of the Company.
- j) Diluted Earning per Share (EPS) pursuant to issue of shares on exercise of option calculated in accordance with Accounting Standard (AS-20) is ₹ (32.35).

#### **NOTE:**

- I. Since the Company has not granted any options under ESOP (I) 2004, ESOP (II) 2004 and ESOP (III) 2004, disclosures under sub-clause (I), (m) and (n) of Clause I2.1 of SEBI (ESOP& ESPS) Guidelines, 1999 are not applicable.
- 2. 'The Employees Stock Option Scheme 2004' introduced by the Company pursuant to the Members approval at their Meeting held on  $31^{st}$  May, 2004, is expiring as on  $14^{th}$  June, 2011.

As required under the Security Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guideline, 1999, the Auditors' Certificate on ESOP is given as an Annexure IV here to and forms a part of the report.

For and on Behalf of the Board of Directors

sd/-NAVNITLAL SHAH EXECUTIVE CHAIRMAN

Place : Mumbai

Date: 30th May, 2011



**ANNEXURE - "III"** 

#### **AUDITORS' CERTIFICATE ON EMPLOYEE STOCK OPTION SCHEME**

We have examined the books of accounts and other relevant records and based on the information and explanations given to us, we certify that, in our opinion, **ASHPURA MINECHEM LIMITED** ("The Company") has, during the financial year 2010-2011, implemented the Employees Stock Option Scheme in accordance with SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the resolution of the Company as passed in the General Meeting held on 31st May, 2004.

For SANGHAVI & COMPANY

Chartered Accountants

FRN: 109099W

sd/-

MANOJ GANATRA

Place : Mumbai Partner

Date : 30<sup>th</sup> May, 2011 Membership No. 043485

**ANNEXURE - "IV"** 

# **AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE**

То

The Members of

# ASHAPURA MINECHEM LIMITED

We have examined the compliance of conditions of Corporate Governance by **ASHAPURA MINECHEM LIMITED** ("The Company") for the year ended 31st March, 2011, as stipulated by Clause 49 of the Listing Agreement of the Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of the procedures and implementations thereof adopted by the Company for ensuring compliance with the conditions of the Certificate of Corporate Governance as stipulated in the said clause. It is neither an audit nor an expression of opinion on the financial statement of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the Directors and the Management, we certify that the Company has complied in all material respects with the conditions of corporate Governance as stipulated in Clause 49 of the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company

For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/-

**MANOI GANATRA** 

Place : Mumbai Partner
Date : 30<sup>th</sup> May, 2011 Membership No. 043485

# DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE CODE OF CONDUCT

This is to confirm that the Company has adopted a Code of Conduct for all Board Members and Senior Management of the Company. This Code has been posted on the Company's web site.

I confirm that the Company has in respect of the financial year ended 31st March, 2011, received from the Senior Management Team of the Company and the Members of the Board a declaration of Compliance with the Code of Conduct as applicable to them.

For the purpose of this declaration, Senior Management Team means the Board Members, Senior Management and all employees in and above Officer level as on 31st March, 2011

sd/-

**CHETAN SHAH**Managing Director

Place: Mumbai Date: 30th May, 2011

#### REPORT ON CORPORATE GOVERNANCE FOR THE FINANCIAL YEAR 2010-2011

#### I. Company's Philosophy on Code of Corporate Governance:

Corporate Governance at 'Ashapura' is a Company wide commitment which starts with the Board of Directors to bring in independence, integrity, accountability, transparency, consistency and fairness in its business strategy & operations.

Your Company believes that by employing Good Corporate Governance policy, it can service all stakeholders and help to translate into being a responsible Corporate Citizen. These Corporate Governance policies are based on ethical conduct, healthy & safety business environment and honest, responsible & efficient business practices.

The Company has adopted a Code of Conduct for its employees including the Executive Chairman, the Managing Director and the Non-Executive Directors.

#### 2. Board of Directors:

The Board of Directors of the Company holds fiduciary position in a way that it oversees the management functions and also supervises, directs and manages the performance of the Company. The Board has constituted various Committees of Directors', for the matters requiring special attention and their effective and efficient disposal.

Your Company's Board of Directors comprises of 6 Directors including an Executive Chairman and a Managing Director. Of these, 4 Directors are Independent Directors. Clause 49 of the Listing Agreement requires that if the Chairman is Executive then half of the Board of Directors of such company should consist of Independent Directors and we are in compliance with the above requirement of Clause 49 of the Listing Agreement.

All the Directors have intimated periodically about their Directorship and Membership in the various Board committees of other companies, which are within permissible limits of the Companies Act, 1956 and Corporate Governance Code.

The details of the attendance of each Director at the Board Meetings & Annual General Meeting held during the year and directorships, Membership/Chairmanship in Board Committees of other Companies are as follows:

| Director                   | No of Attendance No of other Director Category Board Meetings Attended AGM In Public Companies # |   | No of Committee Positions<br>held in companies including<br>Ashapura Minechem Ltd. ## |                     |        |          |
|----------------------------|--|---|---|---------------------|--------|----------|
|                            |  |   |   | in rubiic Companies | Member | Chairman |
| Shri<br>Navnitlal<br>Shah  | Executive Chairman<br>Non- Independent,  | 6 | Present   | 3                   | 1      | -        |
| Shri<br>Chetan Shah        | Managing Director<br>Non- Independent,   | 6 | Present   | 8                   | 1      | -        |
| Smt.<br>Dina<br>Shah*      | Non-Executive,<br>Non-Independent  | 5 | Present   | 2                   | -      | -        |
| Shri Piyush<br>Vora        | Non-Executive,<br>Independent  | 4 | Absent  | -                   | -      | -        |
| Shri Ashok<br>Kadakia      | Non-Executive,<br>Independent  | 6 | Present   | 5                   | -      | 2        |
| Shri Harish<br>Motiwalla   | Non-Executive,<br>Independent  | 6 | Present   | 5                   | 2      | 3        |
| Shri<br>Abhilash<br>Munsif | Non-Executive,<br>Independent  | 3 | Present   | -                   | -      | -        |
| Shri Larry<br>Washow**     | Non-Executive,<br>Representative of<br>Volclay International<br>Corporation                      | 1 | Present   | -                   | -      | -        |



- \* Smt. Dina Shah resigned from the Board of Directors of the Company w.e.f. I\* February, 2011.
- \*\* Shri. Larry Washow resigned from the Board of Directors of the Company w.e.f. 31st December, 2010.
- # Excludes Directorship held in Private Companies, Foreign Companies and Companies incorporated under section 25 of the Companies Act, 1956.
- ## Represents only Membership/ Chairmanship of Audit Committee and Shareholders' / Investors' Grievance Committee of Indian Public Limited Companies

Independent Director means a director defined under Clause 49 of the Listing agreement.

Details of Directors retiring by rotation and being eligible for re-appointment are as under:

In accordance with the provisions of Section 256 of the Companies Act, 1956, Shri Abhilash Munsif and Shri Ashok Kadakia are liable to retire by rotation. Both being eligible, offer themselves for re-appointment. A brief resume and other information as required under Clause 49(VI) (G) of the Listing Agreement in respect of the said Directors is given as under:

|   | Shri Ashok Kadakia   | Shri Abhilash Munsif  |  |
|---|--|---|--|
| <b>Date of Birth</b> 07.06.1942   |  | 27.11.1942  |  |
| Qualifications  | Commerce Graduate  | B. Com., ACA London, "Emergency Disaster Manage ment" from Wisconsin University, USA  |  |
| Profile   | Shri Ashok Kadakia is an industrialist with over 3 decades of experience in Chemical Industry. | Shri Abhilash Munsif is a well-experienced diplomat, fully conversant with, the working of United Nation systems and the High Level Commissions. He has worked for 8 years in private sector in London. He has also held several positions at CFO / CAO / Director Level, with several organs of United Nations in Switzerland, Asia & Africa and with High Level Commissions like "South Commission" comprising 18 countries & Summit level group of Developing Countries (G-15) comprising 15 countries |  |
| Directorship in other Public (formally known as Ashok Organic Industries Ltd.)  2. Ashok Cellulose Ltd. 3. Hotel Rugby Ltd. 4. Kadakia Alkalis & Chemical Ltd. 5. Emmessar Biotech & Nutrition Ltd. |  | Nil   |  |
| No. of shares held in the Company as on 31.03.2011  |  | Nil   |  |

# **Board's Functioning and Procedure**

Company's Board of Directors play the primary role in ensuring good governance and functioning of the Company. All statutory and other significant and material information including information as mentioned in Annexure IA to Clause 49 of the Listing Agreement is placed before the Board to enable it to discharge its responsibility. The Details of Board meetings held during the FY 2010-2011 are as below:

| Sr. No. | Date of Board Meeting            |  |
|---------|----------------------------------|--|
| I.      | 30 <sup>th</sup> June, 2010      |  |
| 2.      | 5 <sup>th</sup> August, 2010     |  |
| 3.      | 24 <sup>th</sup> September, 2010 |  |
| 4.      | 29 <sup>th</sup> October, 2010   |  |
| 5.      | 3 <sup>rd</sup> February, 2011   |  |
| 6.      | 17 <sup>th</sup> February, 2011  |  |

### 3. Committees of the Board of Directors

The Board has Constituted 4 Committees of Directors to deal with the matters and activities falling within the terms of reference as follows:

#### I. Committee of Directors:

The role of Committee of Directors:

The role of Committee of Directors covers inter alia detailed review of following matters before they are placed before the Board for ratification :

- i. reviewing various day-to-day administrative, operational & finance matters requiring urgent decisions;
- ii. availing/making of loans, raising of funds, giving of corporate guarantees/securities considering the limits and provisions as specified in the Companies Act, 1956;
- iii. investment/disinvestment of company's funds, decisions in respect of establishment of Wholly-owned subsidiary(s), Export Oriented Unit(s) in accordance with the provisions of Companies Act, 1956 and other related Acts;
- iv. such other matter as may be delegated by the Board to the Committee pursuant to the provisions of the Companies Act, 1956 and such other Acts.

#### **Composition and Meetings:**

The composition of the Committee of Board of Directors and the attendance record of the Members of the Committee at the Meetings are given below:

| Name of Directors              | Category                   | No. of Meetings during the year 2010-20 |          |
|--------------------------------|----------------------------|---|----------|
|                                |                            | Held                                    | Attended |
| Shri Navnitlal Shah (Chairman) | Executive, Non-Independent | 13                                      | 13       |
| Shri Chetan Shah               | Executive, Non-Independent | 13                                      | 13       |
| Shri Piyush Vora               | Non-Executive, Independent | 13                                      | 8        |
| Shri Ashok Kadakia             | Non-Executive, Independent | 13                                      | 11       |

During the year under review 13 meetings of Committee of Directors were held on 1st April, 2010, 20th May, 2010, 7th June, 2010, 7th July, 2010, 8th October, 2010, 19th November, 2010, 4th December, 2010, 23td December, 2010, 14th January, 2011, 31st January, 2011, 21st February, 2011, 8th March, 2011 and 30th March, 2011.

### II. Audit Committee:

Your Company has an Audit Committee at the Board level which acts as a link between the Management, the Statutory and Internal auditors and the Board of Directors and oversees the financial reporting process. The Committee presently comprises 4 Non-Executive Directors, all of whom are Independent Directors.

During the year under review 4 meetings of the Audit Committee were held on 30<sup>th</sup> June, 2010, 5<sup>th</sup> August, 2010, 29<sup>th</sup> October, 2010 and 3<sup>rd</sup> February, 2011 to deliberate on various matters.

The details of the attendance by the Committee Members are as follows:

| Name of Director              | Category                   | No. of Meetings during the year 2010-2011 |          |  |
|-------------------------------|----------------------------|---|----------|--|
|                               |                            | Held                                      | Attended |  |
| Shri Ashok Kadakia (Chairman) | Non-Executive, Independent | 4   | 4        |  |
| Shri Piyush Vora              | Non-Executive, Independent | 4   | 3        |  |
| Shri Harish Motiwalla         | Non-Executive, Independent | 4   | 4        |  |
| Shri Larry Washow*            | Non-Executive, Rep of VIC  | 4   | 0        |  |

\*Shri. Larry Washow resigned from the Board of Directors w.e.f. 31st December, 2010.

- Shri Ashok Kadakia Chairman of the Audit Committee was present at the last Annual General Meeting of the Company held on 24th September, 2010.
- Managing Director and Chief Finance Officer, the representative of the Statutory Auditors, Head of the Internal Audit are permanent invitees of the Audit Committee.
- 3. Mr. Sachin Polke, Company Secretary, acted as Secretary to the Committee.

The term of reference of the Audit Committee are as per the guidelines set out in the Listing Agreement entered into with the Stock Exchanges.

This reference inter alia broadly includes:

- i. discussion and review of quarterly, half yearly and annual standalone/consolidated financial results;
- ii. review of financial reporting systems and ensuring its compliance with regulatory guidelines;
- iii. discussion and review of quarterly/annual internal audit report;
- v. recommendation for appointment of statutory auditors, branch auditors and their remuneration.



#### III. Shareholders'/Investors' Grievance Committee:

The Company has a Shareholders'/Investors' Grievance Committee at a Board level to deal with various matters relating to the redressal of the Shareholders and investors grievances, such as

- i. issue of Duplicate Share Certificates;
- ii. matters connected with transfer/credit of Securities;
- iii. redressal of Investors' / Shareholders' complaints related to non-receipt of declared dividend, transfer of shares, non-receipt of annual reports, non receipt of duplicate share certificates, etc.

During the year under review Six meetings of Shareholders'/Investors' Grievance Committee were held on 20<sup>th</sup> May, 2010, 12<sup>th</sup> June, 2010, 28<sup>th</sup> August, 2010, 8<sup>th</sup> October, 2010, 4<sup>th</sup> December, 2010, 13<sup>th</sup> January, 2011 and 30<sup>th</sup> March, 2011. The Composition of the committee is as follows:

| Name of Directors             | Category                   | No. of Meetings during the year 2010-20 |          |
|-------------------------------|----------------------------|---|----------|
| Name of Directors             |                            | Held                                    | Attended |
| Shri Ashok Kadakia (Chairman) | Non-Executive, Independent | 7                                       | 6        |
| Shri Navnitlal Shah           | Executive, Non-Independent | 7                                       | 6        |
| Shri Chetan Shah              | Executive, Non-Independent | 7                                       | 6        |
| Shri Piyush Vora              | Non-Executive, Independent | 7                                       | 4        |

Shri Sachin Polke, Company Secretary, acts as Compliance Officer and is available at 'Ashapura Minechem Limited', Jeevan Udyog Building, 3<sup>rd</sup> Floor, 278, D. N. Road, Fort, Mumbai – 400 001.

The status of Investors' Complaints received and dealt within the year 2010-2011 are as given below:

| No. of Investor complaints received | Pending at the end of the year | No. of pending<br>Share transfers |
|-------------------------------------|--------------------------------|-----------------------------------|
| 14                                  | Nil                            | Nil                               |

#### IV. Remuneration Committee:

The broad terms of reference of the Remuneration Committee are as under:

- i. Reviewing and approval the Company's policy on remuneration packages for the Executive Chairman, Managing Director, and other Senior Management of the Company including pension rights and any compensation payment;
- ii. Reviewing and approval of the minimum and maximum remuneration payable to such Directors in terms of such provisions as may be in force from time to time;
- iii. Reviewing and approval of the commission and/or other incentive payable to Non-Executive Directors of the Company;
- iv. Such other matters as the Board may from time to time request the Remuneration Committee to examine and recommend/ approve.

# **Composition:**

The composition of the Remuneration Committee is as under:

| Name of Directors             | Category                          |  |
|-------------------------------|-----------------------------------|--|
| Shri Ashok Kadakia (Chairman) | Non-Executive, Independent        |  |
| Shri Abhilash Munsif          | Non-Executive, Independent        |  |
| Shri Larry Washow*            | Non-Executive, Representative of  |  |
|                               | Volclay International Corporation |  |
| Shri Piyush Vora \$           | Non-Executive, Independent        |  |

<sup>\*</sup> Shri. Larry Washow resigned from the Board of Directors of the Company w.e.f. 31st December, 2010.

\$ Shri Piyush Vora was co-opted as a Member of Remuneration Committee w.e.f. 30th May, 2011.

No Remuneration Committee meeting was held during the financial year 2010-2011.

### Non Executive Director's compensation and disclosure:

All fees/compensation including sitting fees paid to the non-executive directors of the Company are fixed by Board of Directors are within the limits as per Company's Act, 1956.

The Details of Remuneration package, fees paid to the Directors for the year ended 31st March, 2011.

### (a) Paid to Non-Executive Directors:

| Name of the Directors | Sitting Fees for various Meetings attended |
|-----------------------|--|
| Smt. Dina Shah #      | ₹. 25,000/-                                |
| Shri Piyush Vora      | ₹. 35,000/-*                               |
| Shri Ashok Kadakia    | ₹. 50,000/-*                               |
| Shri Harish Motiwalla | ₹. 50,000/-*                               |
| Shri Abhilash Munsif  | ₹. 20,000/-                                |
| Shri Larry Washow \$  | ₹. 5,000/-*                                |

- \* Includes sitting fees paid for attending Audit Committee Meetings.
- # Smt. Dina Shah resigned from the Directorship of the Company w.e.f. 01.02.2011.
- \$ Shri Larry Washow resigned from the Directorship of the Company w.e.f. 31.12.2010.

| Name of Directors      | Designation        | Salaries & Perquisites (Including privilege entitlement) |
|------------------------|--------------------|--|
| Shri Navnitlal R. Shah | Executive Chairman | ₹. 48,00,000/-*  |
| Shri Chetan N. Shah    | Managing Director  | ₹. 48,00,000/-*  |

<sup>\*</sup> TDS as applicable has been deducted from the above.:

#### **Notes:**

- i. The Shareholders at the Annual General Meeting held on 24<sup>th</sup> September, 2008, approved the payment of remuneration @ ₹ 8,00,000/- p.m. to the Executive Chairman and the Managing Director.
- ii. During the financial year 2010-2011, the Executive Chairman and the Managing Director opted to receive the minimum remuneration and was paid by the Company as per agreement entered into by the company with them.
- iii. The Members of the Company at the Annual General Meeting held on 24th September, 2008, re-appointed Shri Navnitlal R. Shah as the Executive Chairman and Shri Chetan Shah as a Managing Director of the Company for a period of three years with effect from 1st October, 2008 to 30th September, 2011.

#### **Code of Conduct:**

Ashapura's Code of Conduct, as adopted by the Board of Directors, is applicable to all Directors, Senior Management and Employees of the Company. The Code is available on the Company's website.

For the year under review, all Directors, Senior Management personnel of the Company have confirmed their adherence to the provisions of the said code.

# **Subsidiary Companies:**

The minutes of the Board meetings as well as statements of all significant transactions of the unlisted subsidiary companies are placed before the Board Meeting for their review.

# **Disclosures:**

The company places all the relevant details before the Audit Committee from time to time. Attention of the Members is drawn to the disclosures of transaction with the related parties' as set out in the Notes of Accounts forming part of the Annual Report.

Your Company has comprehensive risk management policy and it is periodically reviewed by the Audit Committee of the Company.

Management Discussion and Analysis Report is prepared in accordance with the Clause 49 of the Listing Agreement and forms part of this Annual Report.

The Company has complied with the requirements of SEBI and other statutory authorities on all matters relating to capital market and complied with all the requirements of the Corporate Governance as per the Listing Agreement.



Your Company has fulfilled some non-mandatory requirement as prescribed in Annexure ID to Clause 49 of the Listing Agreement with stock Exchange such as Remuneration Committee. Company has a Remuneration Committee comprising three directors, all of them are non-executive directors and Chairman of the Committee is an Independent Director.

#### 4. General Body Meetings:

Location, date and time, where last three Annual General Meeting (AGMs) held:

| Financial Year | Date       | Time       | Location   |
|----------------|------------|------------|--|
| 2007-2008      | 24-09-2008 | 10.00 a.m. | Babubhai Chinai Committee Room, 2 <sup>nd</sup> Floor, Indian Merchants' Chamber, Mumbai 400020. |
| 2008-2009      | 22-09-2009 | 11.00 a.m. | Walchand Hirachand Hall, 4 <sup>th</sup> Floor,Indian Merchants'<br>Chamber, Mumbai 400020.      |
| 2009-2010      | 24-09-2010 | 11.30 a.m. | Walchand Hirachand Hall, 4 <sup>th</sup> Floor,Indian Merchants'<br>Chamber, Mumbai 400020.      |

In the last three years following Special Resolutions were passed at the AGMs:

| Financial Year | Special Resolutions passed for :   |
|----------------|--|
| 2007-2008      | I. Re-appointment of Shri Navnitlal Shah as the Executive Chairman of the Company. |
|                | 2. Re-appointment of Shri Chetan Shah as the Managing Director of the Company.     |
| 2008-2009      |  |
| 2009-2010      | <b></b>  |

Special Resolutions passed in last year through postal ballot:

Pursuant to Section 192A(2) of the Companies Act, 1956, read with the Companies (Passing of the Resolution by Postal Ballot) Rules, 2001, the Company passed two Resolution by Postal Ballot on 25th March, 2011 as follows:

Resolution I: Special Resolution U/s 81(IA) of the Companies Act, 1956 for issue of Shares/Securities on preferential basis.

Resolution II: Ordinary Resolution U/s 16 & 94 of the Companies Act, 1956 for increase in Authorised Share Capital from existing ₹. 25,00,00,000/- (Rupees Twenty Five Crore) to ₹. 90,00,00,000/- (Rupees Ninety Crores) and for Alteration of Memorandum of Association of the Company.

Shri Sudesh Joshi, Practicing Chartered Accountant was appointed as Scrutinizer for conducting the Postal Ballot in accordance with the procedure prescribed by the Companies Act, 1956. The details of the voting pattern of the Postal Ballot as reported by the Scrutinizer are as follows:

Results of the Postal Ballot are as follows:

| Sr.No. | Particulars  | Resolution - I | Resolution - II |
|--------|--|----------------|-----------------|
| I.     | Total number of Shareholders of the Company                        | 27,306         | 27,306          |
| II.    | Total no. of Shareholders to whom Postal Ballot Papers were sent   | 27,306         | 27,306          |
| III.   | Total no. of Postal Ballot Papers returned undelivered             | 372            | 372             |
| IV.    | Total Postal Ballot Papers received                                | 701            | 156             |
|        | - Number of Postal Ballot Papers - in favour of the Resolution     | 565            | 133             |
|        | - Number of Postal Ballot Papers – against the Resolution          | 58             | 6               |
| V.     | Number of Postal Ballot Papers rejected                            | 78             | 17              |
|        | Number of Shares   | 6,39,458       | 54,768          |
| VI.    | Total votes (in terms of number of voting rights/shares) exercised |                |                 |
|        | through Postal Ballot  |                |                 |
|        | - Number of Votes in favour of the Resolution                      | 367,37,382     | 381,79,917      |
|        | - Number of votes against the Resolution                           | 34,365         | 31,014          |
| VII.   | Votes in favour of the Resolution as a percentage of votes cast    | 99.91%         | 99.92%          |

No resolution is proposed to be conducted through postal ballot at the ensuing Annual General Meeting

# 5. Means of communication:

# Financial Results:

Newspaper in which normally Financial Results are published:

| Newspaper         | Cities of Publication |
|-------------------|-----------------------|
| Business Standard | Mumbai Edition        |
| Sakal             | Mumbai Edition        |

Any Website, where displayed: www.ashapura.com

The other information about Company's products, new projects, technology, social events are available on the Company's website at www.ashapura.com.

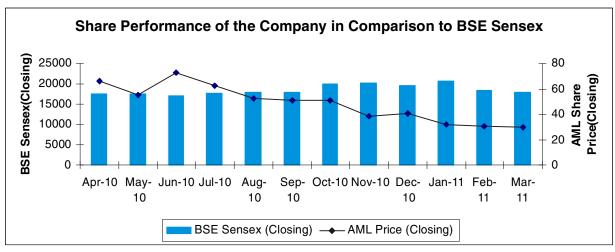
# 6. General Shareholder Information:

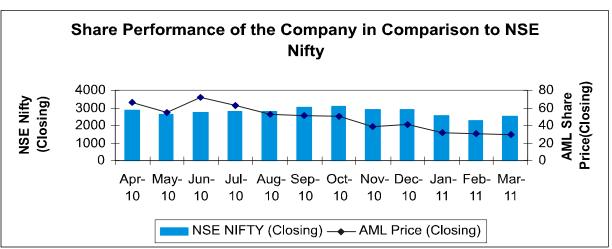
| Annual General Meeting : | 30th AGM: Date : 28 <sup>th</sup> September, 2011   |  |  |
|--------------------------|---|--|--|
|                          | Time : 11.30 a. m.  |  |  |
|                          | Venue : The K. R. Cama Oriental Institute Hall, 136 Mumbai Samachar Marg, Opp. Lion Gate, Fort, Mumbai - 400 023. |  |  |
| Financial Calendar:      | Financial reporting for the quarter ending June 30, 2011 :  |  |  |
|                          | On or before 14 <sup>th</sup> August, 2011  |  |  |
|                          | Financial reporting for the quarter ending September 30, 2011 :   |  |  |
|                          | On or before 14 <sup>th</sup> November, 2011  |  |  |
|                          | Financial reporting for the quarter ending December 31, 2011 :  |  |  |
|                          | On or before 14th February, 2012  |  |  |
|                          | Financial reporting for the quarter ending March 31, 2012 :   |  |  |
|                          | On or before 30 <sup>th</sup> May, 2012   |  |  |
| Date of Book Closure:    | 20 <sup>th</sup> September, 2011 to 28 <sup>th</sup> September, 2011 (Both Days Inclusive)                        |  |  |
| Dividend Payment Date :  | No Dividend is recommended for the FY 2010-2011   |  |  |
| Listing Details :        | Equity Shares are listed on following exchanges :   |  |  |
|                          | Bombay Stock Exchange Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai - 400001                            |  |  |
|                          | National Stock Exchange of India Limited, "Exchange Plaza", Bandara Kurla Complex,                                |  |  |
|                          | Bandera (East), Mumbai - 400 051.   |  |  |
|                          | Listing Fees has been paid to all the Stock Exchanges.  |  |  |
|                          | Company's Shares have been voluntarily delisted from Ahmedabad Stock Exchange Ltd.                                |  |  |
|                          | w.e.f. 31st March, 2011 pursuant to application made by the company under SEBI (Delisting                         |  |  |
|                          | of Equity Shares) Regulations, 2009.  |  |  |
| Stock Code :             | Bombay Stock Exchange Ltd. 527001   |  |  |
|                          | The National Stock Exchange of India Ltd. ASHAPURMIN  |  |  |
| ISIN Number :            | INE348A01023 for Equity Shares of ₹. 2/- each   |  |  |



#### **Market Price Data**

| Period          | Ind       | lices     | BSE   |        | BSE NSE |       | ISE |
|-----------------|-----------|-----------|-------|--------|---------|-------|-----|
|                 | Indice    | es (₹.)   | Rate  | : (₹.) | Rate    | (₹.)  |     |
|                 | High      | Low       | High  | Low    | High    | Low   |     |
| April, 2010     | 18,047.86 | 17,276.80 | 74.50 | 63.60  | 74.90   | 63.80 |     |
| May, 2010       | 17,536.86 | 15,960.15 | 66.50 | 51.00  | 68.00   | 51.15 |     |
| June, 2010      | 17,919.62 | 16,318.39 | 74.65 | 50.00  | 74.70   | 50.00 |     |
| July, 2010      | 18,237.56 | 17,395.58 | 75.00 | 58.10  | 75.00   | 58.35 |     |
| August, 2010    | 18,475.27 | 17,819.99 | 69.45 | 52.40  | 69.40   | 52.05 |     |
| September, 2010 | 20,267.98 | 18,027.12 | 58.25 | 50.70  | 58.70   | 48.80 |     |
| October, 2010   | 20,854.55 | 19,768.96 | 63.60 | 50.40  | 63.45   | 50.50 |     |
| November, 2010  | 21,108.64 | 18,954.82 | 56.50 | 37.20  | 56.40   | 35.20 |     |
| December, 2010  | 20,552.03 | 19,074.57 | 45.50 | 36.50  | 45.50   | 36.50 |     |
| January, 2011   | 20,664.80 | 18,038.48 | 45.95 | 29.00  | 45.95   | 31.10 |     |
| February, 2011  | 18,690.97 | 17,295.62 | 36.35 | 25.35  | 36.80   | 24.50 |     |
| March, 2011     | 19,575.16 | 17,792.17 | 33.40 | 27.90  | 33.25   | 27.00 |     |





| Registrar and Transfer Agents :                             | M/s. Link Intime India Pvt. Ltd.,<br>C-13, Pannalal Silk Mills Compound, L. B. S. Marg, Bhandup (W), Mumbai - 400 078.   |  |  |
|---|--|--|--|
| Share Transfer System :                                     | Share transfer in physical form are registered and returned within a period of 15 days of receipt, provided the documents are clear in all respects.   |  |  |
| Distribution of Shareholding & Category-wise distribution : | Refer Table A & B  |  |  |
| Dematerialisation of Shares and liquidity :                 | 99.25 % of the Paid up Share Capital is in dematerialized mode.  |  |  |
| Plant Locations :   | Plot No. 256/3, Village Baraya, Bhuj-Mundra Highway, Tal. Mundra, Kutch (Gujarat) – 370 415.   |  |  |
|   | <ol> <li>Survey No. 328/2, KINFRA Apparel Park, Menamkulam, Thiruvananthapuram, Kerela – 695586.</li> <li>Survey No. 447 &amp; 448, Tandur Road, Dharur Village &amp; Mandal – 501121,</li> </ol>  |  |  |
|   | District - Ranga Raddy (A.P.).  4. Plot No. 182, Baikmpady Industrial Area, Baikmpady, New Mangalore-575011.   |  |  |
| Address for Correspondence:                                 | The Company's Registrar and Transfer Agents, M/s Link Intime India Pvt. Ltd., provide all shareholder related services. Any query relating to shares and requests for transactions such as transfers, transmissions and nomination facilities, duplicate share certificates, change of address and also dematerialisation of shares may please be taken up with:  M/s. Link Intime India Pvt. Ltd. |  |  |
|   | C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West), Mumbai - 400 078. Tel.: +91-22-25963838, +91-22-25946970-78 Fax: +91-22-25946969 E-mail: rnt.helpdesk@linkintime.co.in  |  |  |

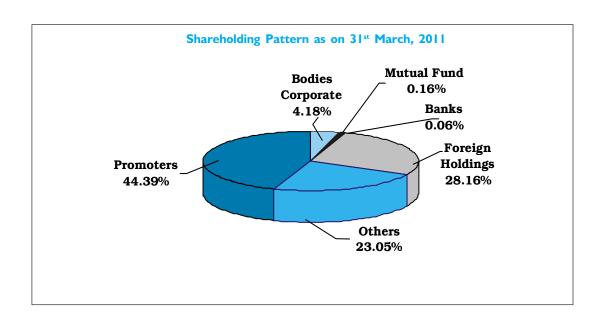
# DISTRIBUTION OF SHAREHOLDING AS ON 31<sup>ST</sup> MARCH, 2011 TABLE A

| No. of Equity<br>Shares held | No. of<br>Shareholders | % of Shareholders | Shares Amount in Rupees | % of Shareholding |
|------------------------------|------------------------|-------------------|-------------------------|-------------------|
| 1-5000                       | 26400                  | 96.0908           | 1,64,68,864             | 8.6221            |
| 5001-10000                   | 605                    | 2.2021            | 44,04,504               | 2.1808            |
| 10001-20000                  | 252                    | 0.9172            | 37,29,556               | 1.9010            |
| 20001-30000                  | 80                     | 0.2912            | 19,67,904               | 0.8332            |
| 30001-40000                  | 28                     | 0.1019            | 10,13,778               | 0.8206            |
| 40001-50000                  | 15                     | 0.0546            | 6,67,578                | 0.3148            |
| 50001-100000                 | 32                     | 0.1165            | 23,85,208               | 1.3748            |
| 100001 & above               | 62                     | 0.2257            | 12,73,34,804            | 83.9527           |
| TOTAL                        | 27474                  | 100.00            | 15,79,72,196            | 100.00            |



# CATEGORY-WISE DISTRIBUTION AS ON 31<sup>ST</sup> MARCH, 2011 TABLE B

| Categories                     | Total No. of Shares | % of Holding |
|--------------------------------|---------------------|--------------|
| A) Promoters Holding:          |                     |              |
| Individuals                    | 34968741            | 44.2720      |
| Bodies Corporate               | 93040               | 0.1178       |
| Total (A)                      | 35061781            | 44.3898      |
| B) Public Holding:             |                     |              |
| i) <u>Institutions:</u>        |                     |              |
| Mutual Fund                    | 130000              | 0.1646       |
| Foreign Mutual Fund            | 1065080             | 1.3484       |
| Foreign Inst. Investors        | 3566026             | 4.5148       |
| Nationalised Bank              | 21900               | 0.0277       |
| Non-nationalised Bank          | 21690               | 0.0275       |
| Total (B) (i)                  | 4804696             | 8.6826       |
| ii) Non-Institutions:          |                     |              |
| Bodies Corporate               | 3304604             | 4.1838       |
| Foreign Company                | 15714690            | 19.8955      |
| Non Resident Indian            | 995955              | 1.2609       |
| Non Resident (non repatriable) | 898474              | 1.1375       |
| Market Maker                   | 261841              | 0.3315       |
| Clearing Members               | 175505              | 0.2222       |
| Trust                          | 1434340             | 1.8159       |
| Public                         | 16334212            | 20.6800      |
| Total (B) (ii)                 | 39119621            | 49.5273      |
| Total (B) [(B) (i) + (B) (ii)] | 43924357            | 55.6103      |
| Grand Total (A+B)              | 78986098            | 100.0000     |



## **MANAGEMENT DISCUSSION AND ANALYSIS**

#### **CAUTIONARY STATEMENT:**

Statements in this Management Discussion and Analysis describing the Company's objectives, projections, estimates, expectations or predictions may be 'forward looking statements' within the meaning of applicable laws and regulations. Forward looking statements are based on certain assumptions and expectations of future events. The Company's actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations which among others include demand & supply of raw materials, energy and finished goods; cyclical changes in prices; significant changes in political and economic environment in India/abroad; changes in Government policies; tax regimes; exchange rate fluctuations; litigations; labour relations and acts of god.

The Management of Ashapura Minechem Limited presents the analysis of the performance of the Company during the year 2010-2011 and an outlook for the future, which is based on the assessment of the current business environment. The business environment may vary due to the future economic, political and other developments, both in India and abroad.

#### **ECONOMIC ENVIRONMENT:**

The Indian economy has been catching up quickly in the past two decades, and weathered the global recession well. Wide-ranging reforms and increased investment have lifted potential growth to almost 9%, the highest in Indian history, helped by improvements in infrastructure.

The growth has been broad-based with a rebound in the agriculture sector which is expected to grow around 5.4%. Manufacturing and services sector have registered impressive gains. Savings and investment are looking up while exports are rising. However, food inflation, higher commodity prices and volatility in global commodity markets have been a cause of concern underscoring the need of fiscal consolidation and stronger reserves.

The global economy seems to be recovering after the recent financial crisis. The Indian economy, however, was hit in the latter part of the global recession as real economic growth witnessed a sharp fall, followed by lower exports, capital outflow and corporate restructuring.

## **INDUSTRY SCENARIO:**

The mining industry in India is undergoing a gradual transformation in practice and in perception. Growing demand for minerals and ores in India and overseas has encouraged companies and governments to augment their mineral prospecting and resource conservation efforts. The desire for global competitiveness has lead to an accelerated pace of modernization and professionalization in the industry. On the other hand, irresponsible socio-environment conduct leads to a lot of negative media coverage without even investigating the basic facts. The New National Mineral Policy which is yet to be tabled in the parliament looks promising on paper, one hopes that its speedily approved and implemented in spirit

#### **OUTLOOK:**

Quest for development has to go hand in hand with rapid industrialisation, and mining has remained an important cog in the wheel of development. It is expected that accentuated efforts on mining shall be witnessed in the years to come. As the mine operators begin to look forward for ways and means to improve efficiency and cut costs, safety considerations certainly assume more and more important position and emerge as significant factor even purely on economic considerations. Side by side modern society is also tending more and more to demand a safe and decent work environment, as a social need. Thus, results are being demanded. Tools and skill are available, and achievement with tremendous humanitarian and economic benefits are within the realm of practical possibility.

A spurt in global iron ore pellatization activity coupled with increased oil well drilling activity in the Middle East has also invigorated the demand for Bentonite which has seen a significantly large off-take in the recent months. The Company with its resources and goodwill in the Bentonite is well placed to cater to the rising demand and to augment its market share in the domestic and export market.

The demand and prices for ores such as Bauxite and Iron Ore remain fairly buoyant despite the bearish forecast of the realty and infrastructure sectors in Asia on account of the tightening fiscal measures by governments. Supply disruptions from India, especially for Iron Ore (from Karnataka) and Bauxite (from Gujarat) had a visible impact the Asian supply chain; however there is no doubt that the pent up supply from Indian shores will be lapped up as soon as it is available.

#### **FINANCIAL PERFORMANCE:**

The Financial Statements for the year ended 31st March, 2011, have been prepared in accordance with the requirements of the Companies Act, 1956 and the Generally Accepted Accounting Principles (GAAP) in India and are based on the historical cost convention on an accrual basis.



During the financial year under review, the income from operations of the Company stood at ₹.45,203.62 lacs as compared to ₹.50,306.49 lacs in the previous year, showing a decline of 10.14%. Although the quantum of mineral sold by the company increased marginally, the total realisation has declined on account of the sales mix.

The company achieved much superior Earnings Before Interest Tax Depreciation & Amortisation (EBITDA) of Rs.4742.60 lacs (i.e. 10.49% of revenue) as compared to the previous year's EBITDA of Rs. 150.74 lacs (i.e. 0.30% of revenue).

Based on the legal advice from various counsels, the Company has, in the previous year, written back liabilities ₹.10,334.50 lacs (net of deferred tax ₹. 6821.80 lacs) and certain loans aggregating to ₹. 50 lacs in connection with foreign currency derivatives losses.

The Company is facing three applications for Enforcement of Ex-party awards in respect of three contracts of Affreightment for US \$ 126.07 million. Till March 2010, the company has shown these claims as contingent liabilities and not acknowledged as debt. Reviewing on the latest developments on lawsuits faced by the company on these contracts and certain pronouncements by the court in the matter, the Board of Director sought an opinion from the independent legal experts and based on the opinion, the Company has decided "strictly without prejudice and without admitting the claims of the shipping companies" to make the provision of ₹. 56,202.20 lacs (US \$ 126.07 million) in current year resulting in a Net Loss of ₹. 60,036.68 lacs. The quantum of net loss in turn has lead to negative net worth for the Company and therefore the Board of the Directors have decide to make a reference to the Board of Industrial and Financial Reconstruction (BIFR).

#### **OPPORTUNITIES:**

Although the rate of growth for minerals or even the volatility in prices of commodities have been at the mercy of various macro economic parameters, the demand curve has always been moving upwards at different gradients. In 2010, India had a GDP grow of about 10.4 %, twice more than the World average of 5.1%; and like other sectors in the economy the mineral sector has also been a beneficiary of strong domestic demand. The Company achieved record domestic sales this year in Bentonite and in Bauxite, and is looking to capitalize on the trend so as to eventually achieve a healthy balance between domestic and export market exposure in the long run.

The company hopes that resumption of Bauxite exports from Gujarat would help it regain its market share in traded Bauxite market in Asia. Moreover, the implementation of the Supreme Court order to lift the ban from Iron Ore exports from Karnataka, shall go a long way in augmenting the company's Iron Ore export volumes after the monsoon.

# **THREATS:**

One of the most challenging issues in India's mining sector is the lack of assessment of India's natural resources. A number of areas remain unexplored and the mineral resources in these areas are yet to be assessed. The distribution of minerals in the areas known is uneven and varies drastically from one region to another. The accidents in mining are caused both by man-made and natural phenomenon, for example explosions and flooding. The main causes for incidents resulting in serious injury or death are roof fall, vehicular accidents, falling/slipping and hauling related incidents. In recent decades, mining industry has been facing issues of large scale displacements, resistance of locals, environmental issues like pollution, corruption, deforestation, dangers to animal habitats.

Indian mining companies continue to be at the mercy of fickle and short sighted policies of multilateral government and quasigovernmental agencies. Random government action such as ban on iron ore, bauxite etc will continue to remain a threat until there is reasonable coherence amongst the state and the central governments about mineral development policies.

Volatilities in commodity, freight and foreign exchange markets have now become a norm rather than an exception; and grappling with these volatilities is no longer a mere differentiator but a survival skill for export oriented mining and mineral processing companies. The Company has consciously sought to minimize risk by limiting its exposure to freight and foreign exchange markets without compromising on margins, however it would be impossible to eliminate these risks entirely.

# **RISK & CONCERNS:**

There are two immediate concerns being faced by the Company:

Although the Government of Gujarat declared its bauxite policy permitting the resumption of bauxite exports from the State in November 2010; continuing administrative delays in implementation of the policy restrained the Company in gearing up its bauxite sales.

Secondly, Company is facing applications for enforcement of ex-party awards passed in respect of three Contracts for Affreightment for US \$ 126.07 Millions. The Board of Director sought an opinion for the independent legal experts and based on the opinion, the Company has decided "strictly without prejudice and without admitting the claims of the shipping companies" to make the provision of ₹. 56,202.20 lacs (US \$ 126.07 million) in current year thereby resulting into negative net worth of the

Company and therefore the Board of the Directors have deiced to make a reference to the Board of Industrial and Financial Reconstruction (BIFR).

# **INTERNAL CONTROL SYSTEM AND ITS ADEQUACY:**

Recognizing the important role of internal security, your Company maintains a system of internal controls designed to provide a high degree of assurance regarding the effectiveness and efficiency of operations, the adequacy of safeguards for assets, the realiability of financial controls and compliance with applicable laws and regulations.

The internal control is carried out by an extensive program of internal audits, document policies, guidelines & procedures and review by the management. All these measures have been put in place to detect irregularities at an early stage so that timely remedial action can be taken without inviting any significant loss.

Significant deviations are also brought to the notice of the Audit Committee of the Board frequently and corrective measures are recommended for implementation and further strengthening the system.

#### **RESEARCH & DEVELOPMENT:**

The phrase "innovate or die" is not an exaggeration in today's fiercely competitive environment where everyday you have new initiatives and the rate of obsolete technologies keep increasing. At Ashapura we have since our inception recognized the importance of knowledge and innovation. Over the years we have worked with specialists across the world to ensure our products not just meet but surpass the most stringent quality controls. Our Knowledge and Innovation Centre and our technological synergies with associates across the world keep us continually in the forefront.

Research and Development activities at Innovation & Knowledge Centre, have been one of the most priority areas of our Company. Our focus on R&D along with our customer as partner puts us in win-win situation even during the difficult time. Our dedicated experts at Innovation & Knowledge Centre work on the new areas of mineral development to convert this to new business opportunity for the group.

Company's continued focus on new areas of development of minerals and in specific application to ceramics, refractories, paints, paper etc., and improvement of existing products such as Kaolin based products for various advanced applications, Ceramic product development based on ball clay, Feldspar, Quartz, China Clay etc., higher Grade Mullite development and Organoclay development for various applications.

# **HUMAN RESOURCES:**

Your Company believes in creating an environment that builds a committed workforce pursuing a shared vision of excellence. Over the years the organization has put in place practices around quality sourcing, performance management and capability enhancement among others. Efforts are continuously made to strengthen these practices to ingrain them with the organization ethos.

Your Company has a team of experienced staff and executives at different levels. Your Company employees over 1,300 proficient employees spread across diverse locations. It is the commitment of employees at all levels and their contribution to innovation and change that is essential to compete successfully in an increasingly competitive global market place and achieve sustained growth and profitability. Attracting, retaining and motivating employees to perform to the best of their abilities and contribute to the growth of the company along with self-development have been one of the objectives of the Company.

The employees of Ashapura are tied by a unique culture which binds them into a successful team under the challenging situations.

#### **CORPORATE SOCIAL RESPONSIBILITY (CSR):**

Ashapura Group carries out its CSR activities with vigor and purpose towards the underprivileged section of society. The Company has been engaged in series of community welfare program especially in the area of education, healthcare, promoting and preserving the art and folk music of Kutch. Today the local artisans from Kutch have a permanent location to be independent with their creative work and sell their wares. We have also concentrated on water harvesting, agricultural development, animal care, relief and rehabilitation, women and childcare, rural development etc. Further we've also contributed for employment related programs, where we have organized good institutions for the youngsters who aspire to make good marking in their professional career.

The Group has blossomed like banyan tree with its operations spread all over the world but its seeds and roots are deeply entrenched in Kutch and we shall earnestly continue to repay our debt of gratitude to this land and its people.



#### **AUDITORS' REPORT**

Тo,

The Members of

#### ASHAPURA MINECHEM LIMITED

We have audited the attached Balance Sheet of Ashapura Minechem Limited as at 31st March, 2011 and also the Profit & Loss Account and the Cash Flow Statement of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- As required by the Companies (Auditors' Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the annexure a statement on the matters specified in paragraphs 4 & 5 of the said order.
- Further to our comments in the annexure referred to in paragraph (1) above, we report that:
  - (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (ii) In our opinion, proper books of accounts as required by the law have been kept by the company so far as appears from our examination of those books;
  - (iii) The reports of Branch Auditors on the accounts of the branches not audited by us have been forwarded to us as required by clause (c) of sub-section (3) of section 228 and the same have been adequately dealt with while preparing this report;
  - (iv) The Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of accounts;
  - (v) In our opinion, the Balance Sheet, Profit & Loss account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act 1956, to the extent applicable;
  - (vi) Based on the written representations received from the directors of the Company and taken on the record by the Board of Directors, we report that no director is disqualified as on 31<sup>st</sup> March, 2011 from being

appointed as director under clause (g) of sub-section (1) of section 274 of the Companies Act 1956;

- (vii) Attention is invited to:
  - Note no. 3 regarding the status of the pending litigation in respect of Contracts of Affreightment (COA) with few shipping companies and consequent provision of ₹ 56,202.88 lacs against these claims.
- (viii) In our opinion and to the best of our information and according to the explanations given to us, the said accounts *subject to* -
  - note no. 2(i), 2 (ii) and 2 (iii) in respect of write-back and non-provision for losses on foreign currency derivatives transactions and certain loans in connection thereto in the earlier years aggregating to ₹ 9,766.98 lacs as well as in the current year ₹ 10.697.53 lacs; and
  - note no. 2 (iv) in respect of non-provision for losses on foreign currency derivatives transactions by marking them to market (MTM) aggregating to ₹ 3,084.28 lacs.

and thereby understatement of the net loss in the financial statements by ₹ 13,781.81 lacs and overstatement of reserves and surplus by ₹ 23,548.79 lacs.

and read with all the notes thereon give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011:
- (b) In the case of the Profit & Loss Account, of the LOSS of the Company for the year ended on that date; and
- (c) In the case of the Cash Flow Statement, of cash flows of the Company for the year ended on that date.

## For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/-

MANOJ GANATRA

Partner Membership No. 043485

Place: Mumbai Date: 30<sup>th</sup> May, 2011

## **ANNEXURE TO AUDITORS' REPORT**

Annexure referred to in paragraph I of the report of even date of the Auditors to the members of **ASHAPURA MINECHEM LIMITED** on the accounts for the year ended 31st March, 2011.

On the basis of such checks as we considered appropriate and in terms of information and explanations given to us, we state that:

- I In respect of fixed assets:
  - The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b. Fixed assets were physically verified during the year by the management at reasonable intervals in a phased manner in accordance with a programme of physical verification. According to information and explanations given to us, no material discrepancies were noticed on such verification.
  - There was no substantial disposal of fixed assets during the year.
- 2 In respect of inventories:
  - The inventories were physically verified by the management at reasonable intervals during the year.
  - b. In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c. The Company has maintained proper records of its inventories and as informed to us, no material discrepancies were noticed on physical verification carried out by the Company.
- In respect of loans granted or taken to/from companies, firms or other parties in the register maintained under section 301 of the Companies Act, 1956:
  - a. The Company has granted unsecured loans (excluding trade advances) to the companies covered in the register maintained under section 301 of the companies Act, 1956. The number of companies to which loans are granted, are four and the amount involved in the transactions is ₹ 804.72 lacs and the year-end balances were ₹ 5.246.42 lacs.
  - b. The rate of interest and other terms and conditions of loans given by the company, wherever stipulated, are prima facie not prejudicial to the interest of the company except that no interest is charged on the loans to a wholly owned subsidiary company, aggregating to ₹ 1,939,.88 lacs.
  - c. Since no stipulations as to the recovery of principal

- amount as well as payment of interest are made for the loans granted as stated in (a) above, we cannot offer any comments for regularity of payments or overdue amounts, if any.
- d. The Company has taken unsecured loans from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act. The number of parties from whom such loans are taken are two (subsidiary companies) and the amount involved in the transactions and the year-end balance are ₹ 550.00 lacs and ₹ 590.00 lacs respectively.
- e. The rate of interest and other terms and conditions of loans taken by the company, are *prima facie* not prejudicial to the interest of the company.
- f. Since there are no stipulations as to the repayment of principal amount for the loans taken, we cannot offer any comments for regularity of payments.
- In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods and services. During the course of our audit, no major weakness has been noticed in the internal controls. There are certain operational areas, which needs improvement for which the company is taking necessary steps.
- In respect of transactions entered in the register maintained in pursuance of section 301 of the Companies Act 1956:
  - a. Based on the audit procedures applied by us and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register maintained under that section.
  - b. According to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements have been made at prices which are *prima facie*, reasonable having regard to the prevailing market prices at the relevant time, wherever such comparison is possible.
- The company has not accepted any deposits within the meaning of section 58A and 58AA of the Companies Act 1956 and the rules framed there under.
- 7 In our opinion, the company has an internal audit system commensurate with its size and the nature of its business.
- 8 As informed to us, the Central Government has not prescribed maintenance of cost records under section 209 (1) (d) of the Companies Act, 1956.
- 9 In respect of statutory and other dues:



- a. The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Investor Education & Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Custom Duty, Excise Duty, Cess and other statutory dues, to the extent applicable, with the appropriate authorities during the year.
- b. There are no undisputed statutory dues outstanding for a period of more than six months from the date they became payable except for service tax payments of ₹. I I 5.46 lacs, which are outstanding for a period of more than six months from the date they became payable as the company is in the process of seeking legal opinion as to the applicability of the service tax to its transactions.
- c) There are no statutory dues as prescribed under the clause, which have not been deposited on account of any dispute except for the followings:

| Nature of Dues            | Name of the Statute                | ₹ in lacs |                    | Forum where dispute is pending       |
|---------------------------|------------------------------------|-----------|--------------------|--------------------------------------|
| Income Tax (TDS)          | Income Tax Act                     | 141.78    | 2008-09<br>2009-10 | The Commissioner of Income Tax (TDS) |
| Value Added Tax           | Kerala Commercial Tax Act          | 8.74      | 2006-07            | The Sales Tax Appellate Tribunal     |
| Value Added Tax           | Tamilnadu Value Added Tax Act      | 215.61    | 2009-10            | The Commercial Tax Officer           |
| Value Added Tax           | Andhra Pradesh Value Added Tax Act | 16.12     | 2006-07 to 2009-10 | The Commercial Tax Officer           |
| Custom Duty               | Central Excise & Custom            | 28.75     | 2009-2010          | The Custom Officer                   |
| Service Tax               | Serive Tax Rules                   | 6.05      | 2008-09, 2009-10   | CESTAT - Ahmedabad                   |
| Baraya Gram Panchayat Tax | Gram Panchayat                     | 15.00     | 2010-11            | District Development Officer - Kutch |

- 10 The Company has accumulated losses as at the end of the financial year exceeding its entire net worth. The Company has incurred cash losses during the current year as well as in the immediately preceding financial year (excluding exceptional items).
- I I Based on our audit procedures and the information and explanations given to us, the Company has not defaulted in repayment of dues to banks and financial institutions except for the dues of certain banks in respect of losses on foreign currency derivatives transactions and certain loans in connection thereto are unpaid and being disputed by the Company as stated in note no. 2 of Schedule P. The Company has not obtained any borrowings by way of debentures.
- 12 The Company has not granted loans or advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13 In our opinion, the company is not a chit fund or a nidhi/ mutual benefit fund/society. Therefore, the provisions of clause 4 (xiii) are not applicable to the company.
- 14 The Company is not dealing in or trading in shares, securities debentures and other investments. Accordingly the provisions of clause 4(xiv) of the Order are not applicable to the Company.
- 15 In our opinion, the terms and conditions on which the Company has given guarantees for loans taken by the subsidiary, Associates and joint venture companies from banks and financial institutions are, *prima-facie* not prejudicial to the interest of the company.
- 16 In our opinion, the term loans raised during the year have been applied for the purpose for which they were raised.

- 17 According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, funds raised on short-term basis, prima facie, have not been used during the year for long-term investment.
- 18 The Company has not made any preferential allotment of shares to parties or companies covered in the register maintained under section 301 of the Companies Act 1956.
- 19 The Company did not have any outstanding debentures during the year.
- 20 The Company has not raised any money through a public issue during the year.
- 21 To the best of our knowledge and belief and according to the information and explanations given to us, no fraud on or by the Company was noticed or reported during the year.

For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/- **MANOJ GANATRA** Partner Membership No. 043485

Place: Mumbai Date: 30<sup>th</sup> May, 2011

| BALANCE SHEET AS AT 31st MARCH           | I, 20 I I    |                        |                       |               |                                    |
|--|--------------|------------------------|-----------------------|---------------|------------------------------------|
|  | SCH.         |                        | 31st March, 2011<br>₹ | ;             | 31 <sup>st</sup> March, 2010<br>₹. |
| SOURCES OF FUNDS :                       |              |                        |                       |               |                                    |
| Shareholders' Funds                      |              |                        |                       |               |                                    |
| Share Capital                            | Α            | 157,972,196            |                       | 157,972,196   |                                    |
| Employee Stock Option Outstanding        |              | 7,108,918              |                       | 7,108,918     |                                    |
| Reserves and Surplus                     | В            | 1,498,319,339          |                       | 2,296,842,410 | 2,461,923,524                      |
| Loan Funds                               |              |                        |                       |               |                                    |
| Secured Loans                            | С            | 3,128,530,042          |                       | 3,355,184,188 |                                    |
| Unsecured Loans                          | D            | 108,141,267            |                       | 420,530,143   | 3,775,714,331                      |
| TOTAL                                    |              |                        | 4,900,071,762         |               | 6,237,637,855                      |
| <b>APPLICATION OF FUNDS:</b>             |              |                        |                       |               |                                    |
| Fixed Assets                             | Е            |                        |                       |               |                                    |
| Gross Block                              |              | 2,036,529,410          |                       | 1,980,150,608 |                                    |
| Accumulated Depreciation                 |              | (467,176,437)          |                       | (362,339,102) |                                    |
| Net Block                                |              | 1,569,352,973          |                       | 1,617,811,506 |                                    |
| Capital Work in Progress and             |              |                        |                       |               |                                    |
| Pre Operative Expenses                   |              | 81,494,678             | 1,650,847,651         | 18,887,877    | 1,636,699,383                      |
| Investments                              | F            |                        | 433,683,048           |               | 489,979,438                        |
| Deferred Tax Assets                      |              |                        | _                     |               | 910,000,000                        |
| Current Assets, Loans and Advances       | G            |                        |                       |               |                                    |
| Inventories                              |              | 1,536,065,232          |                       | 1,358,074,912 |                                    |
| Sundry Debtors                           |              | 933,636,174            |                       | 1,166,589,768 |                                    |
| Cash & Bank Balances                     |              | 103,921,176            |                       | 91,565,978    |                                    |
| Loans and Advances                       |              | 1,818,490,739          |                       | 1,827,284,152 |                                    |
|  |              | 4,392,113,321          |                       | 4,443,514,810 |                                    |
| Less: Current Liabilities and Provisions | Н            |                        |                       |               |                                    |
| Current Liabilities                      |              | 1,147,566,783          |                       | 1,230,126,550 |                                    |
| Provisions                               |              | 5,632,650,526          |                       | 12,429,226    |                                    |
|  |              | 6,780,217,309          |                       | 1,242,555,776 |                                    |
| Net Current Assets                       |              |                        | (2,388,103,988)       |               | 3,200,959,034                      |
| Profit & Loss Account                    |              |                        | 5,203,645,051         | _             | <u> </u>                           |
| TOTAL                                    |              |                        | 4,900,071,762         |               | 6,237,637,855                      |
| NOTES ON ACCOUNTS                        | Р            |                        |                       | =             |                                    |
| The accompanying Schedules A to P are a  | n integral n | art of these financial | statements            |               |                                    |

The accompanying Schedules A to P are an integral part of these financial statements.

As per our Report of even date For and on Behalf of the Board of Directors sd/-

For SANGHAVI & COMPANY
Chartered Accountants

NAVNITAL SHAH
CHETAN SHAH
CHETAN SHAH
CHETAN SHAH
CHETAN SHAH
CHETAN SHAH

FRN: 109099W Executive Chairman Managing Director and Chief Executive Officer

sd/- sd/- sd/
MANOJ GANATRA RAJIV GANDHI SACHIN POLKE
Partner Chief Financial Officer Company Secretary

Membership No. 043485

Place: Mumbai

Date: 30th May, 2011

Date: 30th May, 2011



## PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2011

| sc   | CH.                       | 2010-2011                                      |                         | 2009-2010                                     |
|--|---------------------------|--|-------------------------|---|
|  |                           | ₹.   |                         | ₹.  |
| INCOME   |                           |  |                         |   |
| Sales and Operational Income<br>Other Income                                       | I<br>J                    | 4,520,362,050<br>109,028,003                   |                         | 5,030,649,303<br>752,337                      |
| TOTAL  |                           | 4,629,390,053                                  |                         | 5,031,401,640                                 |
| EXPENDITURE Change in Inventory Materials, Mining and Manufacturing expenses I     | ζ<br>L                    | (78,150,029)<br>2,222,282,518<br>1,422,521,427 |                         | 589,150,949<br>1,442,426,064<br>2,227,099,829 |
|  | N                         | 418,477,620                                    |                         | 445,543,566                                   |
| Foreign Currency Fluctuation Loss  | _                         | 60,651,502                                     |                         | 251,918,986                                   |
| Interest C Depreciation  | )                         | 400,822,664<br>107,227,838                     |                         | 554,988,656<br>98,022,993                     |
| TOTAL  |                           | 4,553,833,540                                  |                         | 5,609,151,043                                 |
|  |                           | 4,333,033,340                                  |                         | 3,007,131,013                                 |
| Profit / (Loss) Before Exceptional Items and Tax Expenses Current Tax              | d Tax                     | 75,556,513                                     | _                       | (577,749,403)                                 |
| Earlier Years' Tax<br>Wealth Tax   | (15,163,285)<br>(318,720) |  | 22,218,044<br>(318,500) |   |
| Deferred Tax (Refer note no. 6)  | (910,000,000)             | (925,482,005)                                  | (23,730,473)            | (1,830,929)                                   |
| Profit / (Loss) After Tax  |                           | (849,925,492)                                  |                         | (579,580,332)                                 |
| Prior Period Adjustments (net)   |                           | (11,981,359)<br>(861,906,851)                  |                         | (5,167,550)<br>(584,747,882)                  |
| Exceptional Items Foreign Currency Derivatives Loss Written Bac (Refer note no. 2) | <b>500,000,000</b>        |  | 682,180,096             |   |
| Provision for Shipping Claims (Refer note no. 3)                                   | (5,620,288,244)           | (5,120,288,244)                                |                         | 682,180,096                                   |
| Extra Ordinary Items (Refer note no. 7)  |                           | (21,473,027)                                   |                         | _   |
| Net Profit / (Loss) After Exceptional and E  | extra Ordinary Items      | (6,003,668,122)                                |                         | 97,432,214                                    |
| Balance Brought Forward From Previous Year   |                           |  |                         | (997,409,143)                                 |
| -  |                           | (6,003,668,122)                                |                         | (899,976,929)                                 |
| Adjustment against the General Reserve Balance                                     | e                         | 800,023,071                                    |                         | 899,976,929                                   |
| Balance Carried to Balance Sheet   |                           | (5,203,645,051)                                |                         |   |
| Earning Per Share  |                           |  |                         |   |
| Before Exceptional and Extra Ordinary Items<br>Basic/ Diluted                      |                           | (10.91)  |                         | (7.40)  |
| After Exceptional and Extra Ordinary Items   |                           | (7/ 01)  |                         | 1.22  |
| Basic/Diluted<br>Face Value Per Share  |                           | (76.01)<br>2.00                                |                         | 1.23<br>2.00                                  |
|  | •                         | 2.00   |                         | 2.00  |
| The assemblying Schodules A to B are an inte                                       |                           | etata manta                                    |                         |   |

The accompanying Schedules A to P are an integral part of these financial statements.

As per our Report of even date

For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/-

**MANOJ GANATRA** 

Partner

Membership No. 043485 Place : Mumbai

Date: 30th May, 2011

For and on Behalf of the Board of Directors

sd/-

**NAVNITLAL SHAH** 

Executive Chairman

sd/-RAJIV GANDHI

Chief Financial Officer

Place : Mumbai Date: 30th May, 2011 **CHETAN SHAH** 

Managing Director and Chief Executive Officer

SACHIN POLKE Company Secretary

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2011

|   |   |                 | 2010-2011    |             | 2009-2010    |
|---|---|-----------------|--------------|-------------|--------------|
|   |   |                 | (₹. in lacs) |             | (₹. in lacs) |
| Α | CASH FLOW FROM OPERATING ACTIVITIES :                     |                 |              |             |              |
|   | Net Profit Before Exceptional Items and Tax               |                 | 755.57       |             | (5,780.68)   |
|   | Adjustments for -   |                 |              |             |              |
|   | Depreciation  | 1,072.28        |              | 980.23      |              |
|   | Loss (Profit) on sale of Investments                      | (20.40)         |              | 19.73       |              |
|   | Loss (Profit) on sale of Fixed Assets                     | (115.06)        |              | 0.86        |              |
|   | Provision for doubtful debts & advances                   | 198.31          |              | 52.45       |              |
|   | Prior Period Adjustments                                  | (119.81)        |              | (51.68)     |              |
|   | Dividend Received   | (111.67)        |              | (129.13)    |              |
|   | Interest (net)  | <b>3,697.58</b> | 4,601.23     | 4,715.80    | 5,588.27     |
|   | Operating Profit Before Working Capital Changes           |                 | 5,356.79     |             | (192.41)     |
|   | Adjustments for -   |                 |              |             |              |
|   | Trade and Other Receivables                               | 1,382.38        |              | 2,690.41    |              |
|   | Inventories   | (1,779.90)      |              | 5,596.31    |              |
|   | Trade Payables  | 55,377.20       | 54,979.68    | (19,378.18) | (11,091.46)  |
|   | Cash Generated From Operations                            |                 | 60,336.48    |             | (11,283.87)  |
|   | Direct Taxes Paid / Refunds Received (net)                |                 | 1,488.27     |             | (318.32)     |
|   | Cash Flow Before Extra Ordinary Items                     |                 | 61,824.75    |             | (11,602.19)  |
|   | Exceptional / Extra Ordinary Items                        |                 | (51,417.61)  |             | 10,334.50    |
|   | NET CASH FROM OPERATING ACTIVITIES                        |                 | 10,407.13    |             | (1267.69)    |
| В | CASH FLOW FROM INVESTING ACTIVITIES :                     |                 |              |             |              |
|   | Purchase of Fixed Assets                                  | (1,257.26)      |              | (1,157.06)  |              |
|   | Sale of Fixed Assets                                      | 158.55          |              | 69.51       |              |
|   | Sale (Purchase) of Investments (net)                      | 583.37          |              | (550.32)    |              |
|   | Interest Received   | 524.21          |              | 332.51      |              |
|   | Dividend Received   | 111.67          |              | 129.13      |              |
|   | NET CASH USED IN INVESTING ACTIVITIES                     |                 | 120.55       |             | (1,176.24)   |
| C | CASH FLOW FROM FINANCING ACTIVITIES:                      |                 |              |             |              |
|   | Proceeds (Repayments) of loans borrowed (net)             | (5,390.43)      |              | (9,970.21)  |              |
|   | Increase in Capital Reserve                               | 15.00           |              | _           |              |
|   | Loans lent to/recovered from/subsidiaries and joint ventu | ure (806.33)    |              | 6,126.72    |              |
|   | Interest Paid   | (4,221.79)      |              | (5,048.30)  |              |
|   | Dividend Paid   | (0.58)          |              | (1.24)      |              |
|   | NET CASH USED IN FINANCING ACTIVITIES                     |                 | (10,404.13)  |             | (8,893.03)   |
|   | Net Increase in Cash and Cash Equivalents                 |                 | 123.55       |             | (11,336.97)  |
|   | Cash and Cash Equivalents as at beginning of the year     |                 | 915.66       |             | 12,252.63    |
|   | Cash and Cash Equivalents as at end of the year           |                 | 1,039.21     |             | 915.66       |
| _ | . ,   |                 |              |             |              |

As per our Report of even date

For and on Behalf of the Board of Directors

sd/-

For SANGHAVI & COMPANY

ntants

NAVNITLAL SHAH
Executive Chairman

CHETAN SHAH

sd/-

Chartered Accountants FRN: 109099W sd/-

Managing Director and Chief Executive Officer

MANOJ GANATRA Partner RAJIV GANDHI
Chief Financial Officer

SACHIN POLKE
Company Secretary

Membership No. 043485

Place: Mumbai

Date: 30th May, 2011

Date: 30th May, 2011



## SCHEDULES FORMING PART OF THE BALANCE SHEET

| SCHEDULE - A SHARE CAPITAL   |                        |                       |
|--|------------------------|-----------------------|
|  | 31st March, 2011<br>₹  | 31st March, 2010<br>₹ |
| Authorised:  |                        |                       |
| II0,000,000 Equity Shares of ₹ 2/- each  | 220,000,000            | 220,000,000           |
| 300,000 Preference Shares of ₹ 100/- each  | 30,000,000             | 30,000,000            |
| TOTAL  | 250,000,000            | 250,000,000           |
| *The Company has taken Shareholder's approval by way of Postal for increasing the Authorised share Capital of the Company ₹ 250,000,000 to ₹ 900,000,000, result of which was declared on March, 2011. However, the Company is in the process of complying necessary proceduralformalities for giving effect to the said approve | from<br>25th<br>g with |                       |
| Issued, Subscribed and Paid Up:  |                        |                       |
| 78,986,098 Equity Shares of ₹ 2/- each,<br>Fully Paid Up [of which 65,543,049 Shares<br>were issued as fully paid up Bonus Shares by capitalizing<br>General Reserve and Securities Premium Account]   | 157,972,196            | 157,972,196           |
|  |                        |                       |
| TOTAL  | 157,972,196            | 157,972,196           |
| SCHEDULE - B RESERVES & SURPLUS  |                        |                       |
|  | 31st March, 2011<br>₹. | 31st March, 2010<br>₹ |
| Capital Reserve  | 3,400,694              | 1,900,694             |
| Securities Premium Account   | 1,494,818,645          | 1,494,818,645         |
| Capital Redemption Reserve   | 100,000                | 800,023,071           |
| General Reserve  |                        |                       |
| Balance at the beginning of the year 800,02  | 3,071                  | 1,700,000,000         |
| Adjustment against the debit balance in the Profit And Loss Account (800,023   | <del>,071)</del> – _   | (899,976,929)         |
| TOTAL  | 1,498,319,339          | 2,296,842,410         |

| SCHEDULE - C SECURED LOANS                        | 3             | let Mouch 2011       | 2             | Lat March 2010       |
|---|---------------|----------------------|---------------|----------------------|
|   | 3             | Ist March, 2011<br>₹ | 3             | lst March, 2010<br>₹ |
| TERM LOANS  |               | -                    |               | _                    |
| From Financial Institutions                       |               |                      |               |                      |
| (Foreign Currency accounts)                       | 199,431,572   |                      | 249,145,411   |                      |
| From Banks (Foreign Currency accounts)            | 135,635,468   |                      | 194,647,637   |                      |
| From Banks (Indian Rupee accounts)                | 1,015,193     |                      | 256,236,124   |                      |
| Interest Accrued & Due on Term Loan               | 690,699       | 336,772,932          |               | 700,029,172          |
|   |               |                      |               |                      |
| WORKING CAPITAL FINANCE                           |               |                      |               |                      |
| From Financial Institutions                       |               |                      |               |                      |
| (Indian Rupee accounts)                           | 390,000,000   |                      | 390,359,648   |                      |
| From Banks (Foreign Currency accounts)            | 321,938,033   |                      | 360,971,806   |                      |
| From Banks (Indian Rupee accounts)                | 2,077,122,276 |                      | 2,037,310,351 |                      |
| Interest Accrued & Due on working Capital Finance | 1,592,356     | 2,790,652,665        |               | 2,788,641,805        |
| HIRE PURCHASE FINANCE                             |               | 1,104,445            |               | 3,813,212            |
| TOTAL   |               | 3,128,530,042        |               | 3,492,484,188        |
|   |               |                      |               |                      |

#### Notes:

Term Loans from Banks, Financial Institutions and others are against hypothecation of Vehicles and Machinery and further secured by equitable mortgage of immovable Assets of the Company and also against personal gurantee of some of the Directors. (Due within one Year ₹ 1158.25 Lacs; Previous year ₹ 2196.99 Lacs)

## Working Capital Finance includes:

Exports Packing Credit Finance and Post-shipment finance from Banks and Financial Institution are against hypothecation of inventories, book debts and discounting of export bills and further secured by equitable mortgage of Fixed Assets of the Company.

Hire purchase finance is against hypothecation of Vehicles.

#### SCHEDULE - D UNSECURED LOANS

|                                | 31st March, 2011<br>₹ | 31st March, 2010<br>₹ |
|--------------------------------|-----------------------|-----------------------|
| Loan from a Subsidiary Company | 59,000,000            | 31,000,000            |
| Inter Corporate Loan           | 49,141,267            | _                     |
| Loan From Banks                | _                     | 252,230,143           |
| TOTAL                          | 108,141,267           | 283,230,143           |



SCHEDULE - E FIXED ASSETS

|                                  |                     | GROSS       | <b>GROSS BLOCK</b> |                  |                         | DEPRE                   | DEPRECIATION |             | NET BLOCK                 | LOCK             |
|----------------------------------|---------------------|-------------|--------------------|------------------|-------------------------|-------------------------|--------------|-------------|---------------------------|------------------|
| ASSETS                           | As at<br>01-04-2010 | Additions   | Deduc-<br>tions    | As at 31-03-2011 | Upto<br>31-03-2010      | For the<br>Year         | On<br>Deduc- | Total       | As at<br>31-03-2011       | As at 31-03-2010 |
|                                  | ₩                   | *           | ¥                  | ₩.               | *                       | ₩'                      | € ₩          | ₩           | ¥                         | ₩⁄               |
| LAND AND LAND DEVELOPMENT        | 125,108,127         | 6,462,340   | 2,982,627          | 128,587,840      |                         | 1                       |              | 1           | 128,587,840               | 125,108,127      |
| COMPENSATION FOR PREMISES RIGHTS | 1,602,693           | 1           | 1                  | 1,602,693        | I                       | 1                       | I            | I           | 1,602,693                 | 1,602,693        |
| BUILDINGS                        | 513,875,182         | 2,508,194   | 25,800             | 516,357,576      | 44,564,156              | 15,867,877              | 2,039        | 60,429,994  | 455,927,582               | 469,311,025      |
| PLANT & MACHINERY                | 1,114,254,088       | 42,606,126  | 3,260,035          | 1,153,600,179    | 191,748,383             | 69,432,234              | 2,104,689    | 259,075,928 | 894,524,251               | 922,505,706      |
| BARGES                           | 7,598,314           |             |                    | 7,598,314        | 7,218,398               | 75,223                  | I            | 7,293,621   | 304,693                   | 379,916          |
| VEHICLES                         | 78,559,386          | 4,783,905   | 464,803            | 82,878,488       | 48,744,740              | 7,956,114               | 283,776      | 56,417,078  | 26,461,410                | 29,814,646       |
| FURNITURE AND FIXTURES           | 80,309,779          | 3,058,666   | 1                  | 83,368,445       | 32,670,835              | 8,721,588               |              | 41,392,423  | 41,976,022                | 47,638,944       |
| OFFICE EQUIPMENT                 | 58,843,040          | 3,699,585   | 6,750              | 62,535,875       | 37,392,590              | 5,174,801               | I            | 42,567,391  | 19,968,484                | 21,450,450       |
| TOTAL                            | 1,980,150,609       | 63,118,816  | 6,740,015          | 2,036,529,410    | 362,339,102 107,227,838 | 107,227,838             | 2,390,504    | 467,176,437 | 1,569,352,973             | 1,617,811,506    |
| CAPITAL WORK IN PROGRESS         | 18,887,877          | 65,816,425  | 3,209,623          | 81,494,679       | l                       | 1                       |              | 1           | 81,494,678                | 18,887,877       |
| GRAND TOTAL                      | 1,999,038,486       | 128,935,241 | 9,949,638          | 2,118,024,089    |                         | 362,339,102 107,227,838 | 2,390,504    | 467,176,437 | 1,650,847,651             | 1,636,699,383    |
| PREVIOUS YEAR                    | 1,896,141,451       | 912,640,615 | 809,743,581        | 1,999,038,485    | 270,089,281             | 98,022,993              | 5,773,172    | 362,339,102 | 362,339,102 1,636,699,383 |                  |
|                                  |                     |             |                    |                  |                         |                         |              |             |                           |                  |

| SCHEDULE - F INVESTMENTS   | 3           | Blst March, 2011<br>₹. | 31st March, 2010<br>₹ |
|--|-------------|------------------------|-----------------------|
| LONG TERM INVESTMENTS (Unquoted; at cost)  |             |                        |                       |
| Investments in Subsidiaries :  |             |                        |                       |
| 3,000,000 Equity Shares of Ashapura International Ltd.of ₹. 10/- Each                                  | 32,727,000  | 32,727,                | 000                   |
| 34,10,000 Equity Shares of Ashapura<br>Claytech Ltd. of ₹. 10/- Each                                   | 34,100,000  | 34,100,                | 000                   |
| 10,000 Equity Shares of Ashapura<br>Consultancy Services Pvt Ltd. of ₹. 10/- Each                      | 100,000     | 100,                   | 000                   |
| 10,000 Equity Shares of Sharda Consultancy<br>Pvt Ltd. of ₹. 10/- Each                                 | 100,000     | 100,                   | 000                   |
| 10,000 Equity Shares of Penisula Property<br>Developers Pvt Ltd. of ₹. 10/- Each                       | 100,000     | 100,                   | 000                   |
| 700,000 Equity Shares of Prashansha<br>Ceramics Ltd. of ₹. 10/- Each.                                  | 14,700,000  | 14,700,                | 000                   |
| 218,080 Equity Shares of Bombay<br>Minerals Ltd. of ₹. 10/- Each.                                      | 96,154,325  | 96,154,                | 325                   |
| 50,000 Equity Shares of Ashapura<br>Alluminium Limited of ₹. 10/- each                                 | 500,000     | 500,                   | 000                   |
| 68 Equity Share of Ashapura Minechem (UAE) FZE of AED 150,000  | 112,312,634 | 112,312,               | 634                   |
| TOTAL  |             | 290,793,959            | 290,793,959           |
| Investments in Joint Ventures and Associates   |             |                        |                       |
| 1,700,000 Equity shares of Hudson - Malaysia of Ringgit 1.00 each (An Associate Company)               | 48,012,010  | 48,012,                | 010                   |
| 8,966,590 Equity shares of Ashapura Volclay<br>Ltd of Rs.10 Each (A Joint Venture Company)             | 89,665,900  | 89,665,                | 900                   |
| 30,750 Equity Shares of Ashapura AMCOL<br>NV - Antwerp of Euro I each (A Joint Venture Company)        | 1,776,379   | ١,776,                 | 379                   |
| 55,000 Equity Shares of Ashapura Arcadia<br>Logistics Pvt Limited of ₹. 10 each (An Associate Company) | 550,000     | 550,                   | 000                   |
| TOTAL  |             | 140,004,289            | 140,004,289           |
| Others   |             |                        |                       |
| 1,86,285 Equity Shares of Shantilal Multiport Infrastructure Pvt Limited of ₹. 10 each.                | 2,500,000   | 2,500,                 | 000                   |
| Investment in National Savings Certificates (Under lien with sales tax/mining authorities)             | 384,800     | 374,                   | 800                   |
| TOTAL  |             | 2,884,800              | 2,874,800             |



| SCHEDULE - F INVESTMENTS (Cont.)   |   | 31st March, 2011<br>₹. | 31         | st March, 2010<br>₹ |
|--|---|------------------------|------------|---------------------|
| CURRENT INVESTMENTS (Quoted; at cost)  |   |                        |            |                     |
| Investments in Shares  |   |                        |            |                     |
| - (13,817) Equity Shares of Indian Bank of ₹. 10/- each (Market value: ₹. Nil; previous year ₹. 2,423,502) |   | _                      |            | 1,257,347           |
| TOTAL  |   | _                      |            | 1,257,347           |
| Investments in Mutual Funds  |   |                        |            |                     |
| ICICI Prudential Flexible Income Plan  | _ |                        | 15,874     |                     |
| IDFC Money Manager Fund  |   |                        | 15,001,560 |                     |
| Kotak Flexi Debt Scheme  |   |                        | 25,002,570 |                     |
| L&T Liquid Fund  |   |                        | 15,001,907 |                     |
| Principal Cash Management Fund   |   | _                      | 27,132     | 55,049,043          |
| TOTAL  |   | 433,683,048            |            | 489,979,438         |

| SCI | HEC | DULE - G CURRENT ASSETS, LOANS AND ADV  |               | 31st March, 201<br>₹. | 3             | lst March, 2010<br>₹ |
|-----|-----|---|---------------|-----------------------|---------------|----------------------|
| ı.  | CI  | JRRENT ASSETS   |               |                       |               |                      |
|     | ή.  | Inventories   |               |                       |               |                      |
|     |     | (As taken, valued and certified by the  |               |                       |               |                      |
|     |     | Management, valued as stated in note no.1)                                    |               |                       |               |                      |
|     |     | · · · · · · · · · · · · · · · · · · ·   | 1,323,855,383 |                       | 1,245,705,354 |                      |
|     |     | b) Raw materials  | 171,225,814   |                       | 82,036,556    |                      |
|     |     | c) Packing Materials  | 16,072,193    |                       | 11,293,650    |                      |
|     |     | d) Stores & Spares  | 24,911,842    |                       | 19,039,352    | 1,358,074,912        |
|     | 2.  | Sundry Debtors<br>(Considered good unless otherwise stated)                   |               |                       |               |                      |
|     |     | Secured:  |               |                       |               |                      |
|     |     | Over Six Months   |               |                       | 1,024,543     |                      |
|     |     | Others  | _             |                       | 7,360,604     |                      |
|     |     | Unsecured:  |               |                       |               |                      |
|     |     | Over six months   | 277,594,400   |                       | 376,939,342   |                      |
|     |     | Others  | 716,077,729   |                       | 944,742,025   |                      |
|     |     |   | 993,672,129   |                       | 1,330,066,514 |                      |
|     |     | Less : Provision for Doubtful Debts   | 60,035,955    | 933,636,174           | 163,476,746   | 1,166,589,768        |
|     | 3.  | Other Current Assets  |               |                       |               |                      |
|     |     | Cash on hand  | 5,964,660     |                       | 4,721,313     |                      |
|     |     | Balance with scheduled Banks  |               |                       |               |                      |
|     |     | Fixed deposit accounts  | 62,482,976    |                       | 20,670,655    |                      |
|     |     | (Under lien with banks against working capital                                |               |                       |               |                      |
|     |     | finance, letter of credits and bank guarantees                                |               |                       |               |                      |
|     |     | ₹. 54,974,396 ; Previous Year ₹. 20,670,655/-                                 |               |                       |               |                      |
|     |     | Current accounts  | 34,198,009    |                       | 64,856,683    |                      |
|     |     | Dividend accounts   | 1,275,531     | 103,921,176           | 1,317,327     | 91,565,978           |
|     |     | TOTAL - (a)   |               | 2,573,622,582         |               | 2,616,230,658        |
| II. |     | LOANS AND ADVANCES:   |               |                       |               |                      |
|     |     | $(Unsecured\ considered\ good\ unless\ otherwise\ stated)$                    |               |                       |               |                      |
|     |     | Loans and advances recoverable in cash or in kind or for value to be received |               | 344,001,647           |               | 356,225,837          |
|     |     | Trade Advances to Suppliers   | 518,803,526   |                       | 445,272,609   | , ,                  |
|     |     | Less: Provision for Doubtful Advances   | 31,100,211    |                       | 31,358,566    | 413,914,043          |
|     |     | Advance Payments of Taxes (net of provisions)                                 | 51,100,211    | 163,900,770           | 31,330,300    | 328,209,451          |
|     |     | Deposits  |               | 108,104,371           |               | 70,508,573           |
|     |     | Loans to Subsidiary Companies   |               | 440,096,434           |               | 427,013,720          |
|     |     | Loans to a Joint Venture Company  |               | 65,765,585            |               |                      |
|     |     | Loans to Associate Companies  |               | 18,778,778            |               | 16,994,078           |
|     |     | Trade Advances to Subsidiaries, Joint Venture                                 |               | 10,770,770            |               | 10,777,070           |
|     |     | and Associate Companies   |               | 190,139,839           |               | 214,418,450          |
|     |     | TOTAL - (b)   |               | 1,818,490,739         |               | 1,827,284,152        |
|     |     | TOTAL (a) $+$ (b)   |               | 4,392,113,321         |               | 4,443,514,810        |



752,337

| SCI      | HEDULE - H CURRENT LIABILITIES AND PR  | OVISIONS      |                         |               |                     |
|----------|--|---------------|-------------------------|---------------|---------------------|
|          |  | 3             | lst March, 2011<br>₹.   | 3             | st March, 2010<br>₹ |
| I.       | CURRENT LIABILITIES:   |               | C                       |               |                     |
|          | Sundry Creditors   |               | 738,074,043             |               | 781,976,99          |
|          | Advances from Customers  |               | 40,058,395              |               | 31,958,76           |
|          | Investors Protection & Education Fund  |               |                         |               |                     |
|          | Unclaimed Dividend   |               | 1,284,628               |               | 1,342,80            |
|          | Statutory Liabilities  |               | 60,582,214              |               | 70,568,45           |
|          | Interest accrued but not due   |               | 32,355,817              |               | 55,995,44           |
|          | Other liabilities  |               | 275,211,686             |               | 288,284,08          |
|          | TOTAL - (a)  |               | 1,147,566,783           |               | 1,230,126,55        |
| I.       | PROVISIONS:  |               |                         |               |                     |
|          | Provision for Bonus  |               | 7,812,449               |               | 7,511,75            |
|          | Provision for Leave Encashment (Refer Note no. 3)                            |               | 4,549,833               |               | 4,917,47            |
|          | Provision for Shipping Claims (Refer Note no. 3)                             |               | 5,620,288,244           |               |                     |
|          | TOTAL - (b)  |               | 5,632,650,526           |               | 12,429,22           |
|          | TOTAL(a)+(b)   |               | 6,780,217,309           |               | 1,242,555,77        |
| SCI      | HEDULE - I SALES & OPERATIONAL INCOME  |               | 2010-2011               |               | 2009-2010           |
|          |  |               | 2010-2011<br>₹.         |               | 2009-2010           |
| Ехр      | port Sales   | 2,067,904,026 |                         | 943,606,226   |                     |
| _00      | cal Sales  | 1,996,972,062 | 4,064,876,088           | 2,486,872,818 | 3,430,479,04        |
| Car      | go Handling Income   |               | 454,958,435             |               | 1,482,114,73        |
|          | ward Exchange Contracts Premium  |               | (2,591,042)             |               | 2,692,52            |
|          | oort Incentives and Credits  |               | 971,534                 |               | _                   |
| •        | vice Tax Refund Claims   |               | _                       |               | 2,903,92            |
| Dua      | ality Claims Received  |               | _                       |               | 110,509,07          |
|          | ner Operational Income   |               | 2,147,035               |               | 1,950,00            |
|          | TOTAL  |               | 4,520,362,050           |               | 5,030,649,30        |
|          |  |               |                         |               |                     |
| SCI      | HEDULE - J OTHER INCOME  |               |                         |               |                     |
|          |  |               | 2010-2011               |               | 2009-2010           |
| <b>.</b> | idead Deceived   |               | ₹.                      |               | ₹                   |
| ∨ار      | idend Received   | 0.021.050     |                         | 4 402 205     |                     |
|          | On Long-term Investments (non-trade) On Current Investments                  | 9,021,858     | 11 147 442              | 4,483,295     | 12 912 74           |
|          | erest Received   | 2,145,584     | 11,167,442              | 8,429,448     | 12,912,74           |
|          | erest Received<br>x Deducted at Source ₹.1,141,639 ; Previous Year ₹. 1      | 167 042)      | 52,420,752              |               | 33,250,63           |
|          | x Deducted at Source C.1,141,639; Previous fear C. 1  Jrance Claims Received | ,107,042)     | 9,234,122               |               | 5,986,09            |
|          | Irance Claims Received  fit on Sale of Investments                           |               |                         |               | 3,700,07            |
|          | fit on Sale of Investments   |               | 2,040,219               |               | _                   |
|          | ances Written Back (net)   |               | 11,505,677<br>9,423,826 |               |                     |
|          | cellaneous Income  |               |                         |               | •                   |
| ı*IIS    | cenaneous income   |               | 13,235,965              |               | 7,719,58            |

109,028,003

TOTAL

| SCHEDULE - K CHANGE IN INVENTORY       |                  | 2010-2011<br>₹. |             | 2009-2010<br>₹ |
|--|------------------|-----------------|-------------|----------------|
| Opening Stock:                         |                  | · ·             |             |                |
| Finished Goods and Semi Finished Goods |                  | 1,245,705,354   |             | 1,834,856,303  |
| Closing Stock:                         |                  |                 |             |                |
| Finished Goods and Semi Finished Goods |                  | 1,323,855,383   |             | 1,245,705,354  |
| TOTAL                                  | =                | (78,150,029)    |             | 589,150,949    |
| SCHEDULE - L MATERIALS, MINING AND     | MANUFACTURING EX | PENSES          |             |                |
|  |                  | 2010-2011<br>₹. |             | 2009-2010<br>₹ |
| Materials and Mining Expenses          |                  |                 |             |                |
| Opening Stock                          | 82,036,556       |                 | 60,233,430  |                |
| Purchases and Expenses                 | 321,423,326      |                 | 208,331,591 |                |
|  | 403,459,882      |                 | 268,565,021 |                |
| Closing Stock                          | 171,225,814      |                 | 82,036,556  |                |
|  | 232,234,068      |                 | 186,528,465 |                |
| Rent and Royalty                       | 106,806,501      |                 | 74,066,410  |                |
| Mining Expenses                        | 243,260,704      | 582,301,273     | 163,907,898 | 424,502,773    |
| Manufacturing and Processing Expenses  |                  |                 |             |                |
| Packing Materials and expenses         | 60,102,262       |                 | 45,864,840  |                |
| Machinery Repairs & Maintenance        | 9,931,584        |                 | 11,245,723  |                |
| Power and Fuel                         | 112,786,471      |                 | 73,419,310  |                |
| Carriage Inward                        | 34,671,306       |                 | 17,070,049  |                |
| Other Expenses                         | 72,698,067       | 290,189,690     | 48,408,962  | 196,008,883    |
| Trading Purchases                      |                  | 1,349,791,555   |             | 821,914,408    |
| TOTAL                                  |                  | 2,222,282,518   |             | 1,442,426,064  |
| SCHEDULE - M SELLING AND DISTRIBUTION  | ON EXPENSES      |                 |             |                |
|  |                  | 2010-2011<br>₹. |             | 2009-2010<br>₹ |
| Sales Commission                       |                  | 5,516,723       |             | 5,260,089      |
| Cargo Handling Expenses                |                  | 394,450,866     |             | 1,039,811,162  |
| Export Freight and Insurance           |                  | 362,456,221     |             | 187,365,147    |
| Export and Other Shipment Expenses     |                  | 660,097,617     |             | 994,663,431    |
| TOTAL                                  |                  | 1,422,521,427   |             | 2,227,099,829  |



| SCHEDULE - N ADMINISTRATIVE AND OTHER  | EXPENSES    |                 |             |                 |
|--|-------------|-----------------|-------------|-----------------|
|  |             | 2010-2011<br>₹. |             | 2009-2010       |
| Personnel Costs:   |             | C               |             | ₹               |
| Salaries, Wages, Bonus and Other Expenses  | 136,524,002 |                 | 118,330,639 |                 |
| Contribution to Employee Benefit Funds   | 13,612,447  |                 | 19,846,773  |                 |
| Staff Welfare Expenses   | 13,235,524  |                 | 11,977,392  |                 |
| Directors' Remuneration  | 9,600,000   | 172,971,973     | 9,600,000   | 159,754,804     |
| Administrative and Other Expenses:   |             | _               |             | , ,             |
| Traveling Expenses (Including Directors' travelling of ₹. 1,246,877; Previous Year ₹. 1,733,758) | 26,834,426  |                 | 28,507,977  |                 |
| Rent   | 12,289,116  |                 | 11,741,054  |                 |
| Rates and Taxes  | 7,524,035   |                 | 6,880,181   |                 |
| Insurance Premiums   | 1,738,165   |                 | 1,725,305   |                 |
| Building and Other Repairs   | 6,541,239   |                 | 5,050,412   |                 |
| Advertisement and Business Promotion   | 5,564,221   |                 | 4,802,099   |                 |
| Directors Sitting Fees   | 185,000     |                 | 210,000     |                 |
| Legal and Professional Fees  | 61,207,013  |                 | 90,087,825  |                 |
| Payments to Auditors   | 3,471,495   |                 | 3,157,455   |                 |
| Provision for Doubtful Debts & Advances  | 19,830,829  |                 | 5,244,926   |                 |
| Bank Discount, Commission and Other Charges  | 26,850,409  |                 | 28,392,313  |                 |
| Donations  | 354,056     |                 | 558,772     |                 |
| Loss on Sale / Disposal of Assets  | _           |                 | 86,396      |                 |
| Loss on Sale of Investments  | _           |                 | 1,972,712   |                 |
| General expenses   | 73,115,643  | 245,505,647     | 97,371,335  | 285,788,761     |
| TOTAL  |             | 418,477,620     |             | 445,543,566     |
| SCHEDULE - O INTEREST  |             |                 |             |                 |
|  |             | 2010-2011<br>₹. |             | 2009-2010<br>₹. |
| Working Capital Finance  |             | 315,550,954     |             | 421,376,329     |
| Term Loans   |             | 73,985,800      |             | 129,498,026     |
| Others   |             | 11,285,910      |             | 4,114,302       |
| TOTAL  |             | 400,822,664     |             | 554,988,656     |

#### SCHEDULE - P NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31st MARCH, 2011

- a. Figures in the brackets are the figures for the previous year, unless otherwise stated.
- b. All the amounts have stated in Indian Rupees, unless otherwise stated.
- Previous year's figures has regrouped and rearranged, wherever necessary.

#### I SIGNIFICANT ACCOUNTING POLICIES

#### **BASIS OF ACCOUNTING:**

The financial statements have been prepared in accordance with Generally Accepted Accounting Principles ("GAAP") in India, the Accounting Standards prescribed under the Companies (Accounting Standards) Rules, 2006 and the relevant provisions of the Companies Act, 1956 and are based on the historical cost convention on an accrual basis.

#### **USE OF ESTIMATES:**

The preparation of financial statement in conformity with GAAP requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### **FIXED ASSETS:**

Tangible Assets are stated at cost less depreciation. All costs incurred till the date the asset is ready for use, including interest on loans relating to the acquisition, installation and substantial modification to the fixed assets are capitalized and included in the cost of the respective fixed asset.

Depreciation is provided on Written Down Value method except for building, plant & machinery, laboratory equipment and excavators where depreciation is provided on Straight Line Method at the rates and in the manner specified in the schedule XIV in accordance with the provisions of section 205 (2) (b) of the Companies Act, 1956.

#### **INVESTMENTS:**

Long-term investments are stated at cost. Provision, if any, is made for permanent diminution in the value of investments. Current investments are stated at lower of cost or market value determined category wise. Dividends/interest is accounted for as and when the right to receive the same is established.

#### **INVENTORIES:**

- i. Raw materials and Stores & Spares are valued at cost determined on FIFO basis or net realizable value whichever is lower.
- ii. Stock of finished and semi-finished goods is valued at lower of the cost or net realizable value.

#### SALES

Sales comprise of sale of goods and services and are stated net of inter division transfer of sales and services.

#### **MINING EXPENSES:**

Expenses incurred on mining including removal of overburden of mines are charged to the profit & loss account as mining cost based on quantity of minerals mined during the year since removal of overburden and mining are carried out concurrently and relatively within short period of time. Mining restoration expenses are annually reviewed and provided for.

#### **RESEARCH AND DEVELOPMENT EXPENSES:**

Revenue expenditure on Research and Development is charged against the profit for the year in which it is incurred. Capital expenditure on Research and Development is shown as an addition to the fixed assets and is depreciated on the same basis as other fixed assets.

### **FOREIGN CURRENCY TRANSACTIONS:**

- a. Foreign currency transactions are accounted for at the rates prevailing on the date of transaction. Exchange rate differences related to sales and other transactions are dealt with in the profit & loss account.
- b. Monetary assets and liabilities related to foreign currency transactions remaining unsettled at the end of the year are translated at the closing rates and profit or loss arising therefrom is dealt with in the profit & loss account.
- c. In respect of forward foreign exchange contracts, the difference between the forward rate and exchange rate at the inception of the contract is recognized as income or expense, as the case may be, over the life of the contract.
- d. Realized gain or loss on cancellation of forward exchange contracts are recognized in the profit & loss account of the year in which they are cancelled.



#### **FINANCIAL DERIVATIVES TRANSACTIONS:**

In view of the legal advice received by the Company that the financial derivative contracts are void, the Company has not provided for unpaid claims of the counter parties and similarly, written back provisions made for such unpaid claims/converted loans in connection with such losses. The Company has, however, accounted for such claims wherever paid due to uncertainty of recovery of such claims.

#### **BORROWING COSTS:**

Net cost of borrowed funds for the projects are capitalized and included in the cost of fixed assets till its completion and other borrowing costs are recognized as expenses in the period in which they are incurred.

#### **EMPLOYEE STOCK OPTION BASED COMPENSATION:**

The compensation cost of stock options granted to the employees is calculated using intrinsic value of the stock options. The compensation expenses are amortized uniformly over the vesting period of the option.

#### **EMPLOYEE BENEFITS:**

#### Post-employment benefit plans

- i. Defined Contribution Plan: Contribution for provident fund are accrued in accordance with applicable statutes and deposited with the Regional Provident Fund Commissioner.
- ii. Defined Benefit Plan: The liabilities in respect of gratuity and leave encashment are determined using Projected Unit Credit Method with actuarial valuation carried out as at balance sheet date. Actuarial gains and losses are recognized in full in the profit and loss account for the period in which they occur.

Contributions in respect of gratuity are made to the Group Gratuity Scheme with Life Insurance Corporation of India. Employee benefits recognized in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognized past service cost and as reduced by the fair value of respective fund.

#### **Short-term employee benefits**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for services rendered by employees is recognized during the period when the employee renders the service.

## **TAXATION:**

Provisions are made for current income tax based on tax liability computed in accordance with relevant tax rates and tax laws. Deferred tax is recognised, subject to the consideration of prudence, on timing difference, being the difference between taxable incomes and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

#### **EARNING PER SHARE:**

Basic earning per share is computed by dividing the net profit attributable to equity shareholders for the year, by weighted average number of equity shares outstanding during the year. Diluted earning per share is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding at year-end.

#### **PROVISION AND CONTINGENCIES:**

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that probably will not require an outflow of resources or where a reliable estimate of the obligation cannot be made.

2 Certain foreign currency derivatives contracts entered into by the Company with the various bankers are under litigation at various stages. Based on the legal opinion obtained by the Company, these contracts are void in nature and cannot be legally enforced.

In view of the above,

- (i) The Company has, in the previous year, written back ₹ 10,334.50 lacs (net of deferred tax ₹ 6,821.80 lacs) liabilities on account of the provision for such foreign currency derivatives losses; and not provided for foreign currency derivatives losses of ₹ 2,945.18 lacs in the earlier year.
- (ii) Apart from the above, the Company has also not provided for the losses arising during the year on foreign currency derivatives contracts aggregating to ₹ 5,697.53 lacs.
- iii) The Company has, during the year, also written back certain loans aggregating to ₹ 5,000.00 lacs which, in the opinion of the management and based on the legal advice obtained by the Company, are related to foreign currency derivatives losses and are voidable and cannot be legally enforced.
- (iv) The mark to market (MTM) valuation of foreign currency derivatives outstanding as on the balance sheet date in accordance with the announcement dated 29<sup>th</sup> March 2008 by the Institute of Chartered Accountants of India, indicates loss of ₹. 3,084.28 lacs, which is not provided for by the company.

As a result of the above, net loss for the year after exceptional items is understated by  $\[ \] 13,781.81 \]$  lacs whereas reserves and surplus are overstated by  $\[ \] 23,548.79 \]$  lacs.

The company had entered into Contract of Affreightment (COA) with four Shipping Companies viz. (i) British Marine, (ii) IHX Pacific (UK), (iii) Eitzen Bulk A/S and (iv) Armada (Pte) Singapore.

The company has settled the claim of British Marine Plc, for US \$ 4.00 million as against Award passed for US \$ 110 million, which was initially claimed by British Marine Plc.

The company is facing three applications for enforcement of ex-parte awards passed in respect of three COA in the Bombay High Court filed by remaining three shipping companies. The quantum of awards are as under;

| Shipping Company            | US \$ million |
|-----------------------------|---------------|
| IHX (UK) Limited            | 24.22         |
| Eitzen Bulk S/A             | 36.30         |
| Armada (Singapore) Pte Ltd. | 65.55         |
| Total                       | 126.07        |

Since the award of claims of each of the three shipping companies were heavily exaggerated, the company has, much prior in time to filing of the application for enforcement of the award, initiated legal proceedings against the alleged arbitration awards by filing an Application under Section 34 of the Arbitration & Conciliation Act, 1996 against each of the three shipping companies in the Court of Civil Judge at Jamkhambaliya on the ground of opposed to the public policy of India. The application under Section 34, of the Arbitration & Conciliation Act, 1996 was filed at Jamkhambhaliya, Gujarat since the said COA was to be performed at ports falling within the jurisdiction of the courts at Jamkhambhaliya, Gujarat.

Aggrieved by the above order the company has preferred an appeal before the divisional bench of Bombay High Court, wherein the matter got stayed.

IHX (UK) Ltd. moved to the Supreme Court and at present matter is pending before the Supreme Court.

Till March 2010, the company has shown the shipping claims of various companies as contingent liabilities and not acknowledged as debt. In view of the above developments the Board of Directors sought an opinion from the independent legal expert.

Based on the opinion the company has decided "Strictly Without Prejudice and Without Admitting the claims of the shipping companies" to make the provision of  $\stackrel{?}{\underset{\sim}{}}$  562.03 cr. (US \$ 126.07 million) in current year against the shipping claims.

- 4 Balances with Debtors, Creditors and for Loans and Advances are subject to confirmations from the respective parties and reconciliations, if any, in many cases. In absence of such confirmations, the balances as per books have been relied upon by the auditors.
- 5 Advance Payment of Taxes is shown net of provisions of ₹ 45.87 lacs (₹ 81.89 lacs) including current year's advance tax payments of ₹ 81.73 lacs (₹ 310.97 lacs).
- Based on the certain developments as stated in the note no. 3 above and on the principle of prudence, the management felt it proper not to provide for deferred tax assets arising out of the carried forward business loss under the Income Tax Act, and also to reverse the deferred tax assets accounted for in the earlier years in accordance with the Accounting Standard (AS) 22 prescribed under the Companies (Accounting Standards) Rules, 2006. Accordingly, deferred tax assets of ₹ 91.00 crores are charged to the profit & loss account for the year.
- 7 Extra Ordinary Items ₹ 21,473,027 are losses suffered at various locations of the company due to natural calamities.
- The management of the Company has, during the year, carried out technological evaluation for identification of impairment of assets, if any, in accordance with the Accounting Standard (AS) 28 prescribed under the Companies (Accounting Standards) Rules, 2006. Based on the judgment of the management and as certified by the Directors, no provision for impairment is found to be necessary in respect of any of the assets.
- 9 As the company's main business activity, in the opinion of the management, falls within a single primary segment i.e. bulk minerals for industrial consumption and its derivatives and other activities incidental thereto, which are subject to the same risks and returns, the disclosure requirements of Accounting Standard (AS) 17 "Segment Reporting" prescribed under the Companies (Accounting Standards) Rules, 2006, in the opinion of the management, not applicable.



- 10 In the opinion of the Directors, the current assets, loans and advances are approximately of the value as stated in the balance sheet, if realized in the ordinary course of the business. The provision of all known liabilities is adequate and not in excess of the amount reasonably required.
- In accordance with Accounting Standard (AS) 13 prescribed under the Companies (Accounting Standards) Rules, 2006, the long-term investments held by the company are carried at cost. All the investments of the company in subsidiaries, joint ventures and associate companies have been considered by the management to be of a long-term nature and diminution in the value of investments, being considered by the management to be for a temporary period, and hence, is not provided for.
- 12 The Company has not received information from vendors regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 and hence disclosures relating to amounts unpaid as at the year-end together with interest paid / payable under this Act have not been given.

#### 13 EMPLOYEES STOCK OPTION:

As at March 31, 2011, 110,451 options were outstanding as under:

| Particulars                                      | 31st March, 2011 | 31st March, 2010 |
|--|------------------|------------------|
| Options outstanding at the beginning of the year | 110,451          | 110,451          |
| Options granted during the year                  | _                | _                |
| Options forfeited during the year                | _                | _                |
| Options exercised during the year                | _                | _                |
| Options outstanding at the end of the year       | 110,451          | 110,451          |

14 Of total loans granted to other bodies corporate, including subsidiary companies, (excluding trade advances) loans aggregating to ₹ 193,987,008 ( ₹ 181,015,103) are granted free of interest.

## 15 Sundry Debtors Include:

- a. Due from subsidiaries: ₹ 1,208,656 (₹ 28,112,557) including for more than six months ₹ Nil (Nil)
- b. Due from joint venture and associate companies :  $\xi$  114,580,474 (  $\xi$  167,807,752) including for more than six months  $\xi$  90,029,301 ( $\xi$  92,372,144)
- c. Due from a firm or company in which some of the directors are interested: ₹. 3,162,306 (₹. 2,693,433) including for more than six months ₹ 1,239,603 (₹.2,144,376)
- Trade Advance to Suppliers includes ₹. 25,068,911 ( ₹ 25,062,011) to firms in which some of the directors are interested.

#### 17 CONTINGENT LIABILITIES: (other than those stated in note no. 2)

( ₹ in lacs)

| Particulars   | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| In respect of guarantees given by the bank and counter guaranteed by the Company                | 1,178.73  | 1,376.16  |
| Guarantees to banks against credit facilities extended to Subsidiary Companies                  | 3,100.00  | 3,100.00  |
| Guarantees to banks against credit facilities extended to Joint Venture and Associate Companies | 7,827.00  | 5,431.00  |
| Guarantees given by the Company to various Government Authorities                               | 4,469.11  | 4,348.48  |
| In respect of Contracts remaing to be executed  | 222.67    | 177.97    |
| In respect of disputed Income Tax Matters   | 269.78    | 26.46     |
| In respect of Other Matters   | 410.85    | 173.07    |

#### **18 PAYMENTS TO AUDITORS:**

| Particulars                         | 2010-2011<br>₹. | 2009-2010<br>₹. |
|-------------------------------------|-----------------|-----------------|
| Audit Fees including Limited Review | 2,750,000       | 2,320,000       |
| Tax audit Fees                      | 400,000         | 400,000         |
| Other Services and Service Tax      | 213,075         | 344,141         |
| Reimbursement of Expenses           | 108,420         | 93,314          |

## 19 ADVANCES RECOVERABLE IN CASH OR IN KIND OR FOR VALUE TO BE RECEIVED INCLUDE:

| Particulars  | 2010-2011   | 2009-2010   |
|--|-------------|-------------|
| Loans and Advances to Staff  | 8,355,112   | 10,129,602  |
| Security deposits towards premises to Directors, firms and companies in which some of the directors are interested | 7,500,000   | 7,500,000   |
| Claims Receivable  | 161,780,633 | 195,051,831 |
| Security deposits towards premises to subsidiary companies   | 46,600,000  | 46,600,000  |
| Trade advances to companies or firms in which some of the directors are interested                                 | 43,501,243  | 18,260,690  |
| Unrealized gain on Forward Exchange Contracts  | _           | 3,262,500   |
| Prepaid Expenses   | 12,827,904  | 8,947,513   |
| Other Loans and Advances   | 63,436,755  | 66,473,701  |

## 20 DISCLOSURE AS PER AS - 15 (REVISED) ON "EMPLOYEE BENEFIT" FOR THE YEAR ENDED 31ST MARCH, 2011

| Gratuity Plan  | 2010-2011   | 2009-2010   |
|--|-------------|-------------|
| Change in the defined benefit obligations  |             |             |
| Defined benefit obligations as at 1st April, 2010  | 23,451,665  | 30,595,986  |
| Service cost   | 2,118,776   | 1,720,224   |
| Interest cost  | 1,876,133   | 2,447,679   |
| Actuarial loss / (Gain)  | 3,730,189   | (9,187,869) |
| Benefits paid  | (2,484,618) | (2,124,355) |
| Defined benefit obligations as at 31st March, 2011 (a)   | 28,692,145  | 23,451,665  |
| Change in plan assets  |             |             |
| Fair Value of plan assets as at 1st April, 2010  | 33,056,080  | 24,072,139  |
| Expected return on plan assets   | 2,945,655   | 2,629,613   |
| Contributions by employer  | _           | 8,478,683   |
| Actuarial Gain / (loss)  | _           | _           |
| Benefits paid  | (2,484,618) | (2,124,355) |
| Fair Value of plan assets as at 31st March, 2011 (b)   | 33,517,117  | 33,056,080  |
| Present Value of unfunded obligations (a-b)  | NIL         | NIL         |
| The net amount recognized in the statement of profit and loss for the year ended 31st March, 2011 is as follows: |             |             |
| Current service cost   | 2,118,776   | 1,720,224   |
| Interest cost  | 1,876,133   | 2,447,679   |
| Expected return on plan assets   | (2,945,655) | (2,629,613) |
| Net actuarial loss / (gain) recognized   | 3,730,189   | (9,187,869) |
| Net amount recognized  | 4,779,443   | _           |
| Actual Return on Plan Assets -   |             |             |
| The principal actuarial assumptions used as at $31^{st}$ March, $2011$ are as follows:                           |             |             |
| Discount Rate  | 8.00%       | 8.00%       |
| Expected rate of return on plan assets   | 8.00%       | 8.00%       |
| Rate of increase in compensation levels  | 4.00%       | 4.00%       |



In view of the inadequacy of net profit in accordance with section 198 read with section 349 and 350 of the companies Act, 1956, remuneration of ₹. 4,800,000 each to two of the directors is paid as per Schedule XIII to the Companies Act, 1956.

## **22 RELATED PARTY TRANSACTIONS:**

#### a. Subsidiaries:

- Ashapura International Limited
- Ashapura Claytech Limited
- Bombay Minerals Limited
- · Prashansha Ceramics Limited
- Penisula Property Developers Pvt. Ltd.
- Sharda Consultancy Pvt. Ltd.
- PT Ashapura Resources

- Ashapura Consultancy Service Pvt. Ltd.
- Ashapura Aluminium Limited
- Ashapura Minechem (UAE) FZE
- Ashapura Holdings (UAE) FZE
- Ashapura Maritime FZE
- Asha Prestige Company

## b. Associates and Joint Ventures:

- Ashapura Volclay Ltd
- Ashapura Volclay Chemical Pvt Ltd.
- Hudson MPA SDN BHD, Malaysia
- Shantilal Multiport Infrastructure P. Ltd. (for part of the year)
- Ashapura Arcadia Logistic Private Ltd.
- · Emo Ashapura Energy and Mining
- Ashapura Amcol NV

- Ashapura Infin Pvt. Limited
- Ashapura Mineral Company
- Prabhudas Vithaldas
- Kantilal Mohanlal Mehta
- Sharda Industrial Corporation
- Ashapura Exports Pvt Limited
- Sohar Ashapura Chemicals LLC
- Gem Ashapura Granite (Guj.) Pvt. Ltd.

## c. Key Managerial Personnel:

Mr. Navnitlal Shah

• Mr. Chetan Shah

|   | 2010-2011   | 2009-2010    |
|---|-------------|--------------|
|   | ₹.          | ₹            |
| Subsidiaries                                |             |              |
| Sales of Materials                          | 158,090,536 | 306,736,668  |
| Purchase of Materials                       | 89,599,867  | 100,256,291  |
| Mining and Other Charges Paid               | _           | 5,430,660    |
| Export Shipment and Other Expenses          | _           | 90,474,847   |
| Interest Received                           | 15,871,130  | 22,359,140   |
| Interest Paid                               | 8,934,299   |              |
| Lease Rent Paid                             | 2,256,000   | 2,316,000    |
|   | 2,256,000   | 2,316,000    |
| Other Service Charges Received              | 30.071.005  | _            |
| Loan granted                                | 39,971,905  | _            |
| Loan Received                               | 20,000,000  |              |
| Reimbursement of Administrative Expenses    | 15,257,799  | 14,403,169   |
| Outstanding Balances as on 31st March, 2011 |             |              |
| Security Deposits towards premises          | 46,600,000  | 46,600,000   |
| Sundry Debtors                              | 2,075,101   | 28,896,948   |
| Sundry Creditors                            | 182,327,433 | 154,640,185  |
| Trade & Other Advances                      | 163,737,644 | 146,732,491  |
| Loans Given                                 | 440,096,434 | 427,061,566  |
| Loans Taken                                 | 59,000,000  | 31,000,000   |
| Associates and Joint Ventures:              |             |              |
| Sales of Materials                          | 238,507,780 | 122,508,695  |
| Purchase of Materials                       | 1,460,094   | (57,238,330) |
| Interest Received                           | 8,672,500   | 7,214,487    |
| Lease Rent Paid                             | 120,000     | 120,000      |
| Reimbursement of Administrative Expenses    | 74,957,408  | 47,243,212   |
| Export Shipment and Other Expenses          | 7,995,775   | 36,144,884   |
| Supervision Charges                         |             | 112,999,378  |
| Operational Income                          | 2,254,500   | _            |
| Loans Granted                               | 67,500,000  |              |
| Loans Received                              | 3,656,000   | _            |
| Advances Received                           | 19,374,638  | _            |
|   | 17,374,030  | _            |
| Outstanding Balances as on 31st March, 2011 |             | 174 205 404  |
| Sundry Debtors                              | 122,822,972 | 174,295,694  |
| Trade Advances                              | 7,916,913   | 671,871      |
| Security Deposits                           | 43,200,000  | 43,200,000   |
| Loans & Advances                            | 43,300,588  | 45,214,134   |
| Sundry Creditors                            | 6,390,995   | 14,047,054   |
| Advances from Customers                     | 19,374,638  |              |
| Key Management Personnel:                   |             |              |
| Remuneration and Perquisites                | 9,600,000   | 9,600,000    |
| Outstanding Balances as on 31st March, 2011 |             |              |
| Sundry Creditors                            | _           | _            |
| Security Deposit                            | 1,800,000   | 1,800,000    |



- 23 The Ministry of Corporate Affairs, Government of India, vide General Circular No. 2 and 3 dated 8th February 2011 and 21st February 2011 respectively has granted a general exemption from compliance with section 212 of the companies Act, 1956, subject to fulfillment of certain conditions as stipulated in the circular and hence is entitled to the exemption. Necessary information relating to the subsidiaries has been included in the Consolidated Financial Statements.
- The Ministry of Corporate Affairs, Government of India, vide its General Notification No. S. O. 301 (E) dated 8th February 2011 issued under section 211 (3) of the Companies Act, 1956 has exempted certain classes of companies from disclosing certain information in their profit & loss account. The Company being an 'export oriented company' is entitled to the exemption. Accordingly, disclosures specified under 3 (i)(a), 3 (ii)(a), 3(ii)(b) and 3(ii)(d) of part II of Schedule VI to the Companies Act, 1956 have not been prvided.
- 25 Additional information pursuant to the provisions of para 3, 4C & 4D of part II of Schedule VI of the Companies Act, 1956 (As certified by the Management)

| <b>A</b> . | Installed Capacity & Actual Production  | Quantity<br>(in MTs)<br>2010-2011 | Quantity<br>(in MTs)<br>2009-2010 |
|------------|---|-----------------------------------|-----------------------------------|
|            | Installed Capacity :*   |                                   |                                   |
|            | Processed Industrial Mineral  | 7,014,740                         | 7,094,740                         |
|            | (Based on standard product specification)   |                                   |                                   |
|            | Actual Production   |                                   |                                   |
|            | Processed Industrial Minerals**   | 1,308,352                         | 943,526                           |
|            | * Installed Capacity of production stated at factory  ** Excluding materials used for captive consumption |                                   |                                   |

| В. | Expenditure in Foreign Exchange (on Accrual Basis): | 2010-2011<br>₹ | 2009-2010<br>₹ |
|----|---|----------------|----------------|
|    | i) On Travelling                                    | 11,066,834     | 11,900,927     |
|    | ii) On Foreign Commission                           | 5,309,110      | 3,569,657      |
|    | iii) On Export Freight                              | 330,556,091    | 95,321,660     |
|    | iv) C.I.F. Value of Import of Raw Material          | 66,926,091     | 17,588,515     |
|    | v) C.I.F. Value of Trading Purchase                 | 1,125,219      | 14,001         |
|    | vi) Interest  | 38,394,617     | 119,431,046    |
|    | vii) On Others                                      | 19,695,738     | 52,505,468     |
|    | TOTAL   | 473,073,700    | 300,331,275    |

| C. | Raw Material Consumed During the Year :   | 2010-2011 |             | 2009-2010 |             |
|----|---|-----------|-------------|-----------|-------------|
|    | Particulars Particulars                   | %         | ₹           | %         | ₹           |
|    | i) Consumption of Indigenous Raw Meterial | 74.59%    | 173,214,633 | 78.26%    | 145,980,551 |
|    | ii) Consumption Of Imported Raw Material  | 25.41%    | 59,019,435  | 21.74%    | 40,547,913  |
|    |   | 100.00%   | 232,234,068 | 100.00%   | 186,528,465 |

|            |                         | 2010-2011<br>₹ | 2009-2010<br>₹ |
|------------|-------------------------|----------------|----------------|
| <b>)</b> . | F.O.B. Value of Exports | 1,712,412,031  | 755,336,733    |

D

26. PARTICULARS OF MOVEMENT IN CURRENT INVESTMENTS

|    |  | Op. B     | Balance    | Purc       | Purchase      | Reden      | Redemption    | Cl. Balance | lance |
|----|--|-----------|------------|------------|---------------|------------|---------------|-------------|-------|
| Š  | Mutual Fund  | Unit      | Rs.        | Unit       | Rs.           | Onit       | Rs.           | Unit        | Rs.   |
| _  | Axis Liquid Fund - Collection A/c.                       | 1         | 1          | 30,000     | 30,000,339    | 30,088     | 30,087,684    | 1           |       |
| 2  | Bharti AXA Liquid Fund - Collection A/c2                 |           |            | 10,000     | 10,000,000    | 10,001     | 10,000,988    | _           | 1     |
| 3  | Bharti AXA Treasury /Advantage fund                      | 1         | 1          | 100,01     | 10,000,988    | 10,013     | 10,012,700    |             | 1     |
| 4  | Birla Sun Life Cash Manager - IP Daily Div.              | 1         | 1          | 1,499,550  | 15,000,000    | 1,512,380  | 15,128,338    |             |       |
| 2  | Birla Sunlife Cash Plus Fund                             | 1         | 1          | 16,767,304 | 168,000,000   | 16,779,601 | 168,123,216   | 1           | I     |
| 9  | Birla Sunlife Saving Fund -Institutional Daily Dividend. | 1         | 1          | 9,794,125  | 98,007,853    | 9,816,745  | 98,234,209    |             | I     |
| 7  | Fortis Money Plus Inst. Plan Daily Dividend              | 1         | -          | 2,999,405  | 30,003,351    | 3,005,955  | 30,068,869    |             | 1     |
| 80 | Fortis Overnight Fund - Subscription                     | 1         |            | 2,999,100  | 30,000,000    | 2,999,435  | 30,003,352    | -           | 1     |
| 6  | HDFC Cash Management Saving Plan Daily Dividend          | 1         | 1          | 3,760,671  | 40,000,000    | 3,765,072  | 40,046,815    | _           | 1     |
| 0  | HDFC Liquid Fund   | 1         | 1          | 815,674    | 10,000,000    | 816,499    | 10,010,118    | _           | 1     |
| =  | ICICI Prudential - Flexiable Income Plan Daily Dividend  | 150       | 15,874     | 189,173    | 20,002,186    | 191,697    | 20,269,073    |             |       |
| 12 | ICICI Prudential Liquid Super IP Daily Dividend          | 1         | 1          | 899,797    | 90,000,000    | 900,136    | 90,033,910    |             |       |
| 13 | ICICI Prudential Ultra Short. Term Plan.                 |           |            | 3,991,970  | 40,003,535    | 3,996,294  | 40,046,863    | _           |       |
| 4  | IDFC Cash Fund   | 1         |            | 6,998,950  | 70,000,000    | 6,999,715  | 70,007,649    |             | 1     |
| 15 | IDFC Money Manager Fund - TP - Super Instl Plan.         | 1,499,931 | 15,001,560 | 6,999,715  | 70,007,649    | 8,507,128  | 85,084,041    | _           |       |
| 91 | J.M.high Liquid Collection A/c                           |           | 1          | 4,992,063  | 50,000,000    | 4,994,537  | 50,024,788    | 1           | I     |
| 17 | JM Money Manager Funds Super Plus Plan -Dly.Div.         |           |            | 2,998,723  | 30,003,122    | 3,001,404  | 30,029,945    |             | I     |
| 8  | kotak Liquid (Institutional ) Daily Dividend             | -         |            | 1,984,166  | 20,000,000    | 1,984,391  | 20,002,269    | _           | 1     |
| 61 | Kotak Flexi Debt Scheme Instl. Daily Div.                | 2,488,437 | 25,002,570 | -          |               | 2,501,476  | 25,018,516    | _           |       |
| 20 | Kotak Floater Long Term - Daily Dividend                 |           |            | 1,635,763  | 20,002,269    | 1,637,467  | 20,023,114    | _           |       |
| 21 | L & T Liquid Fund  | 1,482,944 | 15,001,907 | 1,482,756  | 15,000,000    | 2,978,095  | 30,127,304    |             |       |
| 22 | LIC MF Liquid Fund                                       | 1         |            | 15,027,186 | 165,000,000   | 15,045,169 | 165,197,456   |             | 1     |
| 23 | LIC MF Savings Plus Fund - daily Dividend Plan           |           |            | 13,253,257 | 132,532,567   | 13,270,702 | 132,707,021   |             | 1     |
| 24 | Principal Cash Mgt. Fund Liquid Option Instl. Prem. Plan | 2,711     | 27,132     | 1          | -             | 2,775      | 27,765        |             | I     |
| 25 | Reliance Liquidity Fund                                  |           |            | 1,499,235  | 15,000,000    | 1,499,411  | 15,001,761    | _           |       |
| 26 | Reliance Medium Term Fund -Daily Dividend Plan           | -         |            | 3,948,418  | 67,501,761    | 3,957,973  | 67,665,112    |             |       |
| 27 | Reliance Money Manager Fund - Instl.Option-Dly.Div.      | 1         |            | 19,973     | 20,000,000    | 20,015     | 20,042,942    |             |       |
| 28 | UTI Floating Rate Funds -Short Term Plans                | 1         |            | 24,983     | 25,002,481    | 25,094     | 25,113,402    |             |       |
| 29 | UTI. Liquid Cash Plan Instl Daily Income Option          | I         |            | 24,523     | 25,000,000    | 24,526     | 25,002,481    |             | I     |
| 30 | UTI. Treasury Advantage Fund-Instl Plan                  |           |            | 39,992     | 40,000,000    | 40,113     | 40,121,029    |             | I     |
|    | TOTAL  |           | 55,049,043 |            | 1,356,068,103 |            | 1,413,262,731 |             |       |



#### 27. BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE AS PER SCHEDULE VI, PART (IV) OF THE COMPANIES ACT, 1956

**REGISTRATION DETAILS:** 

Registration No. L14108MH1982PLC026396 State Code 11 Balance Sheet Date 31.03.2011

**CAPITAL RAISED DURING THE YEAR:** (₹. in Lacs except for Earning Per Share) Public Issue Right Issue Nil Bonus Issue Nil Private Placement Nil

**III POSITION OF MOBILIZATION AND DEPLOYMENT OF FUNDS:** 

Total Liabilites 49,000.72 Total Assets 49,000.72

**SOURCES OF FUNDS:** 

Paid up Capital 1,579.72 **Employees Stock Option** 71.09 Reserves and Surplus 14,983.19 Deferred Tax Liabilities

Secured Loans 31,285.30 Unsecured Loans 1,081.41

**APPLICATION OF FUNDS:** 

Net Fixed Assets 16,508.48 Investments 4,336.83 Net Current Assets (23,881.04)

Miscellaneous Expenditure

Profit & Loss Account 52,036.45

IV PERFORMANCE OF THE COMPANY:

Total Income 46,293.90 Total Expenditure 45,538.34 Profit / (Loss) Before Tax 755.57 Profit / (Loss) After Tax & Exceptional Items (60,036.68)

Earning per Share (₹.)

(10.91)Basic / Diluted - Before Exceptional Items Basic / Diluted - After Exceptional Items (76.01)Dividend Rate (%) Nil

**GENERIC NAMES OF THREE PRINCIPAL** PRODUCTS /SERVICES OF THE COMPANY:

(As per monetory terms)

N. A. Item Code Processed Industrial Minerals Product Description

As per our Report of even date

For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W sd/-

MANOJ GANATRA

Partner

Membership No. 043485

Place: Mumbai Date: 30th May, 2011 For and on Behalf of the Board of Directors sd/-

sd/-

NAVNITLAL R. SHAH **CHETAN SHAH** 

Executive Chairman Managing Director and Chief Executive Officer

sd/sd/-RAJIV GANDHI SACHIN POLKE Chief Financial Officer Company Secretary

Place: Mumbai Date: 30th May, 2011

#### STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT,

| PARTICULARS   | ASHAPURA<br>INTERNATIONAL<br>LTD.                             | ASHAPURA<br>CLAYTECH<br>LTD.                                  | PENISULA<br>PROPERTY<br>DEVELOPERS<br>PVT. LTD.             | SHARDA<br>CONSULTANCY<br>PVT. LTD.                         | ASHAPURA<br>CONSULTANCY<br>SERVICES<br>PVT. LTD.            |
|---|---|---|---|--|---|
| I. The Financial year of the<br>Company ended on  | 31.03.2011  | 31.03.2011  | 31.03.2011  | 31.03.2011   | 31.03.2011  |
| 2. Shares of the Subsidiary<br>Companies held by<br>Ashapura Minechem Limited<br>(a.) Number  | 3,000,000<br>Equity Shares of<br>₹.10/- each fully<br>paid-up | 3,410,000<br>Equity Shares<br>of ₹.10/- each<br>fully paid-up | 10,000 Equity<br>Shares of ₹.10/-<br>each fully paid-<br>up | 10,000 Equity<br>Shares of ₹.10/-<br>each fully<br>paid-up | 10,000 Equity<br>Shares of ₹.10/-<br>each fully paid-<br>up |
| (b) Extent holding – Equity Shares<br>Preference Shares   | 100%  | 95.25%<br>—   | 100%<br>—   | 100%   | 100%  |
| 3. The net aggregate of profits/ (losses) of the Subsidiary Companies for the Financial Year, so far as they concern the members of Ashapura Minechem Limited were:  (a) Dealt with in the accounts of Ashapura Minechem Limited for the year ended 31/03/2011  (b) Not dealt with in the accounts of Ashapura Minechem Limited for the year ended 31/03/2011 | NIL<br>₹.45,190,828/-   | NIL<br>₹.4,052,619/-  | NIL<br>₹. 17,240/-  | NIL<br>(₹.1,047,818/-)                                     | NIL<br>(₹.1,289,267/-)                                      |
| 4 . The net aggregate of profits /(losses) of the Subsidiary Companies for previous Financial Years, so far as they concern the members of Ashapura Minechem Limited were:  |   |   |   |  |   |
| <ul> <li>(a) Dealt with in the accounts of Ashapura Minechem Limited for the year ended 31/03/2011</li> <li>(b) Not dealt with in the accounts of Ashapura Minechem Limited for the year ended 31/03/2011</li> </ul>  | NIL<br>₹.23,126,422/-   | NIL<br>₹.10,139,302/-   | NIL<br>(₹. 882,079/-)                                       | NIL<br>(₹.7,631,906/-)                                     | NIL<br>(₹.14,197,606/-)                                     |

#### Notes:

- a) \* 51.72% shares are held by Subsidiary Company- Bombay Minerals Limited
  - \*\* 100% shares are held by its Wholly Owned Subsidiary Ashapura Minechem (UAE) FZE
  - \*\*\* 100% shares are held by its Step down Subsidiary Ashapura Holdings (UAE) FZE
  - \*\*\*\*\*100% shares are held by Step down Subsidiary- Ashapura Maritime FZE
  - \*\*\*\*\* 100% shares are held by its Wholly Owned Subsidiary Ashapura Minechem (UAE) FZE

Place : Mumbai Date : 30<sup>th</sup> May, 2011



## 1956, RELATING TO SUBSIDIARY COMPANIES

| BOMBAY<br>MINERALS<br>LTD.                                  | PRASHANSHA<br>CERAMICS<br>LTD. | ASHAPURA<br>ALUMINIUM<br>LIMITED                            | ASHAPURA<br>MINECHEM<br>(UAE) FZE                        | ASHAPURA<br>HOLDINGS<br>(UAE) FZE | ASHAPURA<br>MARITIME<br>FZE | ASHA<br>PRESTIGE<br>COMPANY | PT<br>ASHAPURA<br>RESOURCES<br>INDONESIA |
|---|--------------------------------|---|--|-----------------------------------|-----------------------------|-----------------------------|--|
| 31.03.2011  | 31.03.2011                     | 31.03.2011  | 31.03.2011   | 31.03.2011                        | 31.03.2011                  | 31.03.2011                  | 31.03.2011                               |
| 218,080<br>Equity Shares<br>of ₹.10/- each<br>fully paid-up |                                | 50,000 Equity<br>Shares of ₹.10/-<br>each fully paid-<br>up | 68 Shares of Dhs. 1,50,000                               | NIL**                             | NIL***                      | NIL****                     | NIL****                                  |
| 100%  | 48.28% *<br>                   | 100%  | 100%   | NIL**                             | NIL***                      | NIL****                     | NIL****                                  |
| NIL<br>₹.37,525,954/-                                       | NIL<br>(₹. 365,093/-)          | NIL<br>(₹.11,972,553 /-)                                    | NIL  USD (564,875) (Equivalent to ₹.25,278,156)#         | NIL<br>N.A                        | NIL<br>N.A                  | NIL<br>N.A @                | NIL<br>N.A                               |
| NIL   | NIL                            | NIL   | NIL  | NIL                               | NIL                         | NIL                         | NIL                                      |
| ₹.138.485,652/-   | (₹.18,606,888/-)               | (₹.1,022,191/-)   | USD 13,529,754<br>(Equivalent to<br>₹.603,156,433)<br>## | N.A.                              | N.A.                        | N.A@                        | N.A                                      |

b) # The profits as on 31.03.2011 are translated into Indian Rupees at an average rate of USD 1 = ₹. 44.75/-(Rounded off to nearest Rupee)

#### For and on behalf of the Board of Directors

Sd/- Sd/- Sd/- Sd/- Sd/- Sd/- Sd/- SACHIN POLKE
Company Secretary Chief Financial Officer Executive Chairman Sd/- Sd/- Sd/- Sd/- NAVNITLAL R. SHAH Executive Chairman Managing Director

<sup>##</sup> The profits are translated in Indian Rupees at the closing rate of USD I = ₹. 44.58/-(Rounded off to nearest Rupee)

c) @ The Annual Accounts of Asha Prestige Co. has been consolidated with the Annual Accounts of Ashapura Maritime FZE (the Holding Company).

## **CONSOLIDATED FINANCIAL STATEMENTS**

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#### **CONSOLIDATED AUDITORS' REPORT**

To,

The Board of Directors of ASHAPURA MINECHEM LIMITED

- We have audited the attached Consolidated Balance Sheet of Ashapura Minechem Limited (the Company), its subsidiaries, joint venture companies and associates (collectively hereinafter referred as "the Ashapura Group") as at 31st March, 2011 and also the Consolidated Profit and Loss Account and the Consolidated Cash Flow Statement for the year ended on that date annexed thereto.
- These consolidated financial statements are the responsibility of the Company's management and have been prepared by the management on the basis of separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
- We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- We did not audit the financial statements of certain subsidiaries and joint venture companies whose financial statements reflect total assets of ₹ 19,512.12 lacs as at March 31, 2011 and total revenues of ₹ 5,878.86 lacs for the year and of associates whose financial statements reflect the Group's share of loss (net) of ₹ 35.39 lacs for the year ended on March 31, 2011. These financial statements and other financial information have been audited by other auditors whose reports (except for those stated below) have been furnished to us by the management of the Ashapura Group, and our opinion is based solely on the report of the other auditors.

Financial statements of two foreign associates wherein the Ashapura Group's share of loss aggregates to ₹35.39 lacs are unaudited and we have relied upon the unaudited financial statements as provided by the Company's management for the purpose of our examination of consolidated financial statements of Ashapura Group.

We report that the Consolidated Financial Statements have been prepared by the Company in accordance with the requirement of Accounting Standard (AS) – 21 "Consolidated Financial Statements", Accounting Standard (AS) – 23 " Accounting for Investments in Associates in Consolidated Financial Statements" and Accounting Standard (AS) -27 "Financial Reporting of Interest in Joint Ventures" as notified under the Companies (Accounting Standards) Rules 2006.

- 6 Attention is invited to:
  - Note no. 5 regarding the status of the pending litigation in respect of Contracts of Affreightment (COA) with few shipping companies and consequent provision of ₹ 56,202.88 lacs against these claims.
- Based on our audit and on consideration of the reports of other auditors on separate financial statements and other financial information of the components, and to the best of our information and according to the explanations given to us, we are of the opinion that the Consolidated Financial Statements subject to —
  - note no. 4(i), 4(ii) and 4(iii) in respect of write-back and non-provision for losses on foreign currency derivatives transactions and certain loans in connection thereto in the earlier years aggregating to ₹ 9,766.98 lacs as well as in the current year ₹ 10,697.53 lacs; and
  - note no. 4(iv) in respect of non-provision for losses on foreign currency derivatives transactions by marking them to market (MTM) aggregating to ₹ 3,084.28 lacs,

and thereby understatement of the net loss in the financial statements by  $\uplime 13,781.81$  lacs and overstatement of reserves and surplus by  $\uplime 23,548.79$  lacs.

and read with all the notes thereon give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Consolidated Balance Sheet, of the consolidated affairs of Ashapura Group as at 31st March, 2011;
- (b) In the case of the Consolidated Profit & Loss Account, of the LOSS of Ashapura Group for the year ended on that date; and
- (c) In the case of the Consolidated Cash Flow Statement, of the consolidated cash flows of Ashapura Group for the year ended on that date.

## For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/- **MANOJ GANATRA** Partner Membership No. 043485

Place: Mumbai Date: 30<sup>th</sup> May, 2011

Place : Mumbai

Date :  $30^{th}$  May, 2011

| CONSOLIDATED BALANCE SHEE                  | T AS     | AT 31st MARCH             | , 2011                  |                                |                        |
|--|----------|---------------------------|-------------------------|--------------------------------|------------------------|
|  | SCH      |                           | 31st March, 2011<br>₹.  |                                | 31st March, 2010<br>₹. |
| SOURCES OF FUNDS                           |          |                           |                         |                                | ζ.                     |
| Shareholders' Funds                        |          |                           |                         |                                |                        |
| Share Capital                              | Α        | 157,972,196               |                         | 157,972,196                    |                        |
| Employee Stock Option Outstanding          |          | 7,108,918                 |                         | 7,108,918                      |                        |
| Reserves and Surplus                       | В        | 1,506,524,197             | 1,671,605,311           | 2,829,796,191                  | 2,994,877,305          |
| Minority Interest                          | C        |                           | 2,500,157               |                                | 2,298,058              |
|  |          |                           |                         |                                |                        |
| Loan Funds Secured Loans                   | D        | 4 071 721 002             |                         | 4 140 711 407                  |                        |
| Deferred Payment Liabilities               | E        | 4,071,731,093             |                         | 4,149,711,687                  |                        |
| ,  | F        | 30,607,646                | 4 404 570 074           | 35,268,055                     | 4 700 07 1 720         |
| Unsecured Loans                            | Г        | 394,241,137               | 4,496,579,876           | 605,981,988                    | 4,790,961,730          |
| APPLICATION OF FUNDS:                      |          |                           | 6,170,685,344           |                                | 7,788,137,093          |
| Fixed Assets                               | G        |                           |                         |                                |                        |
| Gross Block                                | G        | 4 150 070 040             |                         | 3,924,590,994                  |                        |
|  |          | 4,150,079,940             |                         |                                |                        |
| Accumulated Depreciation                   |          | 1,215,198,780             | -                       | 975,679,513                    |                        |
| Net Block                                  |          | 2,934,881,160             |                         | 2,948,911,481                  |                        |
| Capital Work in Progress and               |          | 225 227 470               | 2 170 100 020           | 222 125 200                    | 2 201 027 770          |
| Pre Operative Expenses                     |          | 235,227,678               | 3,170,108,838           | 332,125,288                    | 3,281,036,769          |
| Goodwill on Consolidation                  |          |                           | 104,400,525             |                                | 104,400,525            |
| Investments                                | Н        |                           | 298,767,791             |                                | 147,445,014            |
| Deferred Tax Assets / (Liabilities)        |          |                           | (9,640,599)             |                                | 911,389,394            |
| Current Assets, Loans and Advances         |          |                           |                         |                                |                        |
| Inventories                                | '        | 1,751,199,492             |                         | 1,594,578,718                  |                        |
| Sundry Debtors                             |          | 1,328,451,174             |                         | 1,421,117,364                  |                        |
| Cash & Bank Balances                       |          | 322,669,514               |                         | 306,614,100                    |                        |
| Loans and Advances                         |          |                           |                         |                                |                        |
| Loans and Advances                         |          | 1,579,307,848             | -                       | 1,486,166,657<br>4,808,476,839 |                        |
| Less: Current Liabilities and Provisions   |          | 4,981,628,028             | -                       | 4,000,470,037                  |                        |
| Current Liabilities and Provisions         | J        | 1 427 521 407             |                         | 1 440 077 722                  |                        |
|  |          | 1,437,531,607             |                         | 1,440,866,723                  |                        |
| Provisions                                 |          | 5,644,583,486             | -                       | 23,744,725                     |                        |
| N. C. A.                                   |          | 7,082,115,093             | (2.100.407.045)         | 1,464,611,448                  | 2 242 045 201          |
| Net Current Assets                         |          |                           | (2,100,487,065)         |                                | 3,343,865,391          |
| Miscellaneous Expenditure                  | K        |                           | 206,692                 |                                | _                      |
| (To the extent not written off or adjusted | )        |                           |                         |                                |                        |
| Profit & Loss Account                      |          |                           | 4,707,329,162           |                                |                        |
| TOTAL                                      |          |                           | 6,170,685,344           |                                | 7,788,137,093          |
| NOTES ON ACCOUNTS                          | S        |                           |                         |                                |                        |
| The Accompanying Schedules A to S are a    | an integ | ral part of this finan    | icial statements.       |                                |                        |
| As per our Report of even date             | For      | and on Behalf of the      |                         |                                |                        |
| For SANGHAVI & COMPANY                     | NIAN     | sd/-<br>'NITLAL SHAH      | sd/-<br><b>CHETAN</b>   |                                |                        |
| Chartered Accountants<br>FRN: 109099W      |          | utive Chairman            |                         | Pirector and Chief Exec        | utive Officer          |
| sd/-                                       |          | ad/                       | - 41                    |                                |                        |
| MANOJ GANATRA                              | RΔI      | sd/-<br>I <b>V GANDHI</b> | sd/-<br><b>SACHIN</b> I |                                |                        |
| Partner Membership No. 043495              |          | f Financial Officer       | Company S               |                                |                        |
| Membership No. 043485                      |          |                           | 1 7 7                   | ,                              |                        |

Place : Mumbai

Date: 30th May, 2011



## CONSOLIDATED PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2011

| SCH.  |                            | 2010-2011             |               | 2009-2010       |
|---|----------------------------|-----------------------|---------------|-----------------|
|   |                            | ₹                     |               | ₹.              |
| INCOME  |                            |                       |               |                 |
| Sales and Operational Income L                      |                            | 6,367,576,498         |               | 7,136,658,625   |
| Other Income M                                      |                            | 90,123,828            |               | 52,831,171      |
|   |                            | 6,457,700,326         |               | 7,189,489,796   |
| EXPENDITURE   |                            |                       |               |                 |
| Change in Inventory N                               |                            | (80,683,200)          |               | 468,833,273     |
| Materials, Mining, Manufacturing and                |                            |                       |               |                 |
| Other Operational Expenses O                        |                            | 3,120,607,858         |               | 2,625,185,972   |
| Selling & Distribution Expenses P                   |                            | 1,850,975,991         |               | 2,523,216,920   |
| Administrative and Other Expenses Q                 |                            | 653,071,891           |               | 748,938,517     |
| Foreign Currency Fluctuation Loss                   |                            | 65,789,286            |               | 250,437,013     |
| Interest R  |                            | 441,958,214           |               | 595,307,056     |
| Depreciation  |                            | 264,470,769           |               | 256,858,431     |
| TOTAL   |                            | 6,316,190,809         |               | 7,468,777,182   |
| Profit/ (Loss) Before Exceptional Items             | and Tax                    | 141,509,517           |               | (279, 287, 386) |
| Tax Expenses  |                            |                       |               |                 |
| Current Tax   | 62,266,000                 |                       | (107,490,000) |                 |
| Earlier Years' Tax                                  | 20,593,078                 |                       | (12,460,610)  |                 |
| Wealth Tax  | 323,620                    |                       | (323, 132)    |                 |
| Deferred Tax (Refer note no. 10)                    | 921,029,993                | 1,004,212,691         | (25,672,509)  | (145,946,251)   |
| Profit/ (Loss) After Tax                            |                            | (862,703,174)         |               | (425,233,637)   |
| Prior Period Adjustments (net)                      |                            | (12,434,933)          |               | 55,329,089      |
| Share of (Loss) / Profit in Associate (             | Companies                  | (3,539,178)           |               | (4,659,678)     |
|   |                            | (878,677,285)         |               | (374,564,226)   |
| Exceptional Items                                   |                            |                       |               |                 |
| Foreign Currency Derivatives Loss                   | 500,000,000                |                       | 682,180,096   |                 |
| Written Back (Refer note no. 4)                     |                            |                       |               |                 |
| Provision for Shipping Claims<br>(Refer Note No. 5) | (5,620,288,244)            | (5,120,288,244)       |               | 682,180,096     |
| Extra Ordinary Items (Refer note no. 11)            |                            | (21,473,027)          |               | _               |
| ,   |                            | (6,020,438,556)       |               | 307,615,870     |
| Minority Interest                                   |                            | 202,099               |               | 418,915         |
| Net Profit/ (Loss) After Tax and Minority           | Interest                   | (6,020,640,655)       |               | 307,196,955     |
| Balance Brought Forward From Previous Y             |                            |                       |               | (810,093,831)   |
| Amount Available for Appropriation                  |                            | (6,020,640,655)       |               | (502,896,876)   |
| Appropriations:                                     |                            |                       |               |                 |
| Corporate Dividend Tax                              | (1,454,605)                | (1,454,605)           | (1,523,872)   | (1,523,872)     |
| Adjustment against the General Reserve Balance (r   |                            | 1,314,766,098         |               | 504,420,748     |
| Balance Carried to Balance Sheet                    |                            | (4,707,329,162)       |               |                 |
| Earning Per Share                                   |                            |                       |               |                 |
| Before Exceptional and Extra Ordinary Ite           | ms                         |                       |               |                 |
| Basic/Diluted                                       |                            | (11.12)               |               | (4.75)          |
| After Exceptional and Extra Ordinary Item           | S                          |                       |               | , ,             |
| Basic/Diluted ,                                     |                            | (76.22)               |               | 3.89            |
| Face Value per Share                                |                            | 2.00                  |               | 2.00            |
| NOTES ON ACCOUNTS S                                 |                            |                       |               |                 |
| The Accompanying Schedules A to S are a             | n integral part of this    | financial statements. |               |                 |
|   | For and on Behalf of the E |                       |               |                 |

For and on Behalf of the Board of Directors  $\,$  sd/-  $\,$ 

sd/-For SANGHAVI & COMPANY NAVNITLAL SHAH **CHETAN SHAH** Chartered Accountants Executive Chairman Managing Director and Chief Executive Officer

FRN: 109099W sd/-

sd/sd/-MANOJ GANATRA RAJIV GANDHI **SACHIN POLKE** Partner Chief Financial Officer Company Secretary Membership No. 043485

Place : Mumbai Place : Mumbai Date: 30th May, 2011 Date: 30th May, 2011

| CC | INSOLIDATED CASH FLOW STATEMEN                | NT FOR THE Y | EAR ENDED 31st | MARCH, 2011 |              |
|----|---|--------------|----------------|-------------|--------------|
|    |   |              |                |             | (₹. in lacs) |
|    |   |              | 2010-2011      |             | 2009-2010    |
| A  | CASH FLOW FROM OPERATING ACTIVIT              | TES          |                |             |              |
|    | Net Profit Before Tax And Extraordinary Items |              | 1,415.10       |             | (2,792.88)   |
|    | Adjustments for -                             |              |                |             |              |
|    | Depreciation                                  | 2,644.71     |                | 2,568.58    |              |
|    | Amortization of Expenses (net)                | 4.21         |                | 0.04        |              |
|    | Exchange Rate Adjustments (net)               | (189.73)     |                | (196.83)    |              |
|    | Loss (Profit) on sale of Fixed Assets         | (117.87)     |                | 1.01        |              |
|    | Loss (Profit) on sale of Investments          | (20.40)      |                | 83.87       |              |
|    | Provision for Doubtful Debts & Advances       | 198.31       |                | 52.45       |              |
|    | Prior Period Adjustments                      | (124.35)     |                | 553.29      |              |
|    | Dividend Received                             | (28.82)      |                | (214.29)    |              |
|    | Interest (net)                                | 4,280.43     | 6,646.49       | 5,312.56    | 8,160.68     |
|    | Operating Profit Before Working               |              |                |             |              |
|    | Capital Changes                               |              | 8,061.59       |             | 5,367.80     |
|    | Adjustments for -                             |              |                |             |              |
|    | Trade and Other Receivables                   | (525.21)     |                | 3,683.21    |              |
|    | Inventories                                   | (1,566.20)   |                | 3,978.80    |              |
|    | Trade Payables                                | 56,176.31    | 54,084.90      | (19,621.73) | (11,959.72)  |
|    |   |              | 62,146.49      |             | (6,591.92)   |
|    | Cash Generated From Operations                |              |                |             |              |
|    | Direct Taxes Paid (net)                       |              | 475.90         |             | (1,836.43)   |
|    |   |              | 62,622.39      |             | (8,428.35)   |
|    | Cash Flow Before Extra Ordinary Items         |              |                |             |              |
|    | Exceptional / Extra Ordinary Items            |              | (51,417.61)    |             | 10,334.50    |
|    | NET CASH FROM OPERATING ACTIVITI              | ES           | 11,204.78      |             | 1,906.15     |
| В  | CASH FLOW FROM INVESTING ACTIVIT              | ΠES :        |                |             |              |
|    | Purchase of Fixed Assets                      |              | (1,963.71)     |             | (1,925.73)   |
|    | Sale of Fixed Assets                          |              | 546.14         |             | 1,422.08     |
|    | Sale (Purchase) of Investments (Net)          |              | (1,492.83)     |             | 4,404.21     |
|    | Government Grant Received                     |              | 15.00          |             | _            |
|    | Interest Received                             |              | 353.00         |             | 141.17       |
|    | Dividend Received                             |              | 28.82          |             | 214.29       |
|    | NET CASH USED IN INVESTING ACTIVI             | TIES         | (2,513.58)     |             | 4,256.02     |



## **C CASH FLOW FROM FINANCING ACTIVITIES**

| (2,943.82) | (12,214.23)  |
|------------|--|
| _          | _  |
| (952.81)   | _  |
| (4,633.43) | (5,453.73)   |
| (0.58)     | (1.23)   |
| (8,530.64) | (17,669.19)  |
| 160.56     | (11,507.02)  |
| 3,066.14   | 14,573.16  |
| 3,226.70   | 3,066.14   |
|            | (952.81)<br>(4,633.43)<br>(0.58)<br>(8,530.64)<br>160.56<br>3,066.14 |

As per our Report of even date

For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/-

MANOJ GANATRA

Partner

Membership No. 043485

Place : Mumbai Date :  $30^{th}$  May, 2011 For and on Behalf of the Board of Directors

sd/-

**NAVNITLAL SHAH** 

Executive Chairman

sd/-

**RAJIV GANDHI** 

Chief Financial Officer

Place : Mumbai Date :  $30^{th}$  May, 2011 sd/-

**CHETAN SHAH** 

Managing Director and Chief Executive Officer

sd/-

**SACHIN POLKE** Company Secretary

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET

| SCHEDULE - A SHARE CAPITAL  |  | 31st March, 2011<br>モ     |               | 31st March, 2010<br>₹. |
|---|--|---------------------------|---------------|------------------------|
| Authorised  |  |                           |               |                        |
| I 10,000,000 Equity Shares of ₹.2/- each  |  | 220,000,000               |               | 220,000,000            |
| 300,000 Preference Shares of ₹. 100/- each  |  | 30,000,000                |               | 30,000,000             |
| TOTAL   |  | 250,000,000               |               | 250,000,000            |
| * The Company has taken Shareholder's approvator increasing the Authorised Share Capital of th ₹ 250,000,000 to ₹ 900,000,000, result of which 25th March, 2011. However, the Company is in with necessary procedural formalities for giving of   | e Company from<br>was declared on<br>the process of comply | ring                      |               |                        |
| Issued, Subscribed and Paid Up:   |  |                           |               |                        |
| 78,986,098 Equity Shares of ₹ 2 each, fully paid to [of which, 65,543,049 shares were issued as full Shares by capitalizing General Reserve and Security Shares of ₹ 2 each, fully paid to [of which capitalized] | Ily paid up Bonus  | 1 <b>57,972,196</b><br>t] |               | 157,972,196            |
| TOTAL   |  | 157,972,196               |               | 157,972,196            |
| SCHEDULE - B RESERVES AND SURPLU  | s  | 31st March, 2011<br>₹.    |               | 31st March, 2010<br>₹. |
| Capital Reserve   |  | 33,111,461                |               | 31,611,461             |
| Securities Premium Account  |  | 1,494,818,645             |               | 1,494,818,645          |
| Capital Redemption Reserve  |  | 390,000                   |               | 390,000                |
| General Reserve   |  |                           |               |                        |
| Balance at the beginning of the year  Adjustment against the debit balance in the   | 1,305,799,508  |                           | 1,810,220,256 |                        |
| profit & loss account   | (1,305,799,508)  | _                         | (504,420,748) | 1,305,799,508          |
| Foreign Currency Translation Reserve  |  | (21,795,909)              |               | (2,823,423)            |
| TOTAL   |  | 1,506,524,197             |               | 2,829,796,191          |
| SCHEDULE - C MINORITY INTEREST  |  |                           |               |                        |
|   |  | 31st March, 2011<br>₹.    |               | 31st March, 2010<br>₹. |
| As per last year  |  | 2,298,058                 |               | 1,879,143              |
| Share of Profit for the Year  |  | 202,099                   |               | 418,915                |
| TOTAL   |  | 2,500,157                 |               | 2,298,058              |



| SCHEDULE - D SECURED LOANS  |                            |                      |                            |                            |
|---|----------------------------|----------------------|----------------------------|----------------------------|
|   | 31:                        | st March, 2011<br>₹. |                            | 31st March, 2010<br>₹.     |
| TERM LOANS  |                            |                      |                            |                            |
| From Financial Institutions (Foreign Currency Accounts)<br>From Banks (Foreign Currency Accounts) | 199,431,572<br>650,353,011 |                      | 253,305,823<br>799,027,546 |                            |
| From Banks (Indian Rupee Accounts)  | 127,879,946                |                      | 256,236,124                |                            |
| Interest accrued and due on Term Loan   | 690,699                    | 978,355,228          |                            | 1,288,569,493              |
| Working Capital Finance   |                            |                      |                            |                            |
| From Financial Institutions (Indian Rupee Accounts)<br>From Banks (Foreign Currency Accounts)     | 390,000,000<br>331,806,323 |                      | 390,751,947<br>370,439,033 |                            |
| From Banks (Indian Rupee Accounts)  | 2,368,751,513              |                      | 2,095,330,163              |                            |
| Interest accrued and due on Working Capital Finance   | 1,592,356                  | 3,092,150,192        |                            | 2,856,521,143              |
| Hire Purchase Finance   |                            | 1,225,673            |                            | 4,621,051                  |
| TOTAL   | _                          | 4,071,731,093        |                            | 4,149,711,687              |
| SCHEDULE - E DEFERRED PAYMENT LIABIL  |                            | et Mourh 2011        |                            | 21st March 2010            |
|   | 31                         | st March, 2011<br>₹. |                            | 31st March, 2010<br>₹.     |
| Sales Tax Deferred Payment Liabilities  |                            | 30,607,646           |                            | 35,268,055                 |
| TOTAL   | =                          | 30,607,646           |                            | 35,268,055                 |
| SCHEDULE - F UNSECURED LOANS  |                            |                      |                            |                            |
|   | 31                         | st March, 2011<br>₹. |                            | 31st March, 2010<br>₹.     |
| Inter Corporate Loans   |                            |                      |                            |                            |
|   |                            | 394,241,137          |                            | 216,451,845                |
| Loans From Banks  |                            | 394,241,137<br>—     |                            | 216,451,845<br>389,530,143 |

SCHEDULE - G FIXED ASSETS

|                                  |                     | GROSS       | BLOCK       |                     |                     | DEPRECIATION    | IATION           |                                | NET BLOCK           | LOCK                |
|----------------------------------|---------------------|-------------|-------------|---------------------|---------------------|-----------------|------------------|--------------------------------|---------------------|---------------------|
| ASSETS                           | As at<br>01-04-2010 | Additions   | Deductions  | As at<br>31-03-2011 | As at<br>01-04-2010 | For the<br>Year | On<br>Deduction/ | On As at Deduction/ 31-03-2011 | As at<br>31-03-2011 | As at<br>31-03-2010 |
|                                  | ₹.                  | ₩,          | ₩,          | ₩2                  | ₹.                  | ₩               | طال.<br>₹.       | ₩                              | ₩,                  | ₩,                  |
| LAND & LAND DEVELOPMENT          | 144,699,785         | 8,067,880   | 2,982,627   | 149,785,038         |                     |                 | -                |                                | 149,785,038         | 144,699,785         |
| LEASEHOLD LAND                   | 78,500              |             |             | 78,500              |                     |                 | 1                |                                | 78,500              | 78,500              |
| MINING LEASE                     | 50,540,041          |             | 50,540,041  |                     | 12,684,025          |                 | 12,684,025       |                                |                     | 37,856,016          |
| COMPENSATION FOR PREMISES RIGHTS | 24,434,113          |             |             | 24,434,113          | 11,415,710          | 2,283,142       | I                | 13,698,852                     | 10,735,261          | 13,018,403          |
| BUILDINGS                        | 681,970,159         | 30,968,262  | 61,745      | 712,876,676         | 88,060,515          | 22,171,839      | 2,037            | 110,230,317                    | 602,646,359         | 593,909,636         |
| PLANT & MACHINERY                | 1,858,911,999       | 237,524,911 | 3,487,494   | 2,092,949,416       | 490,858,791         | 129,809,079     | 6,645,516        | 614,022,354                    | 1,478,927,062       | 1,367,532,169       |
| BARGES & TUGS                    | 7,598,314           |             |             | 7,598,314           | 7,218,398           | 75,223          |                  | 7,293,621                      | 304,693             | 379,917             |
| SHIPS                            | 873,431,982         |             | 6,611,017   | 866,820,965         | 204,039,980         | 83,357,257      | 1,861,044        | 285,536,193                    | 581,284,772         | 669,392,002         |
| VEHICLES                         | 98,793,206          | 7,291,566   | 3,223,959   | 102,860,813         | 58,429,678          | 10,529,261      | 3,203,572        | 65,755,367                     | 37,105,446          | 40,884,571          |
| OFFICE EQUIPMENT                 | 78,620,131          | 4,735,467   | 821,307     | 82,534,291          | 52,215,487          | 6,038,118       | 548,136          | 57,705,469                     | 24,828,822          | 26,404,646          |
| FURNITURE & FIXTURES             | 105,512,764         | 4,679,637   | 50,587      | 110,141,814         | 50,756,929          | 10,206,850      | 7,172            | 60,956,607                     | 49,185,207          | 54,755,837          |
| TOTAL                            | 3,924,590,994       | 293,267,723 | 67,778,777  | 4,150,079,940       | 975,679,513         | 264,470,769     | 24,951,502       | 1,215,198,780                  | 2,934,881,160       | 2,948,911,482       |
| CAPITAL WORK IN PROGRESS         | 77,543,449          | 229,499,226 | 224,604,254 | 82,438,421          |                     | I               | l                |                                | 82,438,421          | 77,543,449          |
| PRE OPERATIVE EXPENSES           | 254,581,839         | 1,215,560   | 103,008,142 | 152,789,257         |                     | I               |                  |                                | 152,789,257         | 254,581,839         |
| TOTAL                            | 4,256,716,282       | 523,982,509 | 395,391,173 | 4,385,307,618       | 975,679,513         | 264,470,769     | 24,951,502       | 1,215,198,780                  | 3,170,108,838       | 3,281,036,770       |



| SCHEDULE - H INVESTMENTS   | 31         | Ist March, 2011<br>そ |            | 31st March, 2010<br>₹. |
|--|------------|----------------------|------------|------------------------|
| Quoted - Long Term (at cost)   |            |                      |            |                        |
| 3,000 Equity Shares of ₹10/- each of Bank of India                                     | 135,000    |                      | 135,000    |                        |
| 13,817 Equity Shares of ₹ 10/- each of Indian Bank                                     |            | 135,000              | 1,257,347  | 1,392,347              |
| Unquoted - at cost   |            |                      |            |                        |
| 25,000 Equity Shares of ₹ 10/- each of Payvin Financial Services Limited               | _          |                      | 250,000    |                        |
| 1,86,285 Equity Shares of Shantilal Multiport<br>Infrastructure Pvt. Ltd. of 10/- each | 37,668,042 |                      | 37,668,042 |                        |
| 500 equity shares of ₹ 10/- each of<br>Bhanot Property & Investment Limited            | 5,000      |                      | 5,000      |                        |
| 54 shares of ₹ 25/- each of<br>The Navanagar Co Operative Bank Limited                 | 1,350      |                      | 1,350      |                        |
| 2 shares of ₹ 100/- each of<br>The Commercial Co Operative Bank Limited                | 200        |                      | 200        |                        |
| National Savings Certificates<br>(under lien with sales tax/mining authorities)        | 480,800    | 38,155,392           | 475,800    | 38,400,392             |
| Current Investments  |            |                      |            |                        |
| Investments in Mutual Funds  |            |                      |            |                        |
| Religare Liquid Fund   | 7,717,182  |                      | 10,358,020 |                        |
| IDFC Money Manager Fund  | _          |                      | 15,001,560 |                        |
| ICICI Prudential flexible Income Plan  | _          |                      | 15,874     |                        |
| Reliance Liquidity Fund  | 1,374,407  |                      | 1,304,224  |                        |
| Kotak Flexi Debt Scheme  | _          |                      | 25,002,570 |                        |
| L & T Liquid Fund  | _          |                      | 15,001,907 |                        |
| Principal Cash Management Fund   |            |                      | 27,132     |                        |
| TOTAL  |            | 9,091,589            |            | 66,711,287             |

## SCHEDULE - H INVESTMENTS (Cont.)

|  |             | 31st March, 2011<br>モ |             | 31st March, 2010<br>₹. |
|--|-------------|-----------------------|-------------|------------------------|
| Investments in Associates  |             |                       |             |                        |
| 1,700,000 Equity Shares of Ringgit 1 each of<br>Hudson MPA Sdn Bhd, Malaysia |             |                       |             |                        |
| Goodwill on Acquisition  | 37,662,910  |                       | 37,662,910  |                        |
| Carrying amount of Investment  | 10,349,100  |                       | 10,349,100  |                        |
| Accumulated Share of Profit or (Loss)  | (8,364,615) |                       | (7,071,022) |                        |
|  | 39,647,395  |                       | 40,940,988  |                        |
| EMO Ashapura, Nigeria  |             |                       |             |                        |
| Goodwill on Acquisition  | 112,884,398 |                       | _           |                        |
| Carrying amount of Investment  | 101,099,602 |                       | _           |                        |
| Accumulated Share of Profit or (Loss)  | (2,245,585) |                       | _           |                        |
|  | 211,738,415 |                       |             |                        |
| Ashapura Arcadia Logistic Private Limited                                    |             |                       |             |                        |
| Goodwill / (Capital Reserve) on Acquisition                                  | (7,825,342) |                       | (7,825,342) |                        |
| Carrying amount of Investment  | 8,375,342   |                       | 8,375,342   |                        |
| Accumulated Share of Profit or (Loss)  | (550,000)   |                       | (550,000)   |                        |
|  |             | 251,385,810           |             | 40,940,988             |
| ТОТ  | TAL .       | 298,767,791           |             | 147,445,014            |



### SCHEDULE - I CURRENT ASSETS, LOANS AND ADVANCES

|     |   |                                       | 31st March, 2011<br>₹.                  |                            | 31st March, 2010<br>₹.                  |
|-----|---|---------------------------------------|---|----------------------------|---|
| 1   | CURRENT ASSETS  |                                       |   |                            |   |
|     | Inventories   |                                       |   |                            |   |
|     | (as taken, valued and certified by the management                   | t)                                    |   |                            |   |
|     | Finished and Semi-finished Goods *                                  | 1,392,765,170                         |   | 1,334,173,704              |   |
|     | Raw Materials   | 256,972,365                           |   | 184,257,334                |   |
|     | Packing Materials   | 23,938,856                            |   | 19,780,656                 |   |
|     | Stores and Spares   | 74,562,455                            |   | 56,367,024                 |   |
|     | Materials-in- transit   | 2,960,646                             | 1,751,199,492                           |                            | 1,594,578,718                           |
|     | Sundry Debtors<br>(considered good, unless otherwise stated)        |                                       |   |                            |   |
|     | Secured:  |                                       |   |                            |   |
|     | Over six months   |                                       |   | 33,680,806                 |   |
|     | Others  |                                       |   | 229,231,937                |   |
|     |   |                                       |   | 262,912,743                |   |
|     | Unsecured:  |                                       |   | 27/ 020 2/2                |   |
|     | Over six months Others  | 312,951,196<br>1,075,535,933          |   | 376,939,342<br>944,742,025 |   |
|     | Others  | 1,388,487,129                         |   | 1,321,681,367              |   |
|     | Less : Provision for Doubtful Debts                                 | 60,035,955                            |   | 163,476,746                |   |
|     | -   | 1,328,451,174                         | 1,328,451,174                           | 1,158,204,621              | 1,421,117,364                           |
|     | Other Current Assets  | , , , , , , , , , , , , , , , , , , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                            | , |
|     | Cash on Hand  | 10,095,966                            |   | 7,873,208                  |   |
|     | Balances with scheduled banks:                                      |                                       |   |                            |   |
|     | In Fixed Deposit Accounts   | 87,994,148                            |   | 41,682,340                 |   |
|     | Funds in Transit and Cheques on Hand                                | _                                     |   | 1,308,608                  |   |
|     | Margin Money Accounts   | 662,913                               |   | 780,471                    |   |
|     | Current Accounts  | 222,640,956                           |   | 253,624,538                |   |
|     | Dividend Accounts   | 1,275,531                             | 322,669,514                             | 1,344,935                  | 306,614,100                             |
|     | TOTAL - I   |                                       | 3,402,320,180                           |                            | 3,322,310,182                           |
| II. | LOANS AND ADVANCES (unsecured, considered good unless otherwise sta | ited)                                 |   |                            |   |
|     | Advances recoverable in cash or kind or for value to be received    |                                       | 228,294,167                             |                            | 444,650,306                             |
|     | Advance payments of Taxes (net)                                     |                                       | 219,836,246                             |                            | 352,133,305                             |
|     | Trade Advances to Suppliers   | 942,467,390                           |   | 636,109,234                |   |
|     | Less : Provision for Doubtful Advances                              | 31,100,211                            | 911,367,179                             | 31,358,566                 | 604,750,668                             |
|     | Deposits  | <u> </u>                              | 124,529,235                             |                            | 84,632,378                              |
|     | Loans to Associates and Joint Ventures                              |                                       | 95,281,021                              |                            | — ·                                     |
|     | TOTAL - II  |                                       | 1,579,307,848                           |                            | 1,486,166,657                           |
|     | TOTAL - I + II  |                                       | 4,981,628,028                           |                            | 4,808,476,839                           |
|     |   |                                       |   |                            |   |

#### SCHEDULE - J CURRENT LIABILITIES AND PROVISIONS

|      |  | 31st March, 2011<br>₹. | 31st March, 2010<br>₹. |
|------|--|------------------------|------------------------|
| 1    | <b>Current Liabilities</b>                                 |                        |                        |
|      | Sundry Creditors   | 799,017,032            | 789,267,274            |
|      | Advances from Customers                                    | 73,868,142             | 39,129,048             |
|      | Investors Education & Protection Fund : Unclaimed Dividend | 1,284,628              | 1,342,805              |
|      | Statutory Liabilities                                      | 80,556,970             | 82,833,704             |
|      | Interest Accrued but not Due                               | 32,355,817             | 56,024,263             |
|      | Other Liabilities  | 450,449,018            | 472,269,629            |
|      | TOTAL I  | 1,437,531,607          | 1,440,866,723          |
| - 11 | Provisions   |                        |                        |
|      | Provision for Bonus  | 13,556,558             | 13,631,817             |
|      | Provision for Leave Encashment                             | 7,399,836              | 7,811,684              |
|      | Provision for Gratuity                                     | 1,884,243              | 777,352                |
|      | Provision for Corporate Dividend Tax                       | 1,454,605              | 1,523,872              |
|      | Provision for Shipping Claims                              | 5,620,288,244          | _                      |
|      | TOTAL II   | 5,644,583,486          | 23,744,725             |
|      | TOTAL I + II   | 7,082,115,093          | 1,464,611,448          |
|      |  |                        |                        |

#### SCHEDULE - K MISCELLANEOUS EXPENDITURE NOT WRITTEN OFF

|                           | 31st March, 2011<br>₹. | 31st March, 2010<br>₹. |
|---------------------------|------------------------|------------------------|
| Deferred Revenue Expenses | 206,692                | _                      |
| TOTAL                     | 206,692                |                        |



### SCHEDULES FORMING PART OF THE CONSOLIDATED PROFIT & LOSS ACCOUNTS

#### SCHEDULE - L SALES AND OPERATIONAL INCOME

|  |  | 2010-2011       |               | 2009-2010       |
|--|--|-----------------|---------------|-----------------|
| Sales  |  | ₹.              |               | ₹.              |
| Export Sales   | 2,349,133,569                                  |                 | 1,165,815,072 |                 |
| Local Sales  | 3,184,498,903                                  | 5,533,632,472   | 4,134,125,093 | 5,299,940,165   |
| Cargo Handling Income  | 3,101,170,703                                  | 454,958,435     | 1,131,123,073 | 1,482,114,734   |
| Forward Exchange Contract Premium  |  | (2,591,042)     |               | 2,692,521       |
| Export Incentieves and Credits   |  | 2,262,843       |               | 1,092,129       |
| Freight Receipts on Sales  |  | 168,059,394     |               | 67,407,974      |
| Shipping Operations Income   |  | 192,615,955     |               | 140,934,676     |
| Other Operational Income   |  | 18,638,441      |               | 29,063,423      |
| Service Tax Refund Claims  |  | _               |               | 2,903,926       |
| Quality Claims Received  |  | _               |               | 110,509,078     |
| TOTAL  |  | 6,367,576,498   |               | 7,136,658,625   |
| SCHEDULE - M OTHER INCOME  |  |                 |               |                 |
|  |  | 2010-2011<br>₹. |               | 2009-2010<br>₹. |
| Dividend Received on Current Investments   |  | 2,882,330       |               | 21,429,470      |
| Interest Received  |  | 35,299,652      |               | 14,117,073      |
| Profit on Sale of Investments (net)  |  | 2,040,219       |               | _               |
| Profit on Sale of Fixed Assets   |  | 11,786,925      |               | _               |
| Insurance Claims Received  |  | _               |               | 5,986,099       |
| Balance written back (net)   |  | 7,854,590       |               | _               |
| Miscellaneous Income   |  | 30,260,112      |               | 11,298,528      |
| TOTAL  |  | 90,123,828      |               | 52,831,171      |
| SCHEDULE - N CHANGE IN INVENTORY   | <u>,                                      </u> |                 |               |                 |
|  |  | 2010-2011<br>₹. |               | 2009-2010<br>₹. |
| Opening Stock  |  |                 |               |                 |
| Finished Goods and Semi-finished Goods *   |  | 1,315,042,616   |               | 1,803,006,976   |
| Closing Stock  |  |                 |               |                 |
| Finished Goods and Semi-finished Goods   |  | 1,395,725,816   |               | 1,334,173,704   |
| TOTAL  |  | (80,683,200)    |               | 468,833,273     |
| * Amount of Opening Stock of EMO Ashapura E<br>Ltd. adjusted having ceased to be a joint venture |  |                 |               |                 |

e company

| SCHEDULE - O MATERIA | LS, MINING | AND | MANUFACTURING | AND | OTHER | <b>OPERATIONAL</b> | <b>EXPENSES</b> |
|----------------------|------------|-----|---------------|-----|-------|--------------------|-----------------|
|----------------------|------------|-----|---------------|-----|-------|--------------------|-----------------|

|  |               | 2010-2011<br>₹. |             | 2009-2010<br>₹. |
|--|---------------|-----------------|-------------|-----------------|
| Materials Consumed   |               |                 |             |                 |
| Opening Stock *  | 161,307,779   |                 | 103,733,505 |                 |
| Purchases and Expenses   | 522,958,592   |                 | 441,868,448 |                 |
|  | 684,266,371   |                 | 545,601,953 |                 |
| Closing Stock  | 256,972,365   | 427,294,006     | 184,257,334 | 361,344,620     |
| Mining Expenses  |               |                 |             |                 |
| Rent and Royalty   | 131,553,401   |                 | 159,089,868 |                 |
| Mineral Digging, Carting and   |               |                 |             |                 |
| Other Mining Expenses  | 330,942,421   | 462,495,822     | 303,476,051 | 462,565,919     |
| Manufacturing and Processing Expenses  |               |                 |             |                 |
| Packing Materials Consumption and Expenses   | 107,774,976   |                 | 88,252,953  |                 |
| Machinery Repairs and Maintenance  | 41,159,143    |                 | 42,946,680  |                 |
| Power and Fuel   | 250,562,891   |                 | 186,038,759 |                 |
| Carriage Inward  | 62,476,147    |                 | 45,274,120  |                 |
| Stores & Spares Consumed   | 61,222,343    |                 | 85,794,219  |                 |
| Wages  | 32,019,851    |                 | 9,737,128   |                 |
| Other Expenses   | 125,064,368   | 680,279,719     | 68,341,280  | 526,385,139     |
| Ship Operating Expenses  |               | 177,340,866     |             | 136,202,163     |
| Trading Purchases  |               | 1,373,197,445   |             | 1,138,688,132   |
| TOTAL  |               | 3,120,607,858   |             | 2,625,185,972   |
| * Amount of Opening Stock of EMO Ashapura<br>Ltd. adjusted having ceased to be a joint ven |               | 3               |             |                 |
| SCHEDULE - P SELLING AND DISTRIBUT   | TION EXPENSES | 5               |             |                 |
|  |               | 2010-2011<br>₹. |             | 2009-2010<br>₹. |
| Discount and Rate Difference   |               | 2,491,025       |             | 1,782,506       |
| Sales Commission   |               | 28,846,952      |             | 41,783,111      |
| Export Freight and Insurance   |               | 389,816,330     |             | 125,132,892     |
| Cargo Handling Expenses  |               | 394,450,866     |             | 1,039,811,162   |
| Shipment and Other Expenses  |               | 1,035,370,818   |             | 1,314,707,250   |
| TOTAL  |               | 1,850,975,991   |             | 2,523,216,920   |



| SCHEDULE - Q ADMINISTRATIVE AND OTH                  | ER EXPENSES             |                        |                         |                 |
|--|-------------------------|------------------------|-------------------------|-----------------|
|  |                         | 2010-2011              |                         | 2009-2010       |
| Personnel Costs                                      |                         | ₹.                     |                         | ₹.              |
| Salaries, Wages, Bonus and Other Expenses            | 245,250,739             |                        | 235,436,698             |                 |
| Contribution to PF, ESI and other Funds              | 20,580,999              |                        | 26,075,253              |                 |
| Staff Welfare & Insurance                            | 17,729,913              |                        | 15,909,932              |                 |
| Directors' Remuneration                              | 9,600,000               | 293,161,651            | 9,600,000               | 287,021,883     |
| Administrative and Other Expenses                    |                         |                        |                         |                 |
| Travelling Expenses (including Directors' travelling |                         |                        |                         |                 |
| of ₹ 1,246,877; previous year ₹. 1,733,858)          | 35,288,591              |                        | 36,197,714              |                 |
| Rent Rates and Taxes                                 | 27,978,907<br>8,557,241 |                        | 28,029,028<br>8,251,045 |                 |
| Insurance Premiums                                   | 4,528,470               |                        | 4,153,425               |                 |
| Repairs to Buildings and Others                      | 11,948,347              |                        | 11,892,144              |                 |
| Advertisement and Business Promotion Expenses        | 10,921,216              |                        | 12,357,913              |                 |
| Directors' Sitting Fees                              | 200,000                 |                        | 222,750                 |                 |
| Legal and Professional Fees                          | 84,922,795              |                        | 113,341,668             |                 |
| Payments to Auditors                                 | 5,328,592               |                        | 4,669,116               |                 |
| Bad Debts and Advances Written Off (net)             | _                       |                        | 59,771,045              |                 |
| Provision for Doubtful Debts & Advances              | 19,830,829              |                        | 5,244,926               |                 |
| Bank Discounts, Commission and Other Charges         | 29,624,616              |                        | 28,392,313              |                 |
| Donations  | 6,546,835               |                        | 5,298,300               |                 |
| Loss on Sale / Disposal of Assets                    | _                       |                        | 100,672                 |                 |
| Loss on Sale of Investments                          | _                       |                        | 8,387,302               |                 |
| Preliminary Expenses Written Off                     | 628,000                 |                        | 4,372                   |                 |
| General Expenses                                     | 113,605,801             | 359,910,240            | 135,602,897             | 461,916,634     |
| TOTAL  | -                       | 653,071,891            |                         | 748,938,517     |
| SCHEDULE - R INTEREST                                |                         |                        |                         |                 |
| SCHEDOLE - R INTEREST                                |                         | <b>2010-2011</b><br>₹. |                         | 2009-2010<br>₹. |
| Working Capital Finance                              |                         | 345,819,939            |                         | 440,519,810     |
| Term Loans   |                         | 94,045,510             |                         | 149,284,069     |
| Others   |                         | 2,092,765              |                         | 5,503,178       |
| TOTAL  |                         | 441,958,214            |                         | 595,307,056     |

#### SCHEDULE – S NOTES ON CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 3 Ist MARCH 2011

- a. Figures in the brackets are the figures for the previous year, unless otherwise stated.
- b. All the amounts are stated in Indian Rupees, unless otherwise stated.
- c. Previous year's figures are regrouped and rearranged, wherever necessary.

#### **Basis of Presentation of Financial Statements**

The consolidated financial statements relate to Ashapura Minechem Limited ("the Company"), its subsidiary companies, joint venture companies and associates. The consolidated accounts have been prepared on the following basis:

- a. The financial statements of the subsidiaries, joint ventures and associates used in the consolidation are drawn up to the same reporting date as that of the parent company, i.e. year ended 31st March, 2011 except for a foreign associate company, EMO Ashapura Energy and Mining Limited– Nigeria where the accounts are last drawn up to 31st December, 2010.
- b. The financial statements of the subsidiaries, joint venture companies and associates are audited except for two foreign associates, Hudson MPA SDN BHD–Malaysia and EMO Ashapura Energy and Mining Limited Nigeria where the financial statements are unaudited as provided by the company.
- c. The consolidated financial statements present the consolidated accounts of Ashapura Minechem Limited with its following subsidiaries, joint ventures and associates.

Proportion of
Ownership
Interest as at
31<sup>st</sup> March, 2011
(either directly or through subsidiaries)

#### **Subsidiaries:**

| 1  | Ashapura International Limited                | 100.00 % |
|----|---|----------|
| 2  | Ashapura Claytech Limited                     | 95.25 %  |
| 3  | Bombay Minerals Limited                       | 100.00 % |
| 4  | Prashansha Ceramics Limited                   | 100.00 % |
| 5  | Peninsula Property Developers Private Limited | 100.00 % |
| 6  | Sharda Consultancy Private Limited            | 100.00 % |
| 7  | Ashapura Consultancy Service Private Limited  | 100.00 % |
| 8  | Ashapura Minechem (UAE) FZE                   | 100.00 % |
| 9  | Ashapura Holdings (UAE) FZE                   | 100.00 % |
| 10 | Ashapura Maritme FZE                          | 100.00 % |
| П  | Asha Prestige Co.                             | 100.00 % |
| 12 | Ashapura Aluminium Limited                    | 100.00 % |
| 13 | PT Ashapura Resources - Indonesia             | 100.00 % |

#### Joint Ventures:

| I | Ashapura Volclay Limited                   | 50.00 % |
|---|--|---------|
| 2 | Ashapura Volclay Chemicals Private Limited | 50.00 % |
| 3 | Ashapura Amcol NV – Antwerp                | 50.00 % |
| 4 | Sohar Ashapura Chemicals LLC               | 40.00 % |



#### **Associates:**

| I | Hudson MPA SDN BHD – Malaysia                    | 25.00 % |
|---|--|---------|
| 2 | Ashapura Arcadia Logistic Private Limited        | 50.00 % |
| 3 | Emo Ashapura Energy and Mining Limited – Nigeria | 48.00 % |

d. The financial statements have been prepared in accordance with Generally Accepted Accounting Principles ("GAAP") in India, the Accounting Standards prescribed under the Companies (Accounting Standards) Rules, 2006 and the relevant provisions of the Companies Act, 1956, to the extent applicable, and are based on the historical cost convention on an accrual basis.

#### 2 Principles of Consolidation

- a. The financial statements of the Company and its subsidiary companies have been combined on a line-by-line basis by adding together the book values of like items of the assets, liabilities, income and expenses, after fully eliminating there from intragroup balances and intra-group transactions as per Accounting Standard (AS) 21 "Consolidated Financial Statements" prescribed under the Companies (Accounting Standards) Rules, 2006.
- Interests in joint ventures have been accounted by using the proportionate consolidation method as per Accounting Standard
  (AS) 27 "Financial Reporting of Interest in Joint Ventures" prescribed under the Companies (Accounting Standards) Rules,
  2006.
- c. Interests in associates have been accounted for by using the equity method as per Accounting Standard (AS) 23 "Accounting for Investments in Associates in Consolidated Financial Statements" prescribed under the Companies (Accounting Standards) Rules, 2006.
- d. The financial statements of the parent company and its subsidiaries and joint ventures have been consolidated using uniform account policies for like transactions and other events in similar circumstances.
- e. The excess of cost to the parent company of its investment in each of the subsidiary over its share of equity in the respective subsidiary, on the acquisition date, is recognized in the financial statements as Goodwill on Consolidation and carried in the Balance Sheet as an asset.
- f. The investment in associates is initially recorded at cost. Goodwill and/or Capital Reserve arising at the time of acquisition and the carrying amount is adjusted to recognize the share of profit or loss of the invested after the date of acquisition.

#### 3 Significant Accounting Policies

#### **Use of Estimates:**

The preparation of financial statements in conformity with GAAP requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### **Fixed Assets:**

Tangible Assets are stated at cost less depreciation. All costs incurred till the date the asset is ready for use, including interest on loans relating to the acquisition, installation and substantial modification to the fixed assets are capitalized and included in the cost of the respective fixed assets.

Depreciation is provided at the rates and in the manner specified in the Schedule XIV in accordance with the provisions of section 205 (2) (b) of the Companies Act, 1956.

The assets of foreign subsidiaries, joint venture companies and associates are depreciated over the estimated useful life of the respective assets.

#### **Investments:**

Long-term investments are stated at cost. Provision, if any, is made for permanent diminution in the value of investments. Current investments are stated at lower of cost or market value determined category wise. Dividends/interests are accounted for as and when the right to receive the same is established.

#### **Inventories:**

Raw Materials and Stores and Spares are valued at cost determined on FIFO basis or net realizable value, whichever is lower.

Stock of finished and semi-finished goods is valued at lower of the cost or net realizable value.

#### Sales:

Sales comprise of sale of goods and services and are stated net of inter division transfer of sales and services.

#### **Mining Expenses:**

Expenses incurred on mining including removal of overburden of mines are charged to the profit & loss account as mining cost on the basis of quantity of minerals mined during the year since removal of overburden and mining are carried out concurrently and relatively within short period of time. Mining restoration expenses are annually reviewed and provided for.

#### **Research and Development Expenses:**

Revenue expenditure on Research & Development is charged against the profit for the year in which it is incurred. Capital expenditure on Research and Development is shown as an addition to the fixed assets and is depreciated on the same basis as other fixed assets.

#### **Foreign Currency Transactions:**

- a. Foreign currency transactions are accounted for at the rates prevailing on the date of transactions. Exchange rate differences related to sales and other transactions are dealt with in the profit & loss account.
- b. Monetary assets and liabilities related to foreign currency transactions remaining unsettled at the end of the year are translated at the closing rates and profit or loss arising there from is dealt with in the profit & loss account.
- c. In respect of forward foreign exchange contracts, the difference between the forward rate and exchange rate at the inception of the contract is recognized as income or expense, as the case may be, over the life of the contract.
- d. Realized gain or loss on cancellation of forward exchange contracts are recognized in the profit and loss account for the year in which they are cancelled.
- e. Operations of the foreign subsidiary and joint venture companies are classified as non-integral. Revenue items of the foreign subsidiary and joint venture companies are translated at average rate. Monetary assets and liabilities of the foreign subsidiary and joint venture companies are translated at the closing rate.

In respect of operations of the foreign subsidiary and joint venture companies, the translation of functional currency into reporting currency is performed for the consolidation purpose. The gain or loss resulting from such translation is recognized in foreign currency translation reserve.

#### **Financial Derivatives Transactions:**

In view of the legal advice received by the Company that the financial derivative contracts are void, the Company has not provided for unpaid claims of the counter parties and similarly, written back provisions made for such unpaid claims/converted loans in connection with such losses. The Company has, however, accounted for such claims wherever paid due to uncertainty of recovery of such claims.

#### **Borrowing Costs:**

Net cost of borrowed funds for the projects are capitalized and included in the cost of fixed assets till its completion and other borrowing costs are recognized as expenses in the period in which they are incurred.

#### **Deferred Revenue Expenditure:**

Deferred revenue expenditure covered under Accounting Standard (AS-26) issued by the institute of Chartered Accountants of India and against which no intangible assets are acquired, are charged to the profit & loss account. Other deferred revenue expenditure is amortized over a period of time over which the benefit of such expenditure is likely to accrue.

#### **Employee Stock Option Based Compensation:**

The compensation cost of stock options granted to the employees is calculated using intrinsic value of the stock options. The compensation expenses are amortized uniformly over the vesting period of the option.

#### **Employee Benefits:**

Post-employment benefit plans

Defined Contribution Plan: Contribution for provident fund are accrued in accordance with applicable statutes and deposited with the Regional Provident Fund Commissioner.



Defined Benefit Plan: The liabilities in respect of gratuity and leave encashment are determined using Projected Unit Credit Method with actuarial valuation carried out as at balance sheet date. Actuarial gains and losses are recognized in full in the profit and loss account for the period in which they occur.

Contributions in respect of gratuity are made to the Group Gratuity Scheme with Life Insurance Corporation of India. Employee benefits recognized in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognized past service cost and as reduced by the fair value of respective fund.

#### **Short-term employee benefits:**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for services rendered by employees is recognized during the period when the employee renders the service.

In respect of the foreign subsidiaries and joint venture companies, the provision for employee benefits is made in accordance with the respective local statutes applicable.

#### **Taxation:**

Provisions are made for current income tax based on tax liability computed in accordance with relevant tax rates and tax laws. Deferred tax is recognized, subject to the consideration of prudence, on timing difference, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

#### **Earning Per Share:**

Basic earning per share is computed by dividing the net profit attributable to equity shareholders for the year by weighted average number of equity shares outstanding during the year. Diluted earning per share is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding at year-end.

#### **Provision and Contingencies:**

The company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that probably will not require an outflow of resources or where a reliable estimate of the obligation cannot be made.

4. Certain foreign currency derivatives contracts entered into by the Company with the various bankers are under litigation at various stages. Based on the legal opinion obtained by the Company, these contracts are void in nature and cannot be legally enforced.

In view of the above,

- (i) The Company has, in the previous year, written back ₹ 10,334.50 lacs (net of deferred tax ₹ 6,821.80 lacs) liabilities on account of the provision for such foreign currency derivatives losses; and not provided for foreign currency derivatives losses of ₹ 2,945.18 lacs in the earlier year.
- (ii) Apart from the above, the Company has also not provided for the losses arising during the year on foreign currency derivatives contracts aggregating to ₹ 5,697.53 lacs.
- (iii) The Company has, during the year, also written back certain loans aggregating to ₹ 5,000.00 lacs which, in the opinion of the management and based on the legal advice obtained by the Company, are related to foreign currency derivatives losses and are voidable and cannot be legally enforced.
- (iv) The mark to market (MTM) valuation of foreign currency derivatives outstanding as on the balance sheet date in accordance with the announcement dated 29th March 2008 by the Institute of Chartered Accountants of India, indicates loss of ₹3,084.28 lacs, which is not provided for by the company.

5. The company had entered into Contract of Affreightment (COA) with four Shipping Companies viz. (i) British Marine, (ii) IHX Pacific (UK), (iii) Eitzen Bulk A/S and (iv) Armada (Pte) Singapore.

The company has settled the claim of British Marine Plc, for US \$ 4.00 million as against Award passed for US \$ 110 million, which was initially claimed by British Marine Plc.

The company is facing three applications for enforcement of ex-parte awards passed in respect of three COA in the Bombay High Court filed by remaining three shipping companies. The quantum of awards is as under;

| Shipping Company            | US \$ million |
|-----------------------------|---------------|
| IHX (UK) Limited            | 24.22         |
| Eitzen Bulk S/A             | 36.30         |
| Armada (Singapore) Pte Ltd. | 65.55         |
| Total                       | 126.07        |

Since the award of claims of each of the three shipping companies were heavily exaggerated. the company has, much prior in time to filing of the application for enforcement of the award, initiated legal proceedings against the alleged arbitration awards by filing an Application under Section 34 of the Arbitration & Conciliation Act, 1996 against each of the three shipping companies in the Court of Civil Judge at Jamkhambaliya on the ground of opposed to the public policy of India. The application under Section 34, of the Arbitration & Conciliation Act, 1996 was filed at Jamkhambaliya, Gujarat since the said COA was to be performed at ports falling within the jurisdiction of the courts at Jamkhambaliya, Gujarat.

By an order dated 20th December 2010, passed in the Petition filed by IHX Pacific (UK) Ltd. (a) under Section 9 (being arbitration petition No.25 of 2010) and (b) Section 44 to 47 (being arbitration petition No.24 of 2010) of the Arbitration and Conciliation Act, 1996, the company has been allowed to contest the proceedings including Application under Section 34 provided the company furnishes security to an extent of US \$ 24,157,442 plus £ 5,000. (appx. ₹ 10,772.98 lacs)

Aggrieved by the above order the company has preferred an appeal before the divisional bench of Bombay High Court, wherein the matter got stayed.

IHX (UK) Ltd. moved to the Supreme Court and at present matter is pending before the Supreme Court.

Till March 2010, the company has shown the shipping claims of various companies as contingent liabilities and not acknowledged as debt. In view of the above developments, the Board of Directors sought an opinion from the independent legal expert.

Based on the opinion, the company has decided "Strictly Without Prejudice and Without Admitting the claims of the shipping companies" to make the provision of  $\mathfrak{T}$  562.03 cr. (US \$ 126.07 million) in current year against the shipping claims.

- 6. The Company has disclosed only such policies and notes from the individual financial statements, which fairly present the needed disclosures. Lack of homogeneity and other similar considerations made it desirable to exclude some of them, which in the opinion of the management, could be better viewed, when referred from the individual financial statements.
- 7. In the opinion of the Directors, the current assets, loans and advances are approximately of the value as stated in the balance sheet, if realized in the ordinary course of the business. The provision of all known liabilities is adequate and not in excess of the amount reasonably required.
- 8. Balances with Debtors, Creditors and for Loans and Advances are subject to confirmations from the respective parties and reconciliation, if any, in many cases. In absence of such confirmations, the balances as per books have been relied upon by the Auditors.
- 9 Sundry Debtors for more than six months include ₹ 1,239,603 ( ₹ 3,741,325) due from firms/companies in which some of the directors are interested.
- 10. Based on the certain developments as stated in the note no. 5 above and on the principle of prudence, the management felt it proper not to provide for deferred tax assets arising out of the carried forward business loss under the Income Tax Act, and also to reverse the deferred tax assets accounted for in the earlier years in accordance with the Accounting Standard (AS) 22 prescribed under the Companies (Accounting Standards) Rules, 2006. Accordingly, deferred tax assets of ₹ 91.00 crores are charged to the profit & loss account for the year.

Accordingly, deferred tax liability of  $\stackrel{?}{\stackrel{?}{\sim}}$  921,029,993,00 (net) arising during the year is debited to the profit & loss account. Details of the balance of  $\stackrel{?}{\stackrel{?}{\sim}}$  9,640,599 are as under:

| Particulars                                 | ₹           |
|---|-------------|
| Depreciation                                | 17,355,316  |
| Disallowances u/s 43B of the Income Tax Act | (7,714,717) |
| Total                                       | (9,640,599) |



- 11. Extra Ordinary Items ₹ 21,473,027 are losses suffered at various locations of the company due to natural calamities.
- 12. The proportionate share of assets, liabilities, income and expenses in respect of the Company having interest in the jointly controlled entities, Ashapura Volclay Limited (holding: 50%), Ashapura Volcaly Chemicals Pvt. Limited (holding: 50%) and Ashapura Amcol NV (holding: 50%) are as under:

|   | Current Year               | Previous Year |              |
|---|----------------------------|---------------|--------------|
|   | ₹. In Lacs                 | ₹. In Lacs    |              |
| Assets  |                            |               |              |
| Fixed Assets(Net Block including WIP)   | 6,599.22                   | 5,970.75      |              |
| Investments   | 10.00                      | 10.00         |              |
| Current Assets  | 3,416.85                   | 2,695.66      |              |
| Loans and Advances  | 377.15                     | 408.30        |              |
| Miscellaneous Expenditure   | _                          | 959.99        |              |
| Total   | 10,403.22                  | 10,044.70     |              |
| Liabilities   |                            |               |              |
| Secured Loans   | 1,955.33                   | 1023.48       |              |
| Deferred Sales Tax Liabilities  | 173.64                     | 220.24        |              |
| Unsecured Loans   | 2,989.23                   | 2,206.23      |              |
| Deferred Tax Liabilities  | 156.62                     | 55.87         |              |
| Current Liabilities and Provisions  | 2,251.05                   | 1,843.60      |              |
| Total   | 7,525.87                   | 5,293.54      |              |
| Income  |                            |               |              |
| Sales and Operational Income  | 8,371.04                   | 6,780.27      |              |
| Other Income  | 8.66                       | 45.29         |              |
| Total   | 8,379.70                   | 6,8245.56     |              |
| Expenditure   |                            |               |              |
| Manufacturing and Other Expenses  | 5.086.59                   | 3,608.86      |              |
| Interest  | 137.14                     | 130.24        |              |
| Depreciation  | 584.08                     | 517.87        |              |
| Total   | 5,807.82                   | 4256.98       |              |
| 13. CONTINGENT LIABILITIES: (other than the   | nose stated in note no. 4) |               |              |
|   |                            | 2010-2011     | 2009-2010    |
|   |                            | (₹. in Lacs)  | (₹. in Lacs) |
| <ul> <li>In respect of guarantees given by the bank / fi institution and counter guaranteed by the Con</li> </ul> |                            | 2,362.62      | 2,505.87     |
| <ul> <li>Guarantees to banks against credit facilities exto group companies</li> </ul>                            | tended                     | 11,235.06     | 8,531.00     |

| c. Guarantees given to others on behalf of inter-group companies  | _               | 830.23          |
|---|-----------------|-----------------|
| d. Guarantees given to various Government Authorities and Others  | 4,509.11        | 4,387.84        |
| e. In respect of guarantees given by the company  | 595.37          | 460.78          |
| f. In respect of disputed Income Tax liabilities  | 626.20          | 492.92          |
| g. Claims against the company not acknowledged as debt  | 708.98          | 59613.18        |
| h. In respect of contracts remaining to be executed   | 222.67          | 177.97          |
| i. In respect of Other matters  | 429.79          | 173.07          |
| 14. Advances recoverable in cash or in kind or for value to be received includes:                               |                 |                 |
|   | 2010-2011<br>₹. | 2009-2010<br>₹. |
| Loans to Body Corporates and Others   | 59,276,765      | 32,183,010      |
| Loans and Advances to Staff   | 11,926,791      | 12,964,543      |
| Trade advance to firms and companies in which some  |                 |                 |
| of the Directors are interested   | 43,501,243      | 47,664,611      |
| Security deposit towards land and premises to Directors and Firms in which some of the Directors are interested | 13,737,977      | 13,500,000      |
| Claims Receivable   | 6,569,304       | 201,317,302     |
| Unrealized Gain on Forward Exchange Contracts   | _               | 3,262,500       |
| Prepaid Expenses  | 13,627,980      | 8,947,513       |
| 1 repaid Expenses   | 13,027,700      | -,,             |
| Other Advances and Receivables  | 79,654,107      | 124,810,827     |

#### 15. Related Party Transactions:

#### a. Associates:

- Ashapura Shipping Limited
- Ashapura Volclay Limited
- Ashapura Volclay Chemicals Private Limited
- Ashapura Exports Private Limited
- Ashapura Mineral Company
- Sharda Industrial Corporation
- Prabhudas Vithaldas
- K.M.Mehta
- Ashapura Infin Private Limited
- Hudson MPA Sdn Bhd, Malaysia
- Ashapura Amcol NV, Antwerp
- Emo Energy & Mining Co. Limited, Nigeria
- Ashapura Arcadia Logistic Private Limited
- Shantilal Multiport Infrastructure Private Limited (for part of the year)
- P T Ashapura, Indonesia
- Alatge Stone Crushing Industries
- Gem Ashapura Granite (Gujarat) Pvt Limited

#### b. Key Management Personnel:

- Mr. Navnitlal R Shah
- Mr. Chetan Shah
- Mrs. Dina C Shah



| Particulars of Transactions   | 2010-2011                          | 2009-2010          |
|---|------------------------------------|--------------------|
|   | ₹.                                 | ₹.                 |
| Associates:   |                                    |                    |
| Sales of Materials  | 119,969,884                        | 170,065,599        |
| Purchases of Materials  | 880,585                            | 41,553,390         |
| Interest received   | 5,236,250                          | 7,214,487          |
| Interest Paid   | _                                  | 16,457,930         |
| Export Shipment & Other Expenses                                    | 6,633,209                          | 36,144,884         |
| Lease Rent Paid   | 240,000                            | 1,440,000          |
| Reimbursement of Administrative Expenses                            | 37,478,704                         | 47,243,212         |
| Miscellaneous Income  | 823,082                            | 198,215,628        |
| Machinery Hire Charges  | 2,744,816                          |                    |
| Outstanding Balances as on 31st March, 2011                         |                                    |                    |
| Sundry Creditors  | 6,961,166                          | 58,513,303         |
| Sundry Debtors  | 112,813,896                        | 221,852,283        |
| Loans and Advances  | 53,904,205                         | 45,886,005         |
| Loans Taken   | _                                  | 232,199,296        |
| Advance from Customers  | 19,374,638                         | _                  |
| Security Deposits   | 72,412,010                         | 48,200,000         |
| Trade Advances  | 32,307,053                         | _                  |
| Key Management Personnel:   |                                    |                    |
| Remuneration and Perquisites  | 98,34,000                          | 9,834,000          |
| Rent Paid   | 1,80,000                           | 180,000            |
| Outstanding Balances as on 31st March, 2011                         |                                    |                    |
| Sundry Creditors  | 98,581                             | 180,000 c          |
| Security Deposits   | 1,000,000                          | 2,800,000 d        |
| In accordance with the Accounting Standard (AS) - 20 on "Earnings p | er Share" prescribed under the Cor | npanies (Accountin |

16. In accordance with the Accounting Standard (AS) - 20 on "Earnings per Share" prescribed under the Companies (Accounting Standards) Rules 2006, the earning per share is as under:

| Particulars                                     | 2010-2011       | 2009-2010   |
|---|-----------------|-------------|
| Profit / (Loss) After Tax and Minority Interest | (6,020,640,655) | 307,196,955 |
| Weighted average number of equity               |                 |             |
| shares for computation of basic EPS             | 78,986,098      | 78,986,098  |
| Weighted average number of equity               |                 |             |
| shares for computation of diluted EPS           | 78,986,098      | 78,986,098  |
| Nominal value of equity share                   | 2.00            | 2.00        |
| Earning per Share – Basic/Diluted               | (76.22)         | 3.89        |

- 17. Figures pertaining to the subsidiary companies as well as a joint venture companies have been reclassified wherever necessary to bring them in line with the Parent Company's financial statements.
- 18. Figures for the previous year are regrouped and rearranged, wherever necessary.

Signatures to Schedules A to S

As per our Report of even date

For SANGHAVI & COMPANY

Chartered Accountants FRN: 109099W

sd/-

MANOJ GANATRA

Partner

Membership No. 043485

Place: Mumbai
Date: 30<sup>th</sup> May, 2011

For and on Behalf of the Board of Directors

sd/- sd/-

NAVNITLAL SHAH CHETAN SHAH

Executive Chairman Managing Director and Chief Executive Officer

sd/-

**RAJIV GANDHI**Chief Financial Officer
SACHIN POLKE
Company Secretary

Place : Mumbai Date : 30<sup>th</sup> May, 2011

sd/-

#### FINANCIAL DETAILS OF THE SUBSIDIARY COMPANIES

| Name of the Subsidiary Companies PARTICULARS          | Ashapura<br>International<br>Limited<br>(₹) | Ashapura<br>Claytech<br>Limited<br>(₹) | Bombay<br>Minerals<br>Limited<br>(₹) | Prashansha<br>Ceramics<br>Limited<br>(₹) | Penisula<br>Property<br>Developers<br>(P) Limited |
|---|---|--|--------------------------------------|--|---|
| Capital   | 30,000,000                                  | 35,799,000                             | 2,180,800                            | 14,500,000                               | 100,000   |
| Reserves (including balance in profit & loss account) | 144,622,050                                 | 16,870,064                             | 202,830,660                          | (39,295,735)                             | (864,839)   |
| Total Assets  | 446,385,363                                 | 82,072,215                             | 622,298,333                          | 10,654,230                               | 1,269,957   |
| Total Liabilities                                     | 271,763,313                                 | 29,403,150                             | 417,286,873                          | 35,449,966                               | 2,034,796   |
| Investments (except investments in Subsidiary(ies)#)  | 96,000                                      | 7,717,182                              | 6,450                                | 135,100                                  | _   |
| Turnover (including Other Income)                     | 779,073,788                                 | 47,372,270                             | 282,688,823                          | 839                                      | 120,000   |
| Profit/(Loss) Before Taxation                         | 69,331,835                                  | 6,007,628                              | 57,183,954                           | (756,200)                                | (39,796)  |
| Provision for taxation                                | 23,995,766                                  | 1,875,406                              | 19,658,000                           | _  | (57,036)  |
| Profit/(Loss) After Taxation                          | 45,336,069                                  | 4,132,222                              | 37,525,954                           | (756,200)                                | 17,240  |
| Proposed Dividend                                     | _   | _                                      | _                                    | _  | _   |
| Misc. Exp – not written off                           | _   | _                                      | _                                    | _  | _   |

<sup>\*</sup> Balance Sheet Items are translated at closing Exchange Rate of USD I = ₹. 44.58(As on 31/03/2011) (rounded off to the nearest Rupee) # Details of Investment by the Company's Subsidiaries:

| Name of the Subsidiary Company | Particulars of Investments       | Nature of Investments |
|--------------------------------|----------------------------------|-----------------------|
| Bombay Minerals Limited        | Prashansha Ceramics Limited      | Equity Shares         |
| Ashapura Minechem (UAE) FZE    | Ashapura Holdings (UAE) FZE      | Shares                |
| Ashapura Holdings (UAE) FZE    | Ashapura Maritime FZE            | Shares                |
| Ashapura Maritime FZE          | Asha Prestige Co                 | Shares                |
| Ashapura Minechem (UAE) FZE    | PT. Ashapura Resources Indonesia | Shares                |

<sup>\*</sup> I Dhs. = USD 3.67

#### Note:

- 1. The Ministry of Corporate Affairs, Government of India, vide General Circular No. 2 and 3 dated 8<sup>th</sup> February, 2011 and 21st Act, 1956. Accordingly, the Annual Report of the Company does not contain the individual financial statements of its subsidiaries. available these documents and the related details upon request by any investor of the Company and of its Subsidiaries, on all Building, 278, 3<sup>rd</sup> Floor, Dr. D. N. Road, Fort, Mumbai 400001.
- 2. The Annual Accounts of Asha Prestige Co. has been consolidated with the Annual Accounts of Ashapura Maritime FZE (the Holding Company).

Place: Mumbai Date: 30<sup>th</sup> May, 2011



| OR THE YEAR                          | R ENDED 31st M                                     | IARCH, 2011                      |                                   |                                   |                             | ount in ₹.)                           |
|--------------------------------------|--|----------------------------------|-----------------------------------|-----------------------------------|-----------------------------|---------------------------------------|
| Sharda<br>Consultancy<br>(P) Limited | Ashapura<br>Consultancy<br>Services (P)<br>Limited | Ashapura<br>Aluminium<br>Limited | Ashapura<br>Minechem<br>(UAE) FZE | Ashapura<br>Holdings<br>(UAE) FZE | Ashapura<br>Maritime<br>FZE | PT Ashapura<br>Resources<br>Indonesia |
| (₹)                                  | (₹)  | (₹)                              | (₹)                               | (₹)                               | (₹)                         | (₹)                                   |
| 100,000                              | 100,000  | 500,000                          | 123,874,000*                      | 1,822,074*                        | 1,822,074*                  | 44,580,000                            |
| (8,679,724)                          | (15,486,872)                                       | (12,994,744)                     | 577,974,306*                      | (3,412,733)*                      | (341,073,689)*              | (9,843,844)                           |
| 5,433,514                            | 8,084,859  | 182,631,049                      | 952,664,168*                      | 47,936,384*                       | 639,998,014*                | 35,821,679 <sup>-</sup>               |
| 14,013,236                           | 23,471,733   | 195,125,793                      | 250,815,862*                      | 49,527,043*                       | 979,249,630*                | 1,085,523                             |
| _                                    | _  | 1,374,407                        | 308,990,533*                      | 6,999,060*                        | _                           | _                                     |
| 310,128                              | 930,191  | 901,082                          | 114,979,800**                     | _                                 | 207,698,891**               | 521,561*                              |
| (699,484)                            | (931,378)  | (11,927,629)                     | (25,278,156)**                    | (990,497)**                       | (66,205,298)**              | (9,881,382)*                          |
| 348,334                              | 357,889  | 44,923                           | _                                 | _                                 | _                           | _                                     |
| (10,47,818)                          | (1,289,267)  | (11,972,553)                     | (25,278,156)**                    | (990,497)**                       | (66,205,298)**              | (9,881,382)*                          |
| _                                    | _  | _                                | _                                 | _                                 | _                           | _                                     |
|                                      |  |                                  |                                   | _                                 |                             |                                       |

<sup>\*\*</sup> Revenue Items are translated at an average Exchange Rate of USD I =  $\frac{1}{2}$ . 44.75 (As on 31/03/2011) (rounded off to the nearest Rupee)

| Face Value | No. of Shares | Amount in ₹. |
|------------|---------------|--------------|
| ₹. 10/-    | 750,000       | 7,500,000/-  |
| AED 150000 | 1             | 1,822,071/-  |
| AED 150000 | 1             | 1,822,071/-  |
| USD I/-    | 100           | 4,458/-      |
| USD I/-    | 1,000,000     | 44,580,000/- |

February, 2011, respectively has granted a general exemption from compliance with provisions of Section 212 of the Companies However, a gist of the financial details of the Subsidiary Companies is contained in the Annual Report. The Company will make working days except Saturday and holidays, between 11 am to 1 pm at the Registered Office of the Company at Jeevan Udyog

#### For and on behalf of the Board of Directors

Sd/-SACHIN POLKE Company Secretary Sd/- **RAJIV GANDHI** Chief Financial Officer Sd/-NAVNITLAL R. SHAH Executive Chairman Sd/-CHETAN SHAH Managing Director

#### **CONSOLIDATED FINANCIAL HIGHLIGHTS**

(₹. In Millions)

|   |            |            |            |             | ,           |
|---|------------|------------|------------|-------------|-------------|
| PROFIT / LOSS   | 2010-2011  | 2009-2010  | 2008-2009  | 2007-2008   | 2006-2007   |
| Sales & Operational Income  | 6,367.58   | 7,136.66   | 9,612.64   | 17,336.65   | 12,791.54   |
| Operating Expenses  | (5,543.97) | (6,366.50) | (8,921.25) | (15,169.27) | (10,720.88) |
| Foreign Currency Fluctuation (Loss) / Gain                                    | (65.79)    | (250.44)   | (4,470.94) | 50.48       | (67.11)     |
| Operating Profit / (Loss)   | 757.82     | 519.72     | (3,779.55) | 2,217.86    | 2,003.55    |
| Other income  | 90.12      | 52.83      | 131.43     | 128.04      | 68.64       |
| Interest  | (441.96)   | (595.31)   | (283.40)   | (161.68)    | (136.94)    |
| Depreciation, Tax, Prior Period Adjustments & Extraordinary/Exceptional Items | (6,422.88) | 335.03     | 1,041.36   | (571.68)    | (629.22)    |
| Share of (Loss) / Profit in Associate Companies                               | (3.54)     | (4.66)     | (2.19)     | 4.45        | (3.34)      |
| Minority Interest   | 0.20       | 0.42       | (0.70)     | (0.56)      | (0.70)      |
| Net Profit / (Loss)   | (6,020.24) | 307.20     | (2,893.05) | 1,616.42    | 1,301.98    |
| NET WORTH   | 2010-2011  | 2009-2010  | 2008-2009  | 2007-2008   | 2006-2007   |
| Equity Share Capital  | 157.97     | 157.97     | 157.97     | 157.94      | 78.24       |
| Reserve & Surplus   | 1,506.52   | 2,829.80   | 2,543.81   | 5,384.43    | 3,952.38    |
| Miscellaneous Expenditure   | (0.21)     | _          | (0.67)     | (1.43)      | (3.19)      |
| NET WORTH   | 1,664.49   | 2,987.77   | 2,701.11   | 5,540.94    | 4,027.43    |

# ASHAPURA MINECHEM LIMITED Regd. Office: Jeevan Udyog Bldg., 3rd Floor,

Regd. Office: Jeevan Udyog Bldg., 3rd Floor, 278, D. N. Road, Fort, Mumbai - 400 001.

#### PROXY FORM

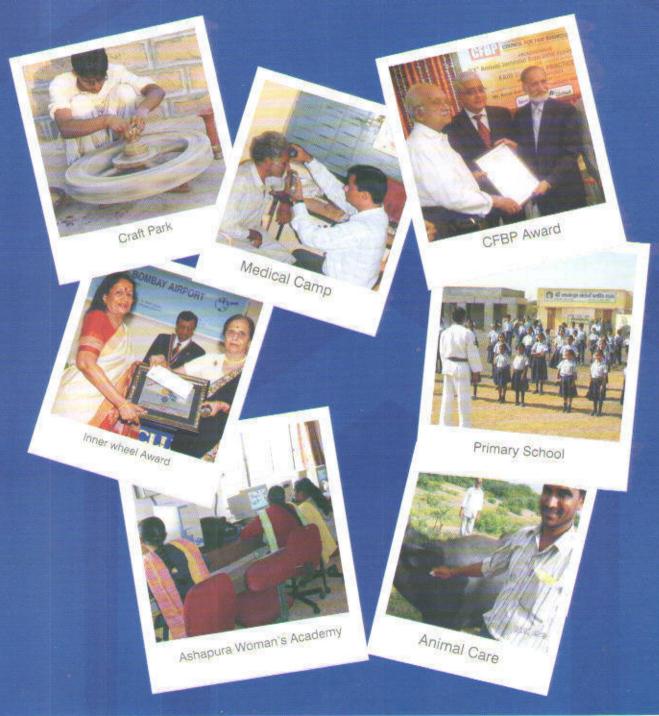
| Regd.               | Folio No                |   |                                     | N                 | o. of Shares             | held               |                |
|---------------------|-------------------------|---|-------------------------------------|-------------------|--------------------------|--------------------|----------------|
| DP. ID              | / Client ID             |   |                                     |                   |                          |                    |                |
| I/We                |                         |   |                                     |                   |                          |                    |                |
| of                  |                         | a member/me   | embers of <b>ASH</b>                | APURA MINE        | CHEM LIM                 | I <b>ITED</b> here | by appoint     |
|                     |                         |   |                                     | of                |                          | or faili           | ng him/her     |
|                     |                         |   | (                                   | of                | as r                     | ny/our prox        | y to attend    |
|                     |                         | our behalf at the Thirtieth                               |                                     |                   |                          |                    |                |
| 28 <sup>th</sup> Se | eptember, 2011 at 11.3  | 0 A.M. and at any adjourn                                 | nment thereof.                      |                   |                          |                    |                |
| Signed              | this                    | day of  |                                     | 2011              | Г                        | Affix              |                |
| 0                   |                         |   |                                     |                   |                          | Re.I/-             |                |
|                     |                         |   |                                     |                   |                          | Revenue            |                |
| Notes               | :                       |   |                                     |                   | L                        | Stamp              |                |
| a)                  |                         | igned across the stamp as p                               | per specimen signa                  | ture registered   | with the Cor             | npany.             |                |
| b)                  |                         | ompleted must be deposited<br>Mumbai - 400 001, not later |                                     |                   |                          |                    |                |
|                     |                         | Т   | TEAR HERE                           |                   |                          |                    |                |
|                     |                         | ATTE (To be handed over at t                              | ENDANCE SLIP<br>the entrance of the |                   | n)                       |                    |                |
|                     |                         | ANNUAL GENERAL M  |                                     | _                 |                          |                    |                |
| I/We h              | ereby record my/our pre | esence at the Thirtieth Annua                             | al General Meeting                  | g being held at 7 | Гhe K R Cam              | a Oriental Ir      | nstitute Hall, |
| 136, M              | lumbai Samachar Marg,   | Opp. Lion Gate Fort, Mum                                  | nbai - 400023 on                    | Wednesday, 28     | <sup>th</sup> September, | 2011 at 11         | 1.30 A.M.      |
|                     |                         | NAME OF THE ATTEND  | ING MEMBER (IN                      | N BLOCK LETT      | ERS)                     |                    |                |
|                     |                         | NAME  | OF THE PROXY                        | ,                 |                          |                    |                |
|                     |                         | (To be filled in if the Prox                              | xy attends instead                  | of the Member     | (s))                     |                    |                |
|                     |                         | (SIGNATURE OF THE ME                                      | EMBER(S) OR PRO                     | DXY(IES) PRESE    | ENT)                     |                    |                |
| Regd.               | Folio No                |   | No. of Shares he                    | eld               |                          |                    |                |
| OP.ID.              | / CLIENT ID             |   |                                     |                   |                          |                    |                |
| Notos               | · I \ Plassa complete   | and sign this attendance slip                             | and bandayar at                     | the entrance of   | the meeting              | ****               |                |

2) Only Member(s) or their Proxies with this attendance slip will be allowed entry to the meeting.

# PAYING BACK TO SOCIETY ...

Being a part of the society, we understand our responsibilities and strive to fulfill them. At Ashapura, while we are known to have won the trust and faith of our shareholders, the stakeholders are never left behind. We aim to fulfill our social responsibilities by contributing towards a sustainable and beneficial growth for the society. By conducting business in a fair and transparent manner, we look beyond the financial aspects and extend ourselves to the betterment of humanity and the environment.

At Ashapura, we go beyond the requisite corporate responsibilities by following an ethical and sound path; be it business, economics, environment or the society. We employ efforts to attain a higher level of corporate governance, compliance and corporate ethics, and deepen relations with society.





Jeevan Udyog Building, 3rd Floor, 278, D. N. Road, Fort, Mumbai - 400 001, India, Tel. + 91 22 66221700 Fax: +91 22 22079395 Website: www.ashapura.com